

**\*\* PUBLIC DISCLOSURE COPY \*\***  
**Return of Organization Exempt From Income Tax**  
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung  
benefit trust or private foundation)

OMB No. 1545-0047

**2011**

Open to Public  
Inspection

► The organization may have to use a copy of this return to satisfy state reporting requirements.

**A** For the 2011 calendar year, or tax year beginning **NOV 1, 2011** and ending **OCT 31, 2012**

**B** Check if applicable:

- ☐ Address change  
☐ Name change  
☐ Initial return  
☐ Terminated  
☐ Amended return  
☐ Application pending

**C** Name of organization

**American Numismatic Association, Inc.**

Doing Business As

Number and street (or P.O. box if mail is not delivered to street address)

**818 North Cascade Avenue**

City or town, state or country, and ZIP + 4

**Colorado Springs, CO 80903**

**F** Name and address of principal officer: **Kim Kiick**  
**same as C above**

**D** Employer identification number

**48-6063403**

**E** Telephone number

**(719) 632-2646**

**G** Gross receipts \$

**5,772,900.**

**H(a)** Is this a group return

for affiliates?

☐ Yes ☒ No

**H(b)** Are all affiliates included?

☐ Yes ☐ No

If "No," attach a list. (see instructions)

**H(c)** Group exemption number ►

**I** Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) ( ) (Insert no.) ☐ 4947(a)(1) or ☐ 527

**J** Website: **www.money.org**

**K** Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ►

**L** Year of formation: **1891** **M** State of legal domicile: **CO**

**Part I Summary**

|                                    |  |                                  |                     |
|------------------------------------|--|----------------------------------|---------------------|
| <b>Activities &amp; Governance</b> | <b>1</b> Briefly describe the organization's mission or most significant activities: <b>To advance the knowledge of Numismatics, encourage communication and cooperation among</b> |                                  |                     |
|                                    | <b>2</b> Check this box <input type="checkbox"/> If the organization discontinued its operations or disposed of more than 25% of its net assets.                                   |                                  |                     |
|                                    | <b>3</b> Number of voting members of the governing body (Part VI, line 1a)   | <b>3</b>                         | <b>9</b>            |
|                                    | <b>4</b> Number of independent voting members of the governing body (Part VI, line 1b)   | <b>4</b>                         | <b>9</b>            |
| <b>Revenue</b>                     | <b>5</b> Total number of individuals employed in calendar year 2011 (Part V, line 2a)  | <b>5</b>                         | <b>43</b>           |
|                                    | <b>6</b> Total number of volunteers (estimate if necessary)  | <b>6</b>                         | <b>27</b>           |
|                                    | <b>7 a</b> Total unrelated business revenue from Part VIII, column (C), line 12  | <b>7a</b>                        | <b>421,201.</b>     |
|                                    | <b>b</b> Net unrelated business taxable income from Form 990-T, line 34  | <b>7b</b>                        | <b>-819,371.</b>    |
| <b>Expenses</b>                    | <b>8</b> Contributions and grants (Part VIII, line 1h)   | <b>Prior Year</b>                | <b>Current Year</b> |
|                                    | <b>9</b> Program service revenue (Part VIII, line 2g)  | <b>363,373.</b>                  | <b>450,203.</b>     |
|                                    | <b>10</b> Investment income (Part VIII, column (A), lines 3, 4, and 7d)  | <b>4,427,858.</b>                | <b>4,277,671.</b>   |
|                                    | <b>11</b> Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)   | <b>150,166.</b>                  | <b>190,556.</b>     |
|                                    | <b>12</b> Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)   | <b>1,224,647.</b>                | <b>816,660.</b>     |
|                                    | <b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1-3)   | <b>6,166,044.</b>                | <b>5,735,090.</b>   |
|                                    | <b>14</b> Benefits paid to or for members (Part IX, column (A), line 4)  | <b>0.</b>                        | <b>0.</b>           |
|                                    | <b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)  | <b>0.</b>                        | <b>0.</b>           |
|                                    | <b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e)   | <b>2,246,677.</b>                | <b>2,102,907.</b>   |
|                                    | <b>b</b> Total fundraising expenses (Part IX, column (D), line 25) ► <b>116,464.</b>   | <b>0.</b>                        | <b>0.</b>           |
| <b>Net Assets or Fund Balances</b> | <b>17</b> Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)   | <b>4,074,279.</b>                | <b>3,609,830.</b>   |
|                                    | <b>18</b> Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)  | <b>6,320,956.</b>                | <b>5,712,737.</b>   |
|                                    | <b>19</b> Revenue less expenses. Subtract line 18 from line 12   | <b>-154,912.</b>                 | <b>22,353.</b>      |
|                                    | <b>20</b> Total assets (Part X, line 16)   | <b>Beginning of Current Year</b> | <b>End of Year</b>  |
| <b>Net Assets or Fund Balances</b> | <b>21</b> Total liabilities (Part X, line 26)  | <b>67,836,060.</b>               | <b>69,565,246.</b>  |
|                                    | <b>22</b> Net assets or fund balances. Subtract line 21 from line 20   | <b>3,348,615.</b>                | <b>3,774,433.</b>   |
|                                    |  | <b>64,487,445.</b>               | <b>65,790,813.</b>  |

**Part II Signature Block**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

|                               |   |                                |                 |                          |                  |
|-------------------------------|---|--------------------------------|-----------------|--------------------------|------------------|
| <b>Sign Here</b>              | Signature of officer  | Date                           |                 |                          |                  |
|                               | <b>Larry Baber, Treasurer</b> <i>L. Baber</i>   | <b>5/20/2013</b>               |                 |                          |                  |
| <b>Paid Preparer Use Only</b> | Print/Type preparer's name  | Preparer's signature           | Date            | Check if self-employed   | PTIN             |
|                               | <b>Greg Papineau, CPA</b>   | <i>Greg Papineau</i>           | <b>05/22/13</b> | <input type="checkbox"/> | <b>P00294662</b> |
|                               | Firm's name ► <b>BiggsKofford, P.C.</b>   | Firm's EIN ► <b>84-0884124</b> |                 |                          |                  |
|                               | Firm's address ► <b>630 Southpointe Court, Suite 200</b><br><b>Colorado Springs, CO 80906</b> | Phone no. <b>719.579.9090</b>  |                 |                          |                  |

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

**Part III** Statement of Program Service AccomplishmentsCheck if Schedule O contains a response to any question in this Part III ☒ **X****1** Briefly describe the organization's mission:

The American Numismatic Association was organized in 1891 and was chartered by an act of Congress to advance the knowledge of numismatics, encourage communication and cooperation among numismatists, acquire and disseminate information bearing upon

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

**4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

**4a** (Code: ) (Expenses \$ 1,686,817. Including grants of \$ ) (Revenue \$ )  
**Conventions - Annually the Organization hosts three public conventions providing educational programs, Numismatic exhibits, Lectures, Workshops and Seminars.**

**4b** (Code: ) (Expenses \$ 811,915. Including grants of \$ ) (Revenue \$ )  
**Publications - Publication of the world's major numismatic journal which contains educational information regarding numismatic items from all over the world.**

**4c** (Code: ) (Expenses \$ 240,323. Including grants of \$ ) (Revenue \$ )  
**Education - Develop and produce correspondence courses, educational videos, seminars for use by membership and the general public.**

**4d** Other program services (Describe in Schedule O.)(Expenses \$ 1,901,288. Including grants of \$ ) (Revenue \$ )**4e** Total program service expenses **4,640,343.**

**Part IV Checklist of Required Schedules**

|   | Yes          | No |
|---|--------------|----|
| <b>1</b> Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?<br><i>If "Yes," complete Schedule A</i>  | <b>1</b> X   |    |
| <b>2</b> Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?   | <b>2</b> X   |    |
| <b>3</b> Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>  | <b>3</b>     | X  |
| <b>4</b> <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>   | <b>4</b>     | X  |
| <b>5</b> Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>   | <b>5</b>     | X  |
| <b>6</b> Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>  | <b>6</b>     | X  |
| <b>7</b> Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>  | <b>7</b>     | X  |
| <b>8</b> Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>   | <b>8</b> X   |    |
| <b>9</b> Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>   | <b>9</b>     | X  |
| <b>10</b> Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>   | <b>10</b>    | X  |
| <b>11</b> If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.   |              |    |
| <b>a</b> Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>   | <b>11a</b> X |    |
| <b>b</b> Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>   | <b>11b</b> X |    |
| <b>c</b> Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>   | <b>11c</b>   | X  |
| <b>d</b> Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>  | <b>11d</b> X |    |
| <b>e</b> Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>   | <b>11e</b> X |    |
| <b>f</b> Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>  | <b>11f</b> X |    |
| <b>12a</b> Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII</i>   | <b>12a</b> X |    |
| <b>b</b> Was the organization included in consolidated, independent audited financial statements for the tax year?<br><i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional</i>   | <b>12b</b>   | X  |
| <b>13</b> Is the organization a school described in section 170(b)(1)(A)(iii)? <i>If "Yes," complete Schedule E</i>   | <b>13</b>    | X  |
| <b>14a</b> Did the organization maintain an office, employees, or agents outside of the United States?  | <b>14a</b>   | X  |
| <b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i> | <b>14b</b>   | X  |
| <b>15</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If "Yes," complete Schedule F, Parts II and IV</i>  | <b>15</b>    | X  |
| <b>16</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If "Yes," complete Schedule F, Parts III and IV</i>  | <b>16</b>    | X  |
| <b>17</b> Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>   | <b>17</b>    | X  |
| <b>18</b> Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>   | <b>18</b>    | X  |
| <b>19</b> Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>   | <b>19</b>    | X  |
| <b>20a</b> Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>   | <b>20a</b>   | X  |
| <b>b</b> If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?   | <b>20b</b>   |    |

Form 990 (2011)

**Part IV Checklist of Required Schedules** (continued)

|  | Yes          | No |
|--|--------------|----|
| <b>21</b> Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> .....   | <b>21</b>    | X  |
| <b>22</b> Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> .....   | <b>22</b>    | X  |
| <b>23</b> Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> .....  | <b>23</b> X  |    |
| <b>24a</b> Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i> .....                            | <b>24a</b>   | X  |
| <b>b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? .....   | <b>24b</b>   |    |
| <b>c</b> Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? .....  | <b>24c</b>   |    |
| <b>d</b> Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? .....   | <b>24d</b>   |    |
| <b>25a</b> <b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> .....   | <b>25a</b>   | X  |
| <b>b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> .....  | <b>25b</b>   | X  |
| <b>26</b> Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i> .....  | <b>26</b>    | X  |
| <b>27</b> Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i> ..... | <b>27</b>    | X  |
| <b>28</b> Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):  |              |    |
| <b>a</b> A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> .....  | <b>28a</b> X |    |
| <b>b</b> A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> .....   | <b>28b</b>   | X  |
| <b>c</b> An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i> .....   | <b>28c</b>   | X  |
| <b>29</b> Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> .....  | <b>29</b>    | X  |
| <b>30</b> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> .....  | <b>30</b> X  |    |
| <b>31</b> Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> .....  | <b>31</b>    | X  |
| <b>32</b> Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> .....  | <b>32</b>    | X  |
| <b>33</b> Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> .....  | <b>33</b>    | X  |
| <b>34</b> Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i> .....   | <b>34</b>    | X  |
| <b>35a</b> Did the organization have a controlled entity within the meaning of section 512(b)(13)? .....   | <b>35a</b>   | X  |
| <b>b</b> Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> .....  | <b>35b</b>   | X  |
| <b>36</b> <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> .....   | <b>36</b>    | X  |
| <b>37</b> Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> .....   | <b>37</b>    | X  |
| <b>38</b> Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?<br><b>Note.</b> All Form 990 filers are required to complete Schedule O .....  | <b>38</b> X  |    |

