

AMERICAN NUMISMATIC ASSOCIATION
Fiscal year November 2021 to October 2022
APPROVED BUDGET

Revenues	Totals
Admissions-Conventions & Museum	35,175
Advertising Income	367,774
Auction	386,000
Banquet	15,000
Convention Revenue	895,350
Consultation	156
Submission Center	165,000
Donations	117,900
Sponsors	133,000
Dues & Applications	716,000
E-Learning Classes	50,000
Grants	32,818
Unrealized Gain on Investments	1,700,000
Interest and Dividends	90,070
Research Fees	600
License Fees	46,000
Mailing Revenue	6,100
Medals & Badges	15,000
Miscellaneous	2,156
Photography	1,200
Program Conventions	42,000
Rebates-Hotel-Shuttle	33,040
Sales	17,887
Sales-Museum Store	34,350
Seminars	11,200
Seminar - Summer	250,000
Numismatic Diploma	35,628
Special Events	35,000
Subscriptions	3,000
Traveling Exhibits & Traveling -Club	240
Total Revenue	5,237,644

Expenses	Totals
Acquisitions	1,200
Advertising/Promotion	211,000
Auction	11,006
Auto Expenses	1,266
Awards-Non-funded	26,785
Awards-funded	7,890
Bad Debt	1,500
Bank & Investment Fees	50,000
Book Purchases	5,136
Banquet	54,900
Bass Exhibit	28,998
Bereavement	600
Bourse	169,700

Charitable Registrations	3,765
College Scholarship	8,000
Club Representative	3,695
Committee	11,000
Computer Technology Services	28,622
Contract Labor-Consultants-Professional	190,094
Cost Of Sale	29,248
Cost of Sales Indirect-Enterprise	620
Employee Benefits	637,546
Employee Retention	5,370
Equipment Maintenance	76,015
Equipment Rental	12,000
Exhibits	125,836
Fund Development	11,070
General Service Contractor	315,000
Insurance	97,747
Legal Fees	40,000
License Fees	74,875
Life Members Expense	3,000
Mailing	163,365
Medals & Badges	16,000
Membership	4,500
Miscellaneous	1,640
National Coin Week	6,550
Numismatic Diploma Program	27,843
President	7,500
Preservation	1,500
Printing & Production	249,324
Professional Development	5,605
Program	12,250
Rent- Convention Facilities	100,000
Salaries	1,992,332
Salaries-commissions	33,004
Security	228,043
Seminars	12,150
Seminar