

**American Numismatic Association  
Department Budget vs Actual  
as of 7-31-2022**

**3rd Quarter Financial Report**

<u>Operating Division</u>	<b>9 Month Actual</b>	<b>9 Month Budget</b>	<b>Variance</b>
Revenue	2,356,156	2,164,605	191,551
Expenses	3,415,741	3,786,546	(370,805)
Net Economic Benefit	<u>(1,059,585)</u>	<u>(1,621,941)</u>	<u>562,356</u>

<u>Department</u>	<u>Annual Budget</u>			<u>Actual 9 Months</u>			<u>Budgeted Use of Funds</u>		
	<u>Revenue</u>	<u>Expense</u>	<u>Net</u>	<u>Revenue</u>	<u>Expense</u>	<u>Net</u>	<u>Restricted</u>	<u>Designated</u>	<u>Reserve</u>
Conventions	1,485,890	1,319,842	166,048	274,821	540,093	(265,272)	(6,100)		172,148
Membership	815,500	347,960	467,540	616,634	252,053	364,580	(125.00)		467,665
Editorial	371,074	783,933	(412,859)	251,672	587,274	(335,603)	(1,365)		(411,494)
Summer Seminar	257,400	340,618	(83,218)	263,948	179,648	84,300	(185,000)		101,782
Education	38,007	484,635	(446,628)	36,981	161,450	(124,469)	(114,931)		(331,697)
Museum	71,178	551,764	(480,586)	50,084	357,984	(307,900)	-		(480,586)
Library	14,800	86,444	(71,644)	16,281	65,962	(49,682)	-		(71,644)
General & Admin	165,000	387,233	(222,233)	242,532	291,521	(48,989)			(222,233)
Financial Services	90,070	292,163	(202,093)	48,646	220,549	(171,903)		(1,700,000)	1,497,907
Fund Development	96,500	95,972	528	312,903	44,825	268,078			528
Museum Store	52,525	65,008	(12,483)	42,477	52,293	(9,816)			(12,483)
Education Seminars	61,200	39,338	21,862	28,507	7,041	21,466	(4,410)		26,272
Marketing	-	342,368	(342,368)	-	231,286	(231,286)	(6,120)		(336,248)
Building	-	211,010	(211,010)	-	162,683	(162,683)			(211,010)
IT	-	190,551	(190,551)	-	190,817	(190,817)			(190,551)
Officers	-	58,023	(58,023)	-	60,691	(60,691)			(58,023)
Club Rep	18,499.92	43,676	(25,176)	9,565	9,568	(4)	-		(25,176)
	<u>3,537,644</u>	<u>5,640,537</u>	<u>(2,102,893)</u>	<u>2,195,050</u>	<u>3,415,740</u>	<u>(1,220,690)</u>	<u>(318,051)</u>	<u>(1,700,000)</u>	<u>(84,842)</u>
Use of Funds	<u>2,018,051</u>		<u>2,018,051</u>	<u>161,106</u>		<u>161,106</u>			
Net Surplus/Deficit			<u>(84,842)</u>			<u>(1,059,584)</u>			
	<u>3,537,644</u>	<u>5,640,537</u>	<u>(84,842)</u>	<u>2,356,156</u>	<u>3,415,740</u>	<u>(1,059,584)</u>	<u>(318,051)</u>	<u>(1,700,000)</u>	<u>(84,842)</u>