**Part V** Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response to any question in this Part V ☐

|  |              | Yes | No |
|--|--------------|-----|----|
| <b>1a</b> Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable   | <b>1a</b> 47 |     |    |
| <b>b</b> Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable   | <b>1b</b> 0  |     |    |
| <b>c</b> Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?  | <b>1c</b>    | X   |    |
| <b>2a</b> Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return  | <b>2a</b> 43 |     |    |
| <b>b</b> If at least one is reported on line 2a, did the organization file all required federal employment tax returns?<br><b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)                                    | <b>2b</b>    | X   |    |
| <b>3a</b> Did the organization have unrelated business gross income of \$1,000 or more during the year?  | <b>3a</b>    | X   |    |
| <b>b</b> If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O  | <b>3b</b>    | X   |    |
| <b>4a</b> At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?                           | <b>4a</b>    |     | X  |
| <b>b</b> If "Yes," enter the name of the foreign country:<br>See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.  |              |     |    |
| <b>5a</b> Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  | <b>5a</b>    |     | X  |
| <b>b</b> Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  | <b>5b</b>    |     | X  |
| <b>c</b> If "Yes," to line 5a or 5b, did the organization file Form 8886-T?  | <b>5c</b>    |     |    |
| <b>6a</b> Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?  | <b>6a</b>    |     | X  |
| <b>b</b> If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?   | <b>6b</b>    |     |    |
| <b>7 Organizations that may receive deductible contributions under section 170(c).</b>   |              |     |    |
| <b>a</b> Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?   | <b>7a</b>    |     | X  |
| <b>b</b> If "Yes," did the organization notify the donor of the value of the goods or services provided?   | <b>7b</b>    |     |    |
| <b>c</b> Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?  | <b>7c</b>    |     | X  |
| <b>d</b> If "Yes," indicate the number of Forms 8282 filed during the year   | <b>7d</b>    |     |    |
| <b>e</b> Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?   | <b>7e</b>    |     | X  |
| <b>f</b> Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  | <b>7f</b>    |     | X  |
| <b>g</b> If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?  | <b>7g</b>    |     |    |
| <b>h</b> If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?  | <b>7h</b>    |     |    |
| <b>8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? | <b>8</b>     |     |    |
| <b>9 Sponsoring organizations maintaining donor advised funds.</b>   |              |     |    |
| <b>a</b> Did the organization make any taxable distributions under section 4966?   | <b>9a</b>    |     |    |
| <b>b</b> Did the organization make a distribution to a donor, donor advisor, or related person?  | <b>9b</b>    |     |    |
| <b>10 Section 501(c)(7) organizations.</b> Enter:  |              |     |    |
| <b>a</b> Initiation fees and capital contributions included on Part VIII, line 12  | <b>10a</b>   |     |    |
| <b>b</b> Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities   | <b>10b</b>   |     |    |
| <b>11 Section 501(c)(12) organizations.</b> Enter:   |              |     |    |
| <b>a</b> Gross income from members or shareholders   | <b>11a</b>   |     |    |
| <b>b</b> Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)  | <b>11b</b>   |     |    |
| <b>12a Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041?  | <b>12a</b>   |     |    |
| <b>b</b> If "Yes," enter the amount of tax-exempt interest received or accrued during the year   | <b>12b</b>   |     |    |
| <b>13 Section 501(c)(29) qualified nonprofit health insurance issuers.</b>   |              |     |    |
| <b>a</b> Is the organization licensed to issue qualified health plans in more than one state?<br><b>Note.</b> See the instructions for additional information the organization must report on Schedule O.  | <b>13a</b>   |     |    |
| <b>b</b> Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans   | <b>13b</b>   |     |    |
| <b>c</b> Enter the amount of reserves on hand  | <b>13c</b>   |     |    |
| <b>14a</b> Did the organization receive any payments for indoor tanning services during the tax year?  | <b>14a</b>   |     | X  |
| <b>b</b> If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O   | <b>14b</b>   |     |    |

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

☒**Section A. Governing Body and Management**

|   | 1a | 1b | 2 | 3  | 4 | 5 | 6 | 7a | 7b | 8a | 8b | 9 | Yes | No |
|---|----|----|---|----|---|---|---|----|----|----|----|---|-----|----|
| <b>1a</b> Enter the number of voting members of the governing body at the end of the tax year   | 9  |    |   |    |   |   |   |    |    |    |    |   |     |    |
| If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.             |    |    |   |    |   |   |   |    |    |    |    |   |     |    |
| <b>b</b> Enter the number of voting members included in line 1a, above, who are independent   |    | 9  |   |    |   |   |   |    |    |    |    |   |     |    |
| <b>2</b> Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?  |    |    | 2 |    |   |   |   |    | X  |    |    |   |     |    |
| <b>3</b> Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? |    |    |   | 3  |   |   |   |    |    |    |    |   |     | X  |
| <b>4</b> Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?   |    |    |   | 4  |   |   |   |    |    |    |    |   |     | X  |
| <b>5</b> Did the organization become aware during the year of a significant diversion of the organization's assets?   |    |    |   | 5  |   |   |   |    |    |    |    |   |     | X  |
| <b>6</b> Did the organization have members or stockholders?   |    |    |   | 6  |   |   |   |    | X  |    |    |   |     |    |
| <b>7a</b> Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  |    |    |   | 7a |   |   |   |    | X  |    |    |   |     |    |
| <b>b</b> Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  |    |    |   | 7b |   |   |   |    | X  |    |    |   |     |    |
| <b>8</b> Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  |    |    |   |    |   |   |   |    |    |    |    |   |     |    |
| <b>a</b> The governing body?  |    |    |   | 8a |   |   |   |    | X  |    |    |   |     |    |
| <b>b</b> Each committee with authority to act on behalf of the governing body?  |    |    |   | 8b |   |   |   |    | X  |    |    |   |     |    |
| <b>9</b> Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O         |    |    |   | 9  |   |   |   |    |    |    |    |   |     | X  |

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.)

|   | 10a | 10b | 11a | 12a | 12b | 12c | 13 | 14 | 15a | 15b | 16a | 16b | Yes | No |
|---|-----|-----|-----|-----|-----|-----|----|----|-----|-----|-----|-----|-----|----|
| <b>10a</b> Did the organization have local chapters, branches, or affiliates?   | 10a |     |     |     |     |     |    |    |     |     |     |     |     | X  |
| <b>b</b> If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?   |     | 10b |     |     |     |     |    |    |     |     |     |     |     |    |
| <b>11a</b> Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  |     |     | 11a |     |     |     |    |    | X   |     |     |     |     |    |
| <b>b</b> Describe in Schedule O the process, if any, used by the organization to review this Form 990.  |     |     |     |     |     |     |    |    |     |     |     |     |     |    |
| <b>12a</b> Did the organization have a written conflict of interest policy? If "No," go to line 13  |     |     |     | 12a |     |     |    |    | X   |     |     |     |     |    |
| <b>b</b> Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  |     |     |     | 12b |     |     |    |    | X   |     |     |     |     |    |
| <b>c</b> Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done   |     |     |     | 12c |     |     |    |    | X   |     |     |     |     |    |
| <b>13</b> Did the organization have a written whistleblower policy?   |     |     |     | 13  |     |     |    |    | X   |     |     |     |     |    |
| <b>14</b> Did the organization have a written document retention and destruction policy?  |     |     |     | 14  |     |     |    |    | X   |     |     |     |     |    |
| <b>15</b> Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  |     |     |     |     |     |     |    |    |     |     |     |     |     |    |
| <b>a</b> The organization's CEO, Executive Director, or top management official   |     |     |     | 15a |     |     |    |    | X   |     |     |     |     |    |
| <b>b</b> Other officers or key employees of the organization  |     |     |     | 15b |     |     |    |    | X   |     |     |     |     |    |
| If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).   |     |     |     |     |     |     |    |    |     |     |     |     |     |    |
| <b>16a</b> Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  |     |     |     | 16a |     |     |    |    |     |     |     |     |     | X  |
| <b>b</b> If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? |     |     |     | 16b |     |     |    |    |     |     |     |     |     |    |

**Section C. Disclosure**

**17** List the states with which a copy of this Form 990 is required to be filed **CO**

**18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  
☒ Own website ☐ Another's website ☒ Upon request

**19** Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

**20** State the name, physical address, and telephone number of the person who possesses the books and records of the organization: **Carol Shuman - (719) 632-2646**  
**818 North Cascade Avenue, Colorado Springs, CO 80903**

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**Check if Schedule O contains a response to any question in this Part VII ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."

- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

- List all of the organization's **former** directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A)<br>Name and Title                            | (B)<br>Average hours per week (describe hours for related organizations in Schedule O) | (C)<br>Position<br>(do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|--|--|--|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
|  |  | Individual trustee or director   | Institutional trustee | Officer | Key employee | Highest compensated employee | Former |  |   |   |
| (1) Scott T. Rottinghaus<br>Governor             | 10.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (2) Gary Adkins<br>Governor                      | 10.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (3) Mike Ellis<br>Governor                       | 10.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (4) Jeff. C. Garrett<br>Governor                 | 10.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (5) Greg Lyon<br>Governor                        | 10.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (6) Clifford Mishler<br>Governor                 | 10.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (7) Wendell Wolka<br>Governor                    | 10.00  | X  |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (8) Tom Hallenbeck<br>President                  | 25.00  |  |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (9) Walter A. Ostromecki<br>Vice President       | 20.00  |  |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (10) Larry Shepherd<br>Former Executive Director | 40.00  |  |                       | X       |              |                              |        | 218,672.   | 0.  | 8,283.  |
| (11) Larry Baber<br>Treasurer                    | 10.00  |  |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (12) Ron Sirna<br>General Counsel                | 25.00  |  |                       | X       |              |                              |        | 105,933.   | 0.  | 0.  |
| (13) David Sklow<br>Secretary                    | 12.00  |  |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (14) Kenneth Bressett<br>Assistant Treasurer     | 1.00   |  |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (15) Kenneth Hallenbeck<br>Assistant Treasurer   | 1.00   |  |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (16) Richard Horst<br>Assistant Treasurer        | 1.00   |  |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (17) Gerome Walton<br>Assistant Treasurer        | 2.00   |  |                       | X       |              |                              |        | 0.   | 0.  | 0.  |

**Part VII** Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A)<br>Name and title  | (B)<br>Average hours per week (describe hours for related organizations in Schedule O) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|--|--|---|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
|  |  | Individual trustee or director  | Institutional trustee | Officer | Key employee | Highest compensated employee | Former |  |   |   |
| (18) Jeff Shevlin<br>Executive Director                        | 40.00  |   |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
|  |  |   |                       |         |              |                              |        |  |   |   |
|  |  |   |                       |         |              |                              |        |  |   |   |
|  |  |   |                       |         |              |                              |        |  |   |   |
|  |  |   |                       |         |              |                              |        |  |   |   |
|  |  |   |                       |         |              |                              |        |  |   |   |
|  |  |   |                       |         |              |                              |        |  |   |   |
|  |  |   |                       |         |              |                              |        |  |   |   |
|  |  |   |                       |         |              |                              |        |  |   |   |
|  |  |   |                       |         |              |                              |        |  |   |   |
|  |  |   |                       |         |              |                              |        |  |   |   |
| <b>1b Sub-total</b>  |  |   |                       |         |              |                              |        | 324,605.   | 0.  | 8,283.  |
| <b>c Total from continuation sheets to Part VII, Section A</b> |  |   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| <b>d Total (add lines 1b and 1c)</b>                           |  |   |                       |         |              |                              |        | 324,605.   | 0.  | 8,283.  |

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **2**

|   | Yes | No |
|---|-----|----|
| <b>3</b> Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual  |     | X  |
| <b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual | X   |    |
| <b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person                       |     | X  |

