

AMERICAN NUMISMATIC ASSOCIATION
Fiscal year November 2022 to October 2023
APPROVED BUDGET

Revenues	Totals
Admissions-Conventions & Museum	34,050
Advertising Income	325,692
Auction	146,000
Banquet	13,000
Book Replacement Charges	120
Convention Revenue	925,000
Consultation	156
Submission Center	200,000
Donations	171,480
Sponsors	308,000
Dues & Applications	734,500
Grants	65,000
Unrealized Gain on Investments	3,000,000
Interest and Dividends	104,600
Research Fees	300
License Fees	46,000
Mailing Revenue	6,700
Medals & Badges	15,000
Miscellaneous	2,106
Photography	960
Program Conventions	32,000
Rebates-Hotel-Shuttle	36,240
Sales	20,962
Sales-Museum Store	32,300
Seminars	20,750
Seminar - Summer	275,000
Numismatic Diploma	35,928
Special Events	35,000
Subscriptions	2,700
Tours	3,500
Traveling Exhibits & Traveling -Club	240
Total Revenue	6,593,284

Expenses	Totals
Acquisitions	1,200
Advertising/Promotion	228,746
Auction	9,696
Auto Expenses	1,150
Awards-Non-funded	33,154
Awards-funded	9,246
Bad Debt	1,500
Bank & Investment Fees	55,000
Book Purchases	5,124
Banquet	53,900
Bass Exhibit Room	60,000

Bereavement	1,200
Bourse	201,300
Charitable Registrations	3,170
College Scholarship	8,000
Club Representative	3,608
Committee	11,000
Computer Technology Services	83,674
Contract Labor-Consultants-Professional	289,558
Cost Of Sale	30,958
Cost of Sales Indirect-Enterprise	-
Election	30,000
Employee Benefits	674,490
Employee Retention	5,770
Equipment Maintenance	79,169
Equipment Rental	9,500
Exhibits	87,035
Fund Development	19,800
General Service Contractor	340,855
Insurance	81,502
Legal Fees	35,000
License Fees	131,299
Life Members Expense	1,827
Mailing	176,925
Medals & Badges	17,475
Membership	4,500
Miscellaneous	8,071
National Coin Week	6,870
Numismatic Diploma Program	29,239
President	7,500
Preservation	2,400
Printing & Production	300,606
Professional Development	4,149
Program	12,250
Rent- Convention Facilities	115,000
Salaries	2,107,780
Salaries-commissions	19,485
Security	284,557
Seminars	18,655
Seminar - Summer	227,000
Special Events	10,890
Sponsors	40,500
Supplies	56,736
Telephone	20,400
Tours	3,500
Travel	281,514
Utilities	65,100
Volunteers	17,754
Total Expenses:	<u>6,426,287</u>
SUBTOTAL - NET OPERATING INCOME (LOSS)	<u>166,997</u>

Designated & Restristed Transfers

Designated Fund - College Scholarships	8,000
Designated Fund - Award Funds	8,565
Designated Fund - F. S. School of Num.	14,000
Designated Fund - Gilroy Roberts Fund	15,000
Designated Fund - Lecce Adv. Schlship	26,000
Designated Fund - Publications	11,065
Designated Fund - Sundman Fund	5,015
Designated Fund - NGC	-
Restricted Fund - Walton	16,851
Restricted Fund - YN fund / Newman	136,250
Total Designated/Restricted Transfers	<u>240,746</u>
NET INCOME (LOSS) AFTER TRANSFERS	<u>407,743</u>
Capital Budget	108,500
NET INCOME (LOSS) AFTER CAPITAL FUNDING	<u><u>299,243</u></u>