

AMERICAN NUMISMATIC ASSOCIATION
Fiscal year November 2020 to October 2021
APPROVED BUDGET

Revenues	Totals
Admissions-Conventions & Museum	35,000
Advertising Income	341,820
Banquet	14,500
Convention Revenue	1,673,000
Consultation	156
Submission Center	165,000
Donations	120,235
Sponsors	122,500
Dues & Applications	724,000
E-Learning Classes	69,720
Grants	30,529
Unrealized Gain on Investments	900,000
Interest and Dividends	76,065
Research Fees	600
License Fees	48,000
Mailing Revenue	7,120
Medals & Badges	19,000
Miscellaneous	2,052
Photography	768
PNG Contribution	15,000
Program Conventions	32,000
Rebates-Hotel-Shuttle	47,040
Sales	19,855
Sales-Museum Store	30,750
Seminars	17,200
Seminar - Summer	370,000
Numismatic Diploma	35,628
Subscriptions	3,360
Tours	3,539
Traveling Exhibits & Traveling -Club	240
 Total Revenue	 <u>4,924,677</u>

Expenses	Totals
Acquisitions	1,200
Advertising/Promotion	164,625
Auction	26,900
Auto Expenses	1,266
Awards-Non-funded	21,630
Awards-funded	10,379
Bank & Investment Fees	54,402
Book Purchases	5,136
Banquet	62,530
Bass Exhibit	27,528
Bereavement	600
Bourse	172,700

Charitable Registrations	3,031
College Scholarship	8,000
Club Representative	5,265
Committee	11,000
Computer Technology Services	43,428
Contract Labor-Consultants-Professional	206,920
Cost Of Sale	28,024
Cost of Sales Indirect-Enterprise	600
Election	25,000
Employee Benefits	466,656
Employee Retention	4,930
Equipment Maintenance	85,099
Equipment Rental	17,200
Exhibits	60,660
Fund Development	6,565
General Service Contractor	328,000
Insurance	89,005
Legal Fees	50,000
License Fees	79,536
Life Members Expense	2,500
Mailing	176,043
Medals & Badges	21,050
Membership	4,500
Miscellaneous	2,656
National Coin Week	6,350
Numismatic Diploma Program	17,843
President	7,500
Preservation	1,500
Printing & Production	230,443
Professional Development	2,588
Program	12,250
Rent- Convention Facilities	116,500
Salaries	1,656,006
Salaries-commissions	50,468
Security	224,138
Seminars	19,770
Seminar - Summer	186,773
Special Events	4,930
Sponsors	49,183
Supplies	38,366
Telephone	23,336
Tours	3,257
Travel	170,086
Treasure Trivia	2,800
Utilities	54,996
Volunteers	16,853
Total Expenses:	<u>5,170,501</u>
SUBTOTAL - NET OPERATING INCOME (LOSS)	<u>(245,824)</u>
Designated & Restristed Transfers	
Designated Fund - College Scholarships	8,000

Designated Fund - Award Funds	10,254
Designated Fund - F. S. School of Num.	14,225
Designated Fund - Gilroy Roberts Fund	14,688
Designated Fund - Lecce Adv. Schlship	27,960
Designated Fund - Publications	6,120
Designated Fund - Sundman Fund	4,110
Restricted Fund - Walton	16,851
Restricted Fund - YN fund / Newman	102,484
Total Designated/Restricted Transfers	<u>204,692</u>
Capital Budget	31,100
NET INCOME (LOSS) AFTER CAPITAL FUNDING	<u><u>(72,232)</u></u>