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A)<br>Name and business address                                    | (B)<br>Description of services   | (C)<br>Compensation |
|---|----------------------------------|---------------------|
| Walsworth Publishing Company<br>PO Box 310287, Des Moines, IA 50331 | Printer for the Numismatist      | 217,968.            |
| RES<br>9291 West Bryn Mawr, Rosemount, IL 60018                     | Convention decorator             | 210,426.            |
| GES-Bank of America<br>PO Box 96174, Chicago, IL 60693              | Convention decorator             | 183,882.            |
| Positive Protection, 28441 Rancho California Rd, Temecula, CA 92590 | Security Company for Conventions | 159,262.            |
| A. Ronald Sirna, Jr.<br>703 E Court St, Flint, MI 48503             | Legal                            | 105,933.            |

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **5**



**Part VIII** Statement of Revenue

|  |  |  |                      | (A)<br>Total revenue | (B)<br>Related or<br>exempt function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from<br>tax under<br>sections 512,<br>513, or 514 |
|--|--|--|----------------------|----------------------|---|---|--|
| <b>Contributions, Gifts, Grants<br/>and Other Similar Amounts</b>  | <b>1 a</b> Federated campaigns .....   | <b>1a</b>  |                      |                      |   |   |  |
|  | <b>b</b> Membership dues .....   | <b>1b</b>  |                      |                      |   |   |  |
|  | <b>c</b> Fundraising events .....  | <b>1c</b>  |                      |                      |   |   |  |
|  | <b>d</b> Related organizations .....   | <b>1d</b>  |                      |                      |   |   |  |
|  | <b>e</b> Government grants (contributions) .....   | <b>1e</b>  |                      |                      |   |   |  |
|  | <b>f</b> All other contributions, gifts, grants, and<br>similar amounts not included above ..... | <b>1f</b>  | 450,203.             |                      |   |   |  |
|  | <b>g</b> Noncash contributions included in lines 1a-1f: \$ .....                                 |  |                      |                      |   |   |  |
|  | <b>h Total.</b> Add lines 1a-1f .....  |  |                      | 450,203.             |   |   |  |
| <b>Program Service<br/>Revenue</b>   | <b>2 a</b> <u>Bourse and Fees Revenue</u> .....  | <b>Business Code</b>   | 900099               | 2,651,872.           | 2,651,872.                                      |   |  |
|  | <b>b</b> <u>Membership Dues</u> .....  |  | 900099               | 775,335.             | 775,335.  |   |  |
|  | <b>c</b> <u>Other Service Revenue</u> .....  |  | 900099               | 577,810.             | 577,810.  |   |  |
|  | <b>d</b> <u>Seminar Revenues</u> .....   |  | 900099               | 272,654.             | 272,654.  |   |  |
|  | <b>e</b> .....   |  |                      |                      |   |   |  |
|  | <b>f</b> All other program service revenue .....   |  |                      |                      |   |   |  |
|  | <b>g Total.</b> Add lines 2a-2f .....  |  |                      | 4,277,671.           |   |   |  |
|  | <b>Other Revenue</b>   | <b>3</b> Investment income (including dividends, interest, and<br>other similar amounts) ..... |                      |                      | 190,556.  |   |  |
| <b>4</b> Income from investment of tax-exempt bond proceeds .....  |  |  |                      |                      |   |   |  |
| <b>5</b> Royalties .....   |  |  |                      |                      |   |   |  |
| <b>6 a</b> Gross rents .....   |  | (i) Real   | (ii) Personal        |                      |   |   |  |
| <b>b</b> Less: rental expenses .....   |  | 6,060.   | 0.                   |                      |   |   |  |
| <b>c</b> Rental income or (loss) .....   |  | 6,060.   |                      |                      |   |   |  |
| <b>d</b> Net rental income or (loss) .....   |  |  |                      | 6,060.               |   |   | 6,060.   |
| <b>7 a</b> Gross amount from sales of<br>assets other than inventory .....   |  | (i) Securities   | (ii) Other           |                      |   |   |  |
| <b>b</b> Less: cost or other basis<br>and sales expenses .....   |  |  |                      |                      |   |   |  |
| <b>c</b> Gain or (loss) .....  |  |  |                      |                      |   |   |  |
| <b>d</b> Net gain or (loss) .....  |  |  |                      |                      |   |   |  |
| <b>8 a</b> Gross income from fundraising events (not<br>including \$ _____ of<br>contributions reported on line 1c). See<br>Part IV, line 18 ..... |  | a  |                      |                      |   |   |  |
| <b>b</b> Less: direct expenses .....   |  | b  |                      |                      |   |   |  |
| <b>c</b> Net income or (loss) from fundraising events .....  |  |  |                      |                      |   |   |  |
| <b>9 a</b> Gross income from gaming activities. See<br>Part IV, line 19 .....  |  | a  |                      |                      |   |   |  |
| <b>b</b> Less: direct expenses .....   |  | b  |                      |                      |   |   |  |
| <b>c</b> Net income or (loss) from gaming activities .....   |  |  |                      |                      |   |   |  |
| <b>10 a</b> Gross sales of inventory, less returns<br>and allowances .....   |  | a  | 77,539.              |                      |   |   |  |
| <b>b</b> Less: cost of goods sold .....  | b  | 37,810.  |                      |                      |   |   |  |
| <b>c</b> Net income or (loss) from sales of inventory .....  |  |  | 39,729.              | 39,729.              |   |   |  |
| <b>Miscellaneous Revenue</b>   |  |  | <b>Business Code</b> |                      |   |   |  |
| <b>11 a</b> <u>Advertising</u> .....   |  | 541800   | 421,201.             |                      | 421,201.  |   |  |
| <b>b</b> <u>Miscellaneous Income</u> .....   |  | 900099   | 257,160.             | 257,160.             |   |   |  |
| <b>c</b> <u>License Fee</u> .....  |  | 900099   | 92,510.              | 92,510.              |   |   |  |
| <b>d</b> All other revenue .....   |  |  |                      |                      |   |   |  |
| <b>e Total.</b> Add lines 11a-11d .....  |  |  | 770,871.             |                      |   |   |  |
| <b>12 Total revenue.</b> See instructions. ....  |  |  | 5,735,090.           | 4,667,070.           | 421,201.  | 196,616.                                |  |

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Check if Schedule O contains a response to any question in this Part IX ☐

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.   | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|--|-----------------------|---------------------------------|--|-----------------------------|
| <b>1</b> Grants and other assistance to governments and organizations in the United States. See Part IV, line 21   |                       |                                 |  |                             |
| <b>2</b> Grants and other assistance to individuals in the United States. See Part IV, line 22   |                       |                                 |  |                             |
| <b>3</b> Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16  |                       |                                 |  |                             |
| <b>4</b> Benefits paid to or for members   |                       |                                 |  |                             |
| <b>5</b> Compensation of current officers, directors, trustees, and key employees  | 268,211.              | 104,832.                        | 140,223.                               | 23,156.                     |
| <b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)   |                       |                                 |  |                             |
| <b>7</b> Other salaries and wages  | 1,375,117.            | 1,098,014.                      | 207,020.                               | 70,083.                     |
| <b>8</b> Pension plan accruals and contributions (include section 401(k) and section 403(b) employer contributions)  |                       |                                 |  |                             |
| <b>9</b> Other employee benefits   | 459,579.              | 210,216.                        | 249,363.                               |                             |
| <b>10</b> Payroll taxes  |                       |                                 |  |                             |
| <b>11</b> Fees for services (non-employees):   |                       |                                 |  |                             |
| <b>a</b> Management  |                       |                                 |  |                             |
| <b>b</b> Legal   | 114,375.              |                                 | 114,375.                               |                             |
| <b>c</b> Accounting  |                       |                                 |  |                             |
| <b>d</b> Lobbying  |                       |                                 |  |                             |
| <b>e</b> Professional fundraising services. See Part IV, line 17   |                       |                                 |  |                             |
| <b>f</b> Investment management fees  |                       |                                 |  |                             |
| <b>g</b> Other   | 140,663.              | 139,692.                        |  | 971.                        |
| <b>12</b> Advertising and promotion  | 39,826.               | 26,908.                         | 12,918.                                |                             |
| <b>13</b> Office expenses  | 27,526.               | 27,526.                         |  |                             |
| <b>14</b> Information technology   |                       |                                 |  |                             |
| <b>15</b> Royalties  |                       |                                 |  |                             |
| <b>16</b> Occupancy  |                       |                                 |  |                             |
| <b>17</b> Travel   | 181,772.              | 179,789.                        | 55.                                    | 1,928.                      |
| <b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials   |                       |                                 |  |                             |
| <b>19</b> Conferences, conventions, and meetings   | 1,233,936.            | 1,233,908.                      | 28.                                    |                             |
| <b>20</b> Interest   |                       |                                 |  |                             |
| <b>21</b> Payments to affiliates   |                       |                                 |  |                             |
| <b>22</b> Depreciation, depletion, and amortization  | 280,884.              | 185,039.                        | 95,845.                                |                             |
| <b>23</b> Insurance  | 160,570.              | 143,341.                        | 17,229.                                |                             |
| <b>24</b> Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) |                       |                                 |  |                             |
| <b>a</b> Editorial and Publication   | 288,129.              | 287,591.                        | 353.                                   | 185.                        |
| <b>b</b> Contract Labor  | 240,759.              | 187,603.                        | 52,560.                                | 596.                        |
| <b>c</b> Security  | 231,351.              | 231,351.                        |  |                             |
| <b>d</b> Postage   | 160,673.              | 158,678.                        |  | 1,995.                      |
| <b>e</b> All other expenses  | 509,366.              | 425,855.                        | 65,961.                                | 17,550.                     |
| <b>25</b> Total functional expenses. Add lines 1 through 24e   | 5,712,737.            | 4,640,343.                      | 955,930.                               | 116,464.                    |
| <b>26</b> Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.                                     |                       |                                 |  |                             |

Check here ☐ if following SOP 98-2 (ASC 958-720)

**Part X Balance Sheet**

|   |   | (A)<br>Beginning of year |             | (B)<br>End of year |
|---|---|--------------------------|-------------|--------------------|
| <b>Assets</b>   | 1 Cash - non-interest-bearing .....   | 13,492.                  | 1           | 472,242.           |
|   | 2 Savings and temporary cash investments .....  | 104,761.                 | 2           | 355,433.           |
|   | 3 Pledges and grants receivable, net .....  | 13,450,542.              | 3           | 10,467,284.        |
|   | 4 Accounts receivable, net .....  | 703,952.                 | 4           | 135,177.           |
|   | 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L .....   |                          | 5           |                    |
|   | 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) ..... |                          | 6           |                    |
|   | 7 Notes and loans receivable, net .....   |                          | 7           |                    |
|   | 8 Inventories for sale or use .....   | 61,886.                  | 8           | 62,276.            |
|   | 9 Prepaid expenses and deferred charges .....   | 179,101.                 | 9           | 112,799.           |
|   | 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D .....   | 10a 6,758,730.           |             |                    |
|   | b Less: accumulated depreciation .....  | 10b 4,848,050.           |             |                    |
|   | 11 Investments - publicly traded securities .....   | 2,169,692.               | 10c         | 1,910,680.         |
|   | 12 Investments - other securities. See Part IV, line 11 .....   | 6,997,718.               | 11          | 7,482,179.         |
|   | 13 Investments - program-related. See Part IV, line 11 .....  | 8,164,506.               | 12          | 12,288,448.        |
|   | 14 Intangible assets .....  |                          | 13          |                    |
|   | 15 Other assets. See Part IV, line 11 .....   |                          | 14          |                    |
| 16 <b>Total assets.</b> Add lines 1 through 15 (must equal line 34) ..... | 35,990,410.   | 15                       | 36,278,728. |                    |
|   | 67,836,060.   | 16                       | 69,565,246. |                    |
| <b>Liabilities</b>  | 17 Accounts payable and accrued expenses .....  | 813,093.                 | 17          | 971,444.           |
|   | 18 Grants payable .....   |                          | 18          |                    |
|   | 19 Deferred revenue .....   | 418,810.                 | 19          | 464,450.           |
|   | 20 Tax-exempt bond liabilities .....  |                          | 20          |                    |
|   | 21 Escrow or custodial account liability. Complete Part IV of Schedule D .....  |                          | 21          |                    |
|   | 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L .....   |                          | 22          |                    |
|   | 23 Secured mortgages and notes payable to unrelated third parties .....   |                          | 23          |                    |
|   | 24 Unsecured notes and loans payable to unrelated third parties .....   |                          | 24          |                    |
|   | 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D .....  |                          |             |                    |
|   |   | 2,116,712.               | 25          | 2,338,539.         |
|   | 26 <b>Total liabilities.</b> Add lines 17 through 25 .....  | 3,348,615.               | 26          | 3,774,433.         |
| <b>Net Assets or Fund Balances</b>  | <b>Organizations that follow SFAS 117, check here</b> <input checked="" type="checkbox"/> <b>and complete lines 27 through 29, and lines 33 and 34.</b>   |                          |             |                    |
|   | 27 Unrestricted net assets .....  | 13,842,948.              | 27          | 17,862,199.        |
|   | 28 Temporarily restricted net assets .....  | 50,593,446.              | 28          | 47,928,614.        |
|   | 29 Permanently restricted net assets .....  | 51,051.                  | 29          | 0.                 |
|   | <b>Organizations that do not follow SFAS 117, check here</b> <input type="checkbox"/> <b>and complete lines 30 through 34.</b>  |                          |             |                    |
|   | 30 Capital stock or trust principal, or current funds .....   |                          | 30          |                    |
|   | 31 Paid-in or capital surplus, or land, building, or equipment fund .....   |                          | 31          |                    |
|   | 32 Retained earnings, endowment, accumulated income, or other funds .....   |                          | 32          |                    |
|   | 33 <b>Total net assets or fund balances</b> .....   | 64,487,445.              | 33          | 65,790,813.        |
| 34 <b>Total liabilities and net assets/fund balances</b> .....            | 67,836,060.   | 34                       | 69,565,246. |                    |

**Part XI Reconciliation of Net Assets**Check if Schedule O contains a response to any question in this Part XI ☒

|   |  |   |             |
|---|--|---|-------------|
| 1 | Total revenue (must equal Part VIII, column (A), line 12)  | 1 | 5,735,090.  |
| 2 | Total expenses (must equal Part IX, column (A), line 25)   | 2 | 5,712,737.  |
| 3 | Revenue less expenses. Subtract line 2 from line 1   | 3 | 22,353.     |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                      | 4 | 64,487,445. |
| 5 | Other changes in net assets or fund balances (explain in Schedule O)   | 5 | 1,281,015.  |
| 6 | Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | 6 | 65,790,813. |

**Part XII Financial Statements and Reporting**Check if Schedule O contains a response to any question in this Part XII ☒

|   | Yes | No |
|---|-----|----|
| 1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.   |     |    |
| 2a Were the organization's financial statements compiled or reviewed by an independent accountant?  |     | X  |
| b Were the organization's financial statements audited by an independent accountant?  | X   |    |
| c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. | X   |    |
| d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both:<br><input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis                  |     |    |
| 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?   |     | X  |
| b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.   |     |    |

Form 990 (2011)

**Department of the Treasury**  
**Internal Revenue Service**

**Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.**

OMB No. 1545-0047

2011

**Open to Public  
Inspection**

Name of the organization

American Numismatic Association, Inc.

Employer identification number

48-6063403

|               |  |
|---------------|--|
| <b>Part I</b> | <b>Reason for Public Charity Status</b> (All organizations must complete this part.) See instructions. |
|---------------|--|

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E.)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: \_\_\_\_\_

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)

9 ☒ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)

10 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**

11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h.

a ☐ Type I      b ☐ Type II      c ☐ Type III - Functionally integrated      d ☐ Type III - Other

e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).

f ☐ If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box \_\_\_\_\_

g ☐ Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization? \_\_\_\_\_

(ii) A family member of a person described in (i) above? \_\_\_\_\_

(iii) A 35% controlled entity of a person described in (i) or (ii) above? \_\_\_\_\_

h ☐ Provide the following information about the supported organization(s).

|          | Yes | No |
|----------|-----|----|
| 11g(i)   |     |    |
| 11g(ii)  |     |    |
| 11g(iii) |     |    |

[illegible]**Schedule A (Form 990 or 990-EZ) 2011**

**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ►  | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
|--|----------|----------|----------|----------|----------|-----------|
| <b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") .....  |          |          |          |          |          |           |
| <b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf .....   |          |          |          |          |          |           |
| <b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge .....   |          |          |          |          |          |           |
| <b>4 Total.</b> Add lines 1 through 3 .....  |          |          |          |          |          |           |
| <b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) ..... |          |          |          |          |          |           |
| <b>6 Public support.</b> Subtract line 5 from line 4.  |          |          |          |          |          |           |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ►  | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011  | (f) Total                |
|--|----------|----------|----------|----------|-----------|--------------------------|
| <b>7</b> Amounts from line 4 .....   |          |          |          |          |           |                          |
| <b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources .....  |          |          |          |          |           |                          |
| <b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on .....  |          |          |          |          |           |                          |
| <b>10</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) .....  |          |          |          |          |           |                          |
| <b>11 Total support.</b> Add lines 7 through 10  |          |          |          |          |           |                          |
| <b>12</b> Gross receipts from related activities, etc. (see instructions) .....  |          |          |          |          | <b>12</b> |                          |
| <b>13 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> ..... |          |          |          |          |           | <input type="checkbox"/> |

**Section C. Computation of Public Support Percentage**

|   |           |                          |
|---|-----------|--------------------------|
| <b>14</b> Public support percentage for 2011 (line 6, column (f) divided by line 11, column (f)) .....  | <b>14</b> | %                        |
| <b>15</b> Public support percentage from 2010 Schedule A, Part II, line 14 .....  | <b>15</b> | %                        |
| <b>16a 33 1/3% support test - 2011.</b> If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization .....  |           | <input type="checkbox"/> |
| <b>b 33 1/3% support test - 2010.</b> If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization .....   |           | <input type="checkbox"/> |
| <b>17a 10% -facts-and-circumstances test - 2011.</b> If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization .....    |           | <input type="checkbox"/> |
| <b>b 10% -facts-and-circumstances test - 2010.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ..... |           | <input type="checkbox"/> |
| <b>18 Private foundation.</b> If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions .....  |           | <input type="checkbox"/> |

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ▶   | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
|---|----------|----------|----------|----------|----------|-----------|
| <b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") .....   | 1423268. | 1417987. | 1033949. | 1311393. | 1225538. | 6412135.  |
| <b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose ..... | 3377897. | 2945059. | 3568328. | 4718553. | 4350746. | 18960583. |
| <b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513 .....   |          |          |          |          |          |           |
| <b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf .....  |          |          |          |          |          |           |
| <b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge .....  |          |          |          |          |          |           |
| <b>6 Total.</b> Add lines 1 through 5 .....   | 4801165. | 4363046. | 4602277. | 6029946. | 5576284. | 25372718. |
| <b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons .....  | 32,625.  | 31,618.  |          |          |          | 64,243.   |
| <b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year .....           | 50,891.  | 29,213.  |          | 38,138.  |          | 118,242.  |
| <b>c</b> Add lines 7a and 7b .....  | 83,516.  | 60,831.  |          | 38,138.  |          | 182,485.  |
| <b>8 Public support.</b> (Subtract line 7c from line 6.) .....  |          |          |          |          |          | 25190233. |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ▶  | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total                |
|--|----------|----------|----------|----------|----------|--------------------------|
| <b>9</b> Amounts from line 6 .....   | 4801165. | 4363046. | 4602277. | 6029946. | 5576284. | 25372718.                |
| <b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources .....  | 1511419. | 215,657. | 128,076. | 156,226. | 196,613. | 2207991.                 |
| <b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 .....   |          |          |          |          |          |                          |
| <b>c</b> Add lines 10a and 10b .....   | 1511419. | 215,657. | 128,076. | 156,226. | 196,613. | 2207991.                 |
| <b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on .....  |          |          |          |          |          |                          |
| <b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) .....  |          |          |          |          |          |                          |
| <b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.) .....   | 6312584. | 4578703. | 4730353. | 6186172. | 5772897. | 27580709.                |
| <b>14 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> ..... |          |          |          |          |          | <input type="checkbox"/> |

**Section C. Computation of Public Support Percentage**

|  |           |         |
|--|-----------|---------|
| <b>15</b> Public support percentage for 2011 (line 8, column (f) divided by line 13, column (f)) ..... | <b>15</b> | 91.33 % |
| <b>16</b> Public support percentage from 2010 Schedule A, Part III, line 15 .....                      | <b>16</b> | 85.61 % |

**Section D. Computation of Investment Income Percentage**

|   |           |         |
|---|-----------|---------|
| <b>17</b> Investment income percentage for 2011 (line 10c, column (f) divided by line 13, column (f)) ..... | <b>17</b> | 8.01 %  |
| <b>18</b> Investment income percentage from 2010 Schedule A, Part III, line 17 .....                        | <b>18</b> | 13.46 % |

**19a 33 1/3% support tests - 2011.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ☒

**b 33 1/3% support tests - 2010.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ☐

**20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ☐

**Schedule B**  
(Form 990, 990-EZ,  
or 990-PF)

Department of the Treasury  
Internal Revenue Service

**Schedule of Contributors**

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

**2011**

Name of the organization

Employer identification number

**American Numismatic Association, Inc.**

**48-6063403**

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

☒ 501(c)( 3 ) (enter number) organization

☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

☐ 527 political organization

Form 990-PF

☐ 501(c)(3) exempt private foundation

☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation

☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

**Note.** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

**General Rule**

☒ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II.

**Special Rules**

☐ For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.

☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.

☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use *exclusively* for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year. ▶ \$ \_\_\_\_\_

**Caution.** An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

**LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2011)**



|  |                                |
|--|--------------------------------|
| Name of organization                         | Employer identification number |
| <b>American Numismatic Association, Inc.</b> | <b>48-6063403</b>              |

**Part I Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

| (a)<br>No. | (b)<br>Name, address, and ZIP + 4 | (c)<br>Total contributions | (d)<br>Type of contribution  |
|------------|-----------------------------------|----------------------------|--|
| <u>1</u>   |                                   | \$ <u>5,000.</u>           | Person <input checked="" type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.) |
| <u>2</u>   |                                   | \$ <u>13,052.</u>          | Person <input checked="" type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.) |
| <u>3</u>   |                                   | \$ <u>25,000.</u>          | Person <input checked="" type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.) |
|            |                                   | \$ _____                   | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.)            |
|            |                                   | \$ _____                   | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.)            |
|            |                                   | \$ _____                   | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.)            |

Name of organization

Employer identification number

American Numismatic Association, Inc.

48-6063403

**Part II Noncash Property** (see instructions). Use duplicate copies of Part II if additional space is needed.

| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(see instructions) | (d)<br>Date received |
|------------------------------|--|--|----------------------|
|                              |  | \$   |                      |
|                              |  | \$   |                      |
|                              |  | \$   |                      |
|                              |  | \$   |                      |
|                              |  | \$   |                      |
|                              |  | \$   |                      |
|                              |  | \$   |                      |
|                              |  | \$   |                      |
|                              |  | \$   |                      |
|                              |  | \$   |                      |
|                              |  | \$   |                      |

|  |                                |
|--|--------------------------------|
| Name of organization                         | Employer identification number |
| <b>American Numismatic Association, Inc.</b> | <b>48-6063403</b>              |

**Part III** Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations that total more than \$1,000 for the year. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once.) ▶ \$ \_\_\_\_\_

Use duplicate copies of Part III if additional space is needed.

| (a) No.<br>from<br>Part I | (b) Purpose of gift                     | (c) Use of gift | (d) Description of how gift is held      |
|---------------------------|---|-----------------|--|
|                           |   |                 |  |
|                           |   |                 |  |
|                           |   |                 |  |
|                           | (e) Transfer of gift                    |                 |  |
|                           | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                           |   |                 |  |
|                           |   |                 |  |
|                           |   |                 |  |
|                           | (e) Transfer of gift                    |                 |  |
|                           | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                           |   |                 |  |
|                           |   |                 |  |
|                           |   |                 |  |
|                           | (e) Transfer of gift                    |                 |  |
|                           | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                           |   |                 |  |
|                           |   |                 |  |
|                           |   |                 |  |
|                           | (e) Transfer of gift                    |                 |  |
|                           | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                           |   |                 |  |
|                           |   |                 |  |
|                           |   |                 |  |
|                           | (e) Transfer of gift                    |                 |  |
|                           | Transferee's name, address, and ZIP + 4 |                 | Relationship of transferor to transferee |
|                           |   |                 |  |
|                           |   |                 |  |
|                           |   |                 |  |

**SCHEDULE D**  
**(Form 990)**Department of the Treasury  
Internal Revenue Service**Supplemental Financial Statements**

▶ **Complete if the organization answered "Yes," to Form 990,  
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.**  
▶ **Attach to Form 990. ▶ See separate instructions.**

OMB No. 1545-0047

**2011****Open to Public  
Inspection**

Name of the organization

American Numismatic Association, Inc.

Employer identification number

48-6063403

**Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

|   | (a) Donor advised funds      | (b) Funds and other accounts |
|---|------------------------------|------------------------------|
| 1 Total number at end of year .....   |                              |                              |
| 2 Aggregate contributions to (during year) .....  |                              |                              |
| 3 Aggregate grants from (during year) .....   |                              |                              |
| 4 Aggregate value at end of year .....  |                              |                              |
| 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? .....  | <input type="checkbox"/> Yes | <input type="checkbox"/> No  |
| 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ..... | <input type="checkbox"/> Yes | <input type="checkbox"/> No  |

**Part II Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).  
☐ Preservation of land for public use (e.g., recreation or education) ☐ Preservation of an historically important land area  
☐ Protection of natural habitat ☐ Preservation of a certified historic structure  
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

|  | Held at the End of the Tax Year |
|--|---------------------------------|
| a Total number of conservation easements .....   | 2a                              |
| b Total acreage restricted by conservation easements .....   | 2b                              |
| c Number of conservation easements on a certified historic structure included in (a) .....   | 2c                              |
| d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register ..... | 2d                              |

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ .....

4 Number of states where property subject to conservation easement is located ▶ .....

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? .....

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ .....

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ .....

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? .....

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.**

Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1 .....

(ii) Assets included in Form 990, Part X .....

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenues included in Form 990, Part VIII, line 1 .....

b Assets included in Form 990, Part X .....

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a ☒ Public exhibition  
 b ☒ Scholarly research  
 c ☒ Preservation for future generations  
 d ☐ Loan or exchange programs  
 e ☐ Other \_\_\_\_\_

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☒ No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV and complete the following table:

|                                  | Amount |
|----------------------------------|--------|
| 1c Beginning balance             |        |
| 1d Additions during the year     |        |
| 1e Distributions during the year |        |
| 1f Ending balance                |        |

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV.

**Part V Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

|  | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
|--|------------------|----------------|--------------------|----------------------|---------------------|
| 1a Beginning of year balance                     |                  |                |                    |                      |                     |
| b Contributions                                  |                  |                |                    |                      |                     |
| c Net investment earnings, gains, and losses     |                  |                |                    |                      |                     |
| d Grants or scholarships                         |                  |                |                    |                      |                     |
| e Other expenditures for facilities and programs |                  |                |                    |                      |                     |
| f Administrative expenses                        |                  |                |                    |                      |                     |
| g End of year balance                            |                  |                |                    |                      |                     |

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

a Board designated or quasi-endowment  %

b Permanent endowment  %

c Temporarily restricted endowment  %

The percentages in lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

(i) unrelated organizations

(ii) related organizations

|        | Yes | No |
|--------|-----|----|
| 3a(i)  |     |    |
| 3a(ii) |     |    |
| 3b     |     |    |

b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIV the intended uses of the organization's endowment funds.

**Part VI Land, Buildings, and Equipment.** See Form 990, Part X, line 10.

| Description of property   | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|---|--------------------------------------|---------------------------------|------------------------------|----------------|
| 1a Land   |                                      |                                 |                              |                |
| b Buildings   |                                      | 4,367,698.                      | 3,023,871.                   | 1,343,827.     |
| c Leasehold improvements  |                                      |                                 |                              |                |
| d Equipment   |                                      | 2,391,032.                      | 1,824,179.                   | 566,853.       |
| e Other   |                                      |                                 |                              |                |
| Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).) |                                      |                                 |                              | 1,910,680.     |

Schedule D (Form 990) 2011

**Part VII Investments - Other Securities.** See Form 990, Part X, line 12.

| (a) Description of security or category<br>(including name of security) | (b) Book value | (c) Method of valuation:<br>Cost or end-of-year market value |
|---|----------------|--|
| (1) Financial derivatives .....   |                |  |
| (2) Closely-held equity interests .....                                 |                |  |
| (3) Other   |                |  |
| (A) Donated Corporate Stock   | 12,288,448.    | End-of-Year Market Value                                     |
| (B)   |                |  |
| (C)   |                |  |
| (D)   |                |  |
| (E)   |                |  |
| (F)   |                |  |
| (G)   |                |  |
| (H)   |                |  |
| (I)   |                |  |
| <b>Total.</b> (Col (b) must equal Form 990, Part X, col (B) line 12.) ▶ | 12,288,448.    |  |

**Part VIII Investments - Program Related.** See Form 990, Part X, line 13.

| (a) Description of investment type                                      | (b) Book value | (c) Method of valuation:<br>Cost or end-of-year market value |
|---|----------------|--|
| (1)   |                |  |
| (2)   |                |  |
| (3)   |                |  |
| (4)   |                |  |
| (5)   |                |  |
| (6)   |                |  |
| (7)   |                |  |
| (8)   |                |  |
| (9)   |                |  |
| (10)  |                |  |
| <b>Total.</b> (Col (b) must equal Form 990, Part X, col (B) line 13.) ▶ |                |  |

**Part IX Other Assets.** See Form 990, Part X, line 15.

| (a) Description  | (b) Book value |
|--|----------------|
| (1) Numismatic Collections   | 36,278,728.    |
| (2)  |                |
| (3)  |                |
| (4)  |                |
| (5)  |                |
| (6)  |                |
| (7)  |                |
| (8)  |                |
| (9)  |                |
| (10)   |                |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, col (B) line 15.) ▶ | 36,278,728.    |

**Part X Other Liabilities.** See Form 990, Part X, line 25.

| 1. (a) Description of liability  | (b) Book value |
|--|----------------|
| (1) Federal income taxes   |                |
| (2) Deferred Compensation  | 23,802.        |
| (3) Accrued Pension Liability  | 1,085,618.     |
| (4) Accrued Postretirement Benefits  | 54,556.        |
| (5) Deferred Life Membership Fees  | 1,174,563.     |
| (6)  |                |
| (7)  |                |
| (8)  |                |
| (9)  |                |
| (10)   |                |
| (11)   |                |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, col (B) line 25.) ▶ | 2,338,539.     |

2. FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

**Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements**

|    |  |    |            |
|----|--|----|------------|
| 1  | Total revenue (Form 990, Part VIII, column (A), line 12)                                 | 1  | 5,735,090. |
| 2  | Total expenses (Form 990, Part IX, column (A), line 25)                                  | 2  | 5,712,737. |
| 3  | Excess or (deficit) for the year. Subtract line 2 from line 1                            | 3  | 22,353.    |
| 4  | Net unrealized gains (losses) on investments   | 4  | 23,109.    |
| 5  | Donated services and use of facilities   | 5  |            |
| 6  | Investment expenses  | 6  |            |
| 7  | Prior period adjustments   | 7  |            |
| 8  | Other (Describe in Part XIV.)  | 8  | 1,257,906. |
| 9  | Total adjustments (net). Add lines 4 through 8   | 9  | 1,281,015. |
| 10 | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9 | 10 | 1,303,368. |

**Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**

|   |   |    |            |
|---|---|----|------------|
| 1 | Total revenue, gains, and other support per audited financial statements        | 1  | 7,287,487. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12:             |    |            |
| a | Net unrealized gains on investments   | 2a | 373,905.   |
| b | Donated services and use of facilities  | 2b |            |
| c | Recoveries of prior year grants   | 2c |            |
| d | Other (Describe in Part XIV.)   | 2d | 1,178,492. |
| e | Add lines 2a through 2d   | 2e | 1,552,397. |
| 3 | Subtract line 2e from line 1  | 3  | 5,735,090. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1:            |    |            |
| a | Investment expenses not included on Form 990, Part VIII, line 7b                | 4a |            |
| b | Other (Describe in Part XIV.)   | 4b |            |
| c | Add lines 4a and 4b   | 4c | 0.         |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | 5  | 5,735,090. |

**Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return**

|   |  |    |            |
|---|--|----|------------|
| 1 | Total expenses and losses per audited financial statements                       | 1  | 5,984,119. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25:                |    |            |
| a | Donated services and use of facilities   | 2a |            |
| b | Prior year adjustments   | 2b |            |
| c | Other losses   | 2c |            |
| d | Other (Describe in Part XIV.)  | 2d | 271,382.   |
| e | Add lines 2a through 2d  | 2e | 271,382.   |
| 3 | Subtract line 2e from line 1   | 3  | 5,712,737. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1:               |    |            |
| a | Investment expenses not included on Form 990, Part VIII, line 7b                 | 4a |            |
| b | Other (Describe in Part XIV.)  | 4b |            |
| c | Add lines 4a and 4b  | 4c | 0.         |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | 5  | 5,712,737. |

**Part XIV Supplemental Information**

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

**Part III, line 4: The Association maintains a numismatic collection of**

over 275,000 items, many of which have significant value to collectors.

Many of these items are on display in the Museum for the public to view.

Security measures are taken to safeguard this collection. The collection was initially recorded on the statement of financial position at the estimated fair value of the items in accordance with US GAAP.

The collection consists primarily of coins, medals, paper currency and

**Part XIV** Supplemental Information (continued)

other objects and documents. They are catalogued, preserved, and cared for, and activities verifying their existence and assessing their conditions are performed. The Association's collection, acquired through purchases and contributions, is recognized as an asset on the statement of financial position. Purchases of collection items are recorded in the year in which the items are acquired as decreases in unrestricted, temporarily restricted or permanently restricted net assets based on the restrictions placed by donors on assets used to purchase the items. Contributed collection items are reflected in the financial statements at the estimated fair value of the items at the date of contribution. Proceeds from deaccessions, which are reflected as an increase in the appropriate net asset class, are used to acquire other items for the collection.

Part X, Line 2: The Association evaluates the effect of uncertain tax positions, if any, and provides for those positions in accordance with the provisions of FASB ASC 450, Contingencies. The Association discloses any material adjustments as a result of tax examinations. The Association reports interest and penalties resulting from these adjustments as interest expense and other expenses, as applicable. There were no tax examinations or adjustments during the year ended October 31, 2012. Management believes tax returns for the years 2008 through 2010 are subject to audit by the applicable taxing jurisdictions.

**Part XI, Line 8 - Other Adjustments:**

|  |            |
|--|------------|
| Change in Value of Split Interest Agreements | 1,140,682. |
| Increase in Pension Liability                | -233,572.  |
| Unrealized gain on donated corporate stock   | 350,796.   |



**Part XIV** Supplemental Information (continued)

Total to Schedule D, Part XI, Line 8 1,257,906.

Part XI - Line 8 represents the change in value of split-interest agreements \$1,140,682, a increase in pension liability \$233,572, and an unrealized gain on donated corporate stock of \$350,796.

Part XII - Line 2d includes the change in value of split-interets agreements \$1,140,682, Cost of Goods Sold \$37,810, and an unrealized gain on donated corporate stock of \$350,796.

Part VIII - Line 2d includes Cost of Goods Sold \$37,810, and a increase in pension liability of \$233,572.

**SCHEDULE J  
(Form 990)**Department of the Treasury  
Internal Revenue Service**Compensation Information**For certain Officers, Directors, Trustees, Key Employees, and Highest  
Compensated Employees▶ Complete if the organization answered "Yes" to Form 990,  
Part IV, line 23.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047

**2011**Open to Public  
Inspection

Name of the organization

American Numismatic Association, Inc.

Employer identification number

48-6063403

**Part I Questions Regarding Compensation****1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,  
Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- |  |   |
|--|---|
| <input type="checkbox"/> First-class or charter travel             | <input checked="" type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions                     | <input type="checkbox"/> Payments for business use of personal residence            |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees              |
| <input type="checkbox"/> Discretionary spending account            | <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)            |

**b** If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or  
reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain**2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,  
trustees, and the CEO/Executive Director, regarding the items checked in line 1a?**3** Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's  
CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to  
establish compensation of the CEO/Executive Director. Explain in Part III.

- |   |   |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee              | <input checked="" type="checkbox"/> Written employment contract                     |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study                    |
| <input type="checkbox"/> Form 990 of other organizations                | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

**4** During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing  
organization or a related organization:

- |  |  |
|--|--|
| <b>a</b> Receive a severance payment or change-of-control payment?                             |  |
| <b>b</b> Participate in, or receive payment from, a supplemental nonqualified retirement plan? |  |
| <b>c</b> Participate in, or receive payment from, an equity-based compensation arrangement?    |  |
- If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

**Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.****5** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation  
contingent on the revenues of:

- |                                    |  |
|------------------------------------|--|
| <b>a</b> The organization?         |  |
| <b>b</b> Any related organization? |  |
- If "Yes" to line 5a or 5b, describe in Part III.

**6** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation  
contingent on the net earnings of:

- |                                    |  |
|------------------------------------|--|
| <b>a</b> The organization?         |  |
| <b>b</b> Any related organization? |  |
- If "Yes" to line 6a or 6b, describe in Part III.

**7** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments  
not described in lines 5 and 6? If "Yes," describe in Part III**8** Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the  
initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III**9** If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in  
Regulations section 53.4958-6(c)?

Yes No

1b

2

4a

4b

4c

5a

5b

6a

6b

7

8

9

X

X

X

X

X

X

X

X

X

X

X

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

**Note.** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name         |      | (B) Breakdown of W-2 and/or 1099-MISC compensation |   |   | (C)<br>Retirement and<br>other deferred<br>compensation | (D)<br>Nontaxable<br>benefits | (E)<br>Total of columns<br>(B)(i)-(D) | (F)<br>Compensation<br>reported as deferred<br>in prior Form 990 |
|------------------|------|--|---|---|---|-------------------------------|---------------------------------------|--|
|                  |      | (i) Base<br>compensation                           | (ii) Bonus &<br>incentive<br>compensation | (iii) Other<br>reportable<br>compensation |   |                               |                                       |  |
| 1 Larry Shepherd | (i)  | 218,672.   | 0.  | 0.  | 0.  | 8,283.                        | 226,955.                              | 0.   |
|                  | (ii) | 0.   | 0.  | 0.  | 0.  | 0.                            | 0.                                    | 0.   |
| 2                | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |
| 3                | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |
| 4                | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |
| 5                | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |
| 6                | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |
| 7                | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |
| 8                | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |
| 9                | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |
| 10               | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |
| 11               | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |
| 12               | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |
| 13               | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |
| 14               | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |
| 15               | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |
| 16               | (i)  |  |   |   |   |                               |                                       |  |
|                  | (ii) |  |   |   |   |                               |                                       |  |

**Part III** Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Part I, Line 1a: Housing allowance provided as part of a written employment contract with the Executive Director.

Part I, Line 7: Ron Sirna is the Organizations general counsel. The By-Laws of the Organization stipulate that the Organizations legal counsel is an Officer of the Organization. Amounts paid to Mr. Sirna are based on billings from his law practice and are approved for payment by Executive Director and President of the Organization. Amount reported as paid to Mr. Sirna is based on the 2011 Form 1099-MISC issued to his law firm.

Compensation and benefits reported as paid to Mr. Shepherd is based on the 2011 Form W-2 issued to him by the Organization.

**Department of the Treasury**  
**Internal Revenue Service**

**► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.**

**► Attach to Form 990 or Form 990-EZ. ► See separate instructions.**

OMB No. 1545-0047

2011

## Open To Public Inspection

Name of the organization

American Numismatic Association, Inc.

Employer identification number

**48-6063403**

|               |  |
|---------------|--|
| <b>Part I</b> | <b>Excess Benefit Transactions</b> (section 501(c)(3) and section 501(c)(4) organizations only). |
|---------------|--|

**Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.**

[illegible]

**2** Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958

**3** Enter the amount of tax, if any, on line 2, above, reimbursed by the organization

|                |   |
|----------------|---|
| <b>Part II</b> | <b>Loans to and/or From Interested Persons.</b> |
|----------------|---|

**Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a.**

[illegible]

**Total** ..... ▶ \$

|                 |  |
|-----------------|--|
| <b>Part III</b> | <b>Grants or Assistance Benefiting Interested Persons.</b> |
|-----------------|--|

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

[illegible]

**Part IV Business Transactions Involving Interested Persons.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction | (e) Sharing of organization's revenues? |    |
|-------------------------------|---|---------------------------|--------------------------------|---|----|
|                               |   |                           |                                | Yes                                     | No |
| Wendell Wolka                 | Governor  | 506.                      | Author paym                    |   | X  |
| Tom Hallenbeck                | Vice President  | 3,094.                    | Purchase of                    |   | X  |
|                               |   |                           |                                |   |    |
|                               |   |                           |                                |   |    |
|                               |   |                           |                                |   |    |
|                               |   |                           |                                |   |    |
|                               |   |                           |                                |   |    |
|                               |   |                           |                                |   |    |
|                               |   |                           |                                |   |    |

**Part V Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule L (see instructions).

**Sch L, Part IV, Business Transactions Involving Interested Persons:**

(a) Name of Person: Wendell Wolka

(d) Description of Transaction: Author payments

(a) Name of Person: Tom Hallenbeck

(d) Description of Transaction: Purchase of merchandise from company owned by interested person.

**SCHEDULE M  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Noncash Contributions**

► **Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.**  
► **Attach to Form 990.**

OMB No. 1545-0047

**2011**

**Open to Public  
Inspection**

Name of the organization

**American Numismatic Association, Inc.**

Employer identification number

**48-6063403**

**Part I Types of Property**

|   | (a)<br>Check if<br>applicable | (b)<br>Number of<br>contributions or<br>items contributed | (c)<br>Noncash contribution<br>amounts reported on<br>Form 990, Part VIII, line 1g | (d)<br>Method of determining<br>noncash contribution amounts |
|---|-------------------------------|---|--|--|
| 1 Art - Works of art .....  |                               |   |  |  |
| 2 Art - Historical treasures .....                                    |                               |   |  |  |
| 3 Art - Fractional interests .....                                    |                               |   |  |  |
| 4 Books and publications .....  |                               |   |  |  |
| 5 Clothing and household goods .....                                  |                               |   |  |  |
| 6 Cars and other vehicles .....                                       |                               |   |  |  |
| 7 Boats and planes .....  |                               |   |  |  |
| 8 Intellectual property .....   |                               |   |  |  |
| 9 Securities - Publicly traded .....                                  |                               |   |  |  |
| 10 Securities - Closely held stock .....                              |                               |   |  |  |
| 11 Securities - Partnership, LLC, or<br>trust interests .....         |                               |   |  |  |
| 12 Securities - Miscellaneous .....                                   |                               |   |  |  |
| 13 Qualified conservation contribution -<br>Historic structures ..... |                               |   |  |  |
| 14 Qualified conservation contribution - Other .....                  |                               |   |  |  |
| 15 Real estate - Residential .....                                    |                               |   |  |  |
| 16 Real estate - Commercial .....                                     |                               |   |  |  |
| 17 Real estate - Other .....  |                               |   |  |  |
| 18 Collectibles .....   |                               |   |  |  |
| 19 Food inventory .....   |                               |   |  |  |
| 20 Drugs and medical supplies .....                                   |                               |   |  |  |
| 21 Taxidermy .....  |                               |   |  |  |
| 22 Historical artifacts .....   |                               |   |  |  |
| 23 Scientific specimens .....   |                               |   |  |  |
| 24 Archeological artifacts .....                                      |                               |   |  |  |
| 25 Other ► ( <b>Coins and Num</b> )                                   | <b>X</b>                      | <b>362</b>  | <b>288,318.</b>  |  |
| 26 Other ► ( )  |                               |   |  |  |
| 27 Other ► ( )  |                               |   |  |  |
| 28 Other ► ( )  |                               |   |  |  |

**29** Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement .....

**29**

|  | Yes      | No       |
|--|----------|----------|
| <b>30a</b> During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? ..... |          | <b>X</b> |
| <b>b</b> If "Yes," describe the arrangement in Part II.  |          |          |
| <b>31</b> Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? .....  | <b>X</b> |          |
| <b>32a</b> Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions? .....  |          | <b>X</b> |
| <b>b</b> If "Yes," describe in Part II.  |          |          |
| <b>33</b> If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.  |          |          |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2011)

**Part II** **Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Schedule M, Line 33: As described in Schedule D, any donations of numismatic items to the Organization's collection are recorded as an increase to the collection asset as well as an increase to the net assets of the Organization.



**SCHEDULE O**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.  
▶ Attach to Form 990 or 990-EZ.

OMB No. 1545-0047

**2011**

Open to Public  
Inspection

Name of the organization

American Numismatic Association, Inc.

Employer identification number  
48-6063403

Form 990, Part I, Line 1, Description of Organization Mission:

Numismatists, acquire and disseminate information bearing upon  
Numismatists and promote popular interest in the science of  
Numismatology.

Form 990, Part III, Line 1, Description of Organization Mission:

numismatists and promote popular interest in the science of  
numismatology. The Association is considered to be the largest  
numismatic organization of its kind.

Form 990, Part III, Line 4d, Other Program Services:

Member Services - To advance the knowledge of numismatics and encourage  
communication and cooperation among members.

Expenses \$ 411,806. including grants of \$ 0. Revenue \$ 0.

Museum

Expenses \$ 800,072. including grants of \$ 0. Revenue \$ 0.

Library

Expenses \$ 224,204. including grants of \$ 0. Revenue \$ 0.

Summer Conference

Expenses \$ 465,206. including grants of \$ 0. Revenue \$ 0.

Form 990, Part VI, Section A, line 2: Vice President Tom Hallenbeck and  
Assistant Treasurer Ken Hallenbeck are son and father, respectively.

Name of the organization

American Numismatic Association, Inc.

Employer identification number

48-6063403

Form 990, Part VI, Section A, line 6: The American Numismatic Association has 27,464 members of all ages, beginner and expert coin collectors who join the ANA to become more knowledgeable and confident coin collectors. Membership in the ANA includes a subscription to the members-only monthly magazine "The Numismatist". In publication since 1888, The Numismatist is a full-color magazine filled with articles written by leading numismatic experts and hobbyists covering coins, tokens, medals and paper money. More than 100 pages each month are filled with illustrated articles, hobby events, coinage issues from across the globe, and advertising by respected coin dealers. Members have the choice of receiving our award-winning publication either by postal mail (regular membership) or delivered to their e-mail inbox (basic membership).

Form 990, Part VI, Section A, line 7a: a) In the November issue of The Numismatist, immediately preceding each election year, the President shall issue a call for nominations of Officers and Governors (Elected Officials) to be elected during said year. Nominations must be submitted in writing to an independent tabulating firm acting on behalf of the Executive Director or to the Executive Director, as directed by the Board of Governors, by any Member entitled to vote, not earlier than December 1 immediately preceding said election year and not later than March 1 of said election year. Club nominations must bear the signatures of at least two current officers of the nominating club. b) A nominee must be a member who is entitled to hold office under Article VI hereof. In order to be a candidate for office, a member must receive at least 25 nominations from any combination of member clubs in good standing or individual members in good standing. No member may nominate himself or herself or nominate a number of candidates for any

Name of the organization

American Numismatic Association, Inc.

Employer identification number

48-6063403

office in excess of the number to be elected therefor. c) The Executive Director shall promptly write to each nominee by certified mail, return receipt requested, notifying the nominee of his or her nomination and requesting a written acceptance or refusal thereof. No nominee may accept a nomination for more than one elective office in any one election. In order to be eligible as a candidate for election, a nominee must transmit his or her written acceptance to the Executive Director in sufficient time to be received by him or her on or before March 31 of said election year.

Form 990, Part VI, Section A, line 7b: The Bylaws of the Organization state that the Board needs the approval of the members for changes affecting the voting rights of the members, eligibility for office or structure of Board of Governors.

Form 990, Part VI, Section B, line 11: The Executive Director and the Controller review the 990 first, for accuracy, then it is forwarded to the Treasurer of the Organization, a CPA, for review. The Board of Governors then reviews and approves the Form 990 prior to filing.

Form 990, Part VI, Section B, Line 12c: New board members are advised of the Organization's conflicts of interest policy during executive meetings. When potential conflicts of interest arise, the Board members are reminded of the conflicts of interest policy and confidentiality statement.

Form 990, Part VI, Section B, Line 15: The Executive Directors compensation is determined by the Executive Compensation Committee which is made up of 4 Board members and the Association's legal counsel. The Committee Chair utilized a computer program that searched 50-60 nonprofit

|                          |                                       |                                |            |
|--------------------------|---------------------------------------|--------------------------------|------------|
| Name of the organization | American Numismatic Association, Inc. | Employer identification number | 48-6063403 |
|--------------------------|---------------------------------------|--------------------------------|------------|

organizations for pay and comparable data. Organizations with similar demographics such as number of employees, size and gross revenues were used. The information was then presented to the Association's Board of Governors for discussion. The Board of Governors then established the compensation of the Executive Director based on the Committee's report and recommendations.

For Key Employees, the Association has job descriptions and pay grades which are based on salary surveys performed of comparable positions in the local and national markets.

Form 990, Part VI, Section C, Line 19: A PDF version of Form 990 is posted on the web page for the public to view. It is also distributed at public meetings and during conventions. The Organization also has a copy available for inspection to those who walk in and request it. Form 990-T is available upon request at the Organization's office, and is also mailed out upon request.

Form 1023 is available for viewing at the Organization's office and mailed upon request. In addition, the Organization's By-Laws and audited financial statements are posted on the Organization's website.

Form 990, Part XI, line 5, Changes in Net Assets:

|  |            |
|--|------------|
| Net unrealized gains on investments:         | 23,109.    |
| Change in Value of Split Interest Agreements | 1,140,682. |
| Increase in Pension Liability                | -233,572.  |
| Unrealized gain on donated corporate stock   | 350,796.   |
| Total to Form 990, Part XI, Line 5           | 1,281,015. |

Name of the organization

American Numismatic Association, Inc.

Employer identification number

48-6063403

## Form 990, Part XI; Question 2c

## Audit Committee

The American Numismatic Association has a Board of Governors. The Board of Governors are responsible for the selection of the Association's auditors.

**Exempt Organization Business Income Tax Return**  
(and proxy tax under section 6033(e))For calendar year 2011 or other tax year beginning **NOV 1, 2011**, and ending **OCT 31, 2012****2011**Open to Public Inspection for  
501(c)(3) Organizations Only

|  |  |   |   |
|--|--|---|---|
| <b>A</b> <input type="checkbox"/> Check box if address changed<br><br><b>B</b> Exempt under section<br><input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 408(e) <input type="checkbox"/> 220(e)<br><input type="checkbox"/> 408A <input type="checkbox"/> 530(a)<br><input type="checkbox"/> 529(a) | <b>Print or Type</b>   | Name of organization ( <input type="checkbox"/> Check box if name changed and see instructions.)<br><b>American Numismatic Association, Inc.</b><br>Number, street, and room or suite no. If a P.O. box, see instructions.<br><b>818 North Cascade Avenue</b><br>City or town, state, and ZIP code<br><b>Colorado Springs, CO 80903</b> | <b>D</b> Employer identification number (Employers' trust, see instructions.)<br><b>48-6063403</b><br><br><b>E</b> Unrelated business activity codes (See instructions.)<br><b>541800</b> |
| <b>C</b> Book value of all assets at end of year<br><br><b>69,565,246.</b>   | <b>F</b> Group exemption number (See instructions.) <b>▶</b><br><b>G</b> Check organization type <input checked="" type="checkbox"/> 501(c) corporation <input type="checkbox"/> 501(c) trust <input type="checkbox"/> 401(a) trust <input type="checkbox"/> Other trust |   |   |

**H** Describe the organization's primary unrelated business activity. **▶ See Statement 1**
**I** During the tax year, was the corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group? **▶** ☐ Yes ☒ No  
 If "Yes," enter the name and identifying number of the parent corporation. **▶**
**J** The books are in care of **▶ Carol Shuman** Telephone number **▶ (719) 632-2646**

| Part I Unrelated Trade or Business Income  | (A) Income | (B) Expenses    | (C) Net           |
|--|------------|-----------------|-------------------|
| <b>1a</b> Gross receipts or sales  |            |                 |                   |
| <b>b</b> Less returns and allowances <b>c</b> Balance <b>▶</b>                               | <b>1c</b>  |                 |                   |
| <b>2</b> Cost of goods sold (Schedule A, line 7)   | <b>2</b>   |                 |                   |
| <b>3</b> Gross profit. Subtract line 2 from line 1c  | <b>3</b>   |                 |                   |
| <b>4a</b> Capital gain net income (attach Schedule D)  | <b>4a</b>  |                 |                   |
| <b>b</b> Net gain (loss) (Form 4797, Part II, line 17) (attach Form 4797)                    | <b>4b</b>  |                 |                   |
| <b>c</b> Capital loss deduction for trusts   | <b>4c</b>  |                 |                   |
| <b>5</b> Income (loss) from partnerships and S corporations (attach statement)               | <b>5</b>   |                 |                   |
| <b>6</b> Rent income (Schedule C)  | <b>6</b>   |                 |                   |
| <b>7</b> Unrelated debt-financed income (Schedule E)   | <b>7</b>   |                 |                   |
| <b>8</b> Interest, annuities, royalties, and rents from controlled organizations (Sch. F)... | <b>8</b>   |                 |                   |
| <b>9</b> Investment income of a section 501(c)(7), (9), or (17) organization (Schedule G)    | <b>9</b>   |                 |                   |
| <b>10</b> Exploited exempt activity income (Schedule I)                                      | <b>10</b>  |                 |                   |
| <b>11</b> Advertising income (Schedule J)  | <b>11</b>  | <b>421,201.</b> | <b>1,240,572.</b> |
| <b>12</b> Other income (See instructions; attach schedule.)                                  | <b>12</b>  |                 |                   |
| <b>13 Total.</b> Combine lines 3 through 12  | <b>13</b>  | <b>421,201.</b> | <b>1,240,572.</b> |

**Part II Deductions Not Taken Elsewhere** (See instructions for limitations on deductions.)  
 (Except for contributions, deductions must be directly connected with the unrelated business income.)

|  |            |                  |
|--|------------|------------------|
| <b>14</b> Compensation of officers, directors, and trustees (Schedule K)   | <b>14</b>  |                  |
| <b>15</b> Salaries and wages   | <b>15</b>  |                  |
| <b>16</b> Repairs and maintenance  | <b>16</b>  |                  |
| <b>17</b> Bad debts  | <b>17</b>  |                  |
| <b>18</b> Interest (attach schedule)   | <b>18</b>  |                  |
| <b>19</b> Taxes and licenses   | <b>19</b>  |                  |
| <b>20</b> Charitable contributions (See instructions for limitation rules.)  | <b>20</b>  |                  |
| <b>21</b> Depreciation (attach Form 4562)  | <b>21</b>  |                  |
| <b>22</b> Less depreciation claimed on Schedule A and elsewhere on return  | <b>22a</b> | <b>22b</b>       |
| <b>23</b> Depletion  | <b>23</b>  |                  |
| <b>24</b> Contributions to deferred compensation plans   | <b>24</b>  |                  |
| <b>25</b> Employee benefit programs  | <b>25</b>  |                  |
| <b>26</b> Excess exempt expenses (Schedule I)  | <b>26</b>  |                  |
| <b>27</b> Excess readership costs (Schedule J)   | <b>27</b>  |                  |
| <b>28</b> Other deductions (attach schedule)   | <b>28</b>  |                  |
| <b>29 Total deductions.</b> Add lines 14 through 28  | <b>29</b>  | <b>0.</b>        |
| <b>30</b> Unrelated business taxable income before net operating loss deduction. Subtract line 29 from line 13                                       | <b>30</b>  | <b>-819,371.</b> |
| <b>31</b> Net operating loss deduction (limited to the amount on line 30)  | <b>31</b>  | <b>0.</b>        |
| <b>32</b> Unrelated business taxable income before specific deduction. Subtract line 31 from line 30   | <b>32</b>  | <b>-819,371.</b> |
| <b>33</b> Specific deduction (Generally \$1,000, but see instructions for exceptions.)   | <b>33</b>  | <b>1,000.</b>    |
| <b>34 Unrelated business taxable income.</b> Subtract line 33 from line 32. If line 33 is greater than line 32, enter the smaller of zero or line 32 | <b>34</b>  | <b>-819,371.</b> |

**Part III Tax Computation****35 Organizations Taxable as Corporations.** See instructions for tax computation.Controlled group members (sections 1561 and 1563) check here ☐ See instructions and:**a** Enter your share of the \$50,000, \$25,000, and \$9,925,000 taxable income brackets (in that order):

(1) \$ (2) \$ (3) \$

**b** Enter organization's share of: (1) Additional 5% tax (not more than \$11,750) \$

(2) Additional 3% tax (not more than \$100,000) \$

**c** Income tax on the amount on line 34 **35c** 0.**36 Trusts Taxable at Trust Rates.** See instructions for tax computation. Income tax on the amount on line 34 from:☐ Tax rate schedule or ☐ Schedule D (Form 1041) **36****37 Proxy tax.** See instructions **37****38 Alternative minimum tax** **38****39 Total.** Add lines 37 and 38 to line 35c or 36, whichever applies **39** 0.**Part IV Tax and Payments****40a** Foreign tax credit (corporations attach Form 1118; trusts attach Form 1116) **40a****b** Other credits (see instructions) **40b****c** General business credit. Attach Form 3800 **40c****d** Credit for prior year minimum tax (attach Form 8801 or 8827) **40d****e** Total credits. Add lines 40a through 40d **40e****41** Subtract line 40e from line 39 **41** 0.**42** Other taxes. Check if from: ☐ Form 4255 ☐ Form 8611 ☐ Form 8697 ☐ Form 8866 ☐ Other (attach schedule) **42****43** Total tax. Add lines 41 and 42 **43** 0.**44a** Payments: A 2010 overpayment credited to 2011 **44a****b** 2011 estimated tax payments **44b****c** Tax deposited with Form 8868 **44c****d** Foreign organizations: Tax paid or withheld at source (see instructions) **44d****e** Backup withholding (see instructions) **44e****f** Credit for small employer health insurance premiums (Attach Form 8941) **44f****g** Other credits and payments: ☐ Form 2439 ☐ Other **44g**☐ Form 4136 ☐ Other Total **44g****45** Total payments. Add lines 44a through 44g **45****46** Estimated tax penalty (see instructions). Check if Form 2220 is attached ☐ **46****47** Tax due. If line 45 is less than the total of lines 43 and 46, enter amount owed **47** 0.**48** Overpayment. If line 45 is larger than the total of lines 43 and 46, enter amount overpaid **48** 0.**49** Enter the amount of line 48 you want: Credited to 2012 estimated tax **49**

Refunded

**Part V Statements Regarding Certain Activities and Other Information** (see instructions)**1** At any time during the 2011 calendar year, did the organization have an interest in or a signature or other authority over a financial account (bank, securities, or other) in a foreign country? If YES, the organization may have to file Form TD F 90-22.1, Report of Foreign Bank and

Yes No

Financial Accounts. If YES, enter the name of the foreign country here

**2** During the tax year, did the organization receive a distribution from, or was it the grantor of, or transferor to, a foreign trust? If YES, see instructions for other forms the organization may have to file.

Yes No

**3** Enter the amount of tax-exempt interest received or accrued during the tax year \$**Schedule A - Cost of Goods Sold.** Enter method of inventory valuation **N/A****1** Inventory at beginning of year **1****2** Purchases **2****3** Cost of labor **3****4a** Additional section 263A costs **4a****b** Other costs (attach schedule) **4b****5** Total. Add lines 1 through 4b **5****6** Inventory at end of year **6****7** Cost of goods sold. Subtract line 6 from line 5. Enter here and in Part I, line 2 **7****8** Do the rules of section 263A (with respect to property produced or acquired for resale) apply to the organization? **8**

Yes No

Yes No

Yes No

**Sign Here**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Signature of officer Date

Treasurer Title

May the IRS discuss this return with the preparer shown below (see instructions)? ☒ Yes ☐ No**Paid Preparer Use Only**Print/Type preparer's name Preparer's signature Date Check ☐ if self-employed PTIN

Greg Papineau, CPA Greg Papineau, CPA 05/22/13 P00294662

Firm's name **BiggsKofford, P.C.** Firm's EIN **84-0884124**Firm's address **630 Southpointe Court, Suite 200**Firm's address **Colorado Springs, CO 80906** Phone no. **719.579.9090**

**Schedule C - Rent Income (From Real Property and Personal Property Leased With Real Property)** (see instructions)**1.** Description of property

|     |
|-----|
| (1) |
| (2) |
| (3) |
| (4) |

**2.** Rent received or accrued

| (a) From personal property (if the percentage of rent for personal property is more than 10% but not more than 50%) | (b) From real and personal property (if the percentage of rent for personal property exceeds 50% or if the rent is based on profit or income) | 3(a) Deductions directly connected with the income in columns 2(a) and 2(b) (attach schedule) |
|---|---|---|
| (1)   |   |   |
| (2)   |   |   |
| (3)   |   |   |
| (4)   |   |   |
| Total 0.  | Total 0.  |   |

(c) **Total income.** Add totals of columns 2(a) and 2(b). Enter here and on page 1, Part I, line 6, column (A) ▶(b) **Total deductions.**

Enter here and on page 1, Part I, line 6, column (B) ... ▶ 0.

**Schedule E - Unrelated Debt-Financed Income** (see instructions)

| 1. Description of debt-financed property | 2. Gross income from or allocable to debt-financed property | 3. Deductions directly connected with or allocable to debt-financed property |  |
|--|---|--|--|
|  |   | (a) Straight line depreciation (attach schedule)                             | (b) Other deductions (attach schedule) |
| (1)                                      |   |  |  |
| (2)                                      |   |  |  |
| (3)                                      |   |  |  |
| (4)                                      |   |  |  |

  

| 4. Amount of average acquisition debt on or allocable to debt-financed property (attach schedule) | 5. Average adjusted basis of or allocable to debt-financed property (attach schedule) | 6. Column 4 divided by column 5 | 7. Gross income reportable (column 2 x column 6) | 8. Allocable deductions (column 6 x total of columns 3(a) and 3(b)) |
|---|---|---------------------------------|--|---|
| (1)   |   | %                               |  |   |
| (2)   |   | %                               |  |   |
| (3)   |   | %                               |  |   |
| (4)   |   | %                               |  |   |

  

|  |  |  |  |
|--|--|--|--|
| Totals ▶   |  | Enter here and on page 1, Part I, line 7, column (A). 0. | Enter here and on page 1, Part I, line 7, column (B). 0. |
| Total dividends-received deductions included in column 8 ▶ |  | 0.   |  |

**Schedule F - Interest, Annuities, Royalties, and Rents From Controlled Organizations** (see instructions)

| 1. Name of controlled organization | 2. Employer identification number | Exempt Controlled Organizations                   |                                     |   |  |
|------------------------------------|-----------------------------------|---|-------------------------------------|---|--|
|                                    |                                   | 3. Net unrelated income (loss) (see instructions) | 4. Total of specified payments made | 5. Part of column 4 that is included in the controlling organization's gross income | 6. Deductions directly connected with income in column 5 |
| (1)                                |                                   |   |                                     |   |  |
| (2)                                |                                   |   |                                     |   |  |
| (3)                                |                                   |   |                                     |   |  |
| (4)                                |                                   |   |                                     |   |  |

  

| Nonexempt Controlled Organizations |   |                                     |  |  |
|------------------------------------|---|-------------------------------------|--|--|
| 7. Taxable income                  | 8. Net unrelated income (loss) (see instructions) | 9. Total of specified payments made | 10. Part of column 9 that is included in the controlling organization's gross income | 11. Deductions directly connected with income in column 10 |
| (1)                                |   |                                     |  |  |
| (2)                                |   |                                     |  |  |
| (3)                                |   |                                     |  |  |
| (4)                                |   |                                     |  |  |

  

|          |  |  |  |  |
|----------|--|--|--|--|
| Totals ▶ |  |  | Add columns 5 and 10. Enter here and on page 1, Part I, line 8, column (A). 0. | Add columns 6 and 11. Enter here and on page 1, Part I, line 8, column (B). 0. |
|----------|--|--|--|--|



**Schedule G - Investment Income of a Section 501(c)(7), (9), or (17) Organization**

(see instructions)

| 1. Description of income | 2. Amount of income                                   | 3. Deductions directly connected (attach schedule) | 4. Set-asides (attach schedule) | 5. Total deductions and set-asides (col. 3 plus col. 4) |
|--------------------------|---|--|---------------------------------|---|
| (1)                      |   |  |                                 |   |
| (2)                      |   |  |                                 |   |
| (3)                      |   |  |                                 |   |
| (4)                      |   |  |                                 |   |
|                          | Enter here and on page 1, Part I, line 9, column (A). |  |                                 | Enter here and on page 1, Part I, line 9, column (B).   |
| <b>Totals</b>            | <b>0.</b>   |  |                                 | <b>0.</b>   |

**Schedule I - Exploited Exempt Activity Income, Other Than Advertising Income**

(see instructions)

| 1. Description of exploited activity | 2. Gross unrelated business income from trade or business | 3. Expenses directly connected with production of unrelated business income | 4. Net income (loss) from unrelated trade or business (column 2 minus column 3). If a gain, compute cols. 5 through 7. | 5. Gross income from activity that is not unrelated business income | 6. Expenses attributable to column 5 | 7. Excess exempt expenses (column 6 minus column 5, but not more than column 4). |
|--------------------------------------|---|---|--|---|--------------------------------------|--|
| (1)                                  |   |   |  |   |                                      |  |
| (2)                                  |   |   |  |   |                                      |  |
| (3)                                  |   |   |  |   |                                      |  |
| (4)                                  |   |   |  |   |                                      |  |
|                                      | Enter here and on page 1, Part I, line 10, col. (A).      | Enter here and on page 1, Part I, line 10, col. (B).                        |  |   |                                      | Enter here and on page 1, Part I, line 26.                                       |
| <b>Totals</b>                        | <b>0.</b>   | <b>0.</b>   |  |   |                                      | <b>0.</b>  |

**Schedule J - Advertising Income** (see instructions)**Part I Income From Periodicals Reported on a Consolidated Basis**

| 1. Name of periodical                      | 2. Gross advertising income | 3. Direct advertising costs | 4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7. | 5. Circulation income | 6. Readership costs | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |
|--|-----------------------------|-----------------------------|--|-----------------------|---------------------|---|
| (1) <b>The Numismatist</b>                 | <b>385,075.</b>             | <b>1160197.</b>             |  |                       |                     |   |
| (2) <b>Convention</b>                      |                             |                             |  |                       |                     |   |
| (3) <b>Program</b>                         | <b>36,126.</b>              | <b>80,375.</b>              |  |                       |                     |   |
| (4)  |                             |                             |  |                       |                     |   |
| <b>Totals (carry to Part II, line (5))</b> | <b>421,201.</b>             | <b>1240572.</b>             | <b>-819,371.</b>   |                       |                     | <b>0.</b>   |

**Part II Income From Periodicals Reported on a Separate Basis** (For each periodical listed in Part II, fill in columns 2 through 7 on a line-by-line basis.)

| 1. Name of periodical              | 2. Gross advertising income                          | 3. Direct advertising costs                          | 4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7. | 5. Circulation income | 6. Readership costs | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |
|------------------------------------|--|--|--|-----------------------|---------------------|---|
| (1)                                |  |  |  |                       |                     |   |
| (2)                                |  |  |  |                       |                     |   |
| (3)                                |  |  |  |                       |                     |   |
| (4)                                |  |  |  |                       |                     |   |
| (5) <b>Totals from Part I</b>      | <b>421,201.</b>                                      | <b>1240572.</b>                                      |  |                       |                     | <b>0.</b>   |
|                                    | Enter here and on page 1, Part I, line 11, col. (A). | Enter here and on page 1, Part I, line 11, col. (B). |  |                       |                     | Enter here and on page 1, Part II, line 27.                                       |
| <b>Totals, Part II (lines 1-5)</b> | <b>421,201.</b>                                      | <b>1240572.</b>                                      |  |                       |                     | <b>0.</b>   |

**Schedule K - Compensation of Officers, Directors, and Trustees** (see instructions)

| 1. Name  | 2. Title | 3. Percent of time devoted to business | 4. Compensation attributable to unrelated business |
|--|----------|--|--|
| (1)  |          | %                                      |  |
| (2)  |          | %                                      |  |
| (3)  |          | %                                      |  |
| (4)  |          | %                                      |  |
| <b>Total. Enter here and on page 1, Part II, line 14</b> |          |  | <b>0.</b>  |

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| Form 990-T | Description of Organization's Primary Unrelated Business Activity | Statement | 1 |
|------------|---|-----------|---|
|------------|---|-----------|---|

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Advertising income related to the sale of the American Numismatic Association publications.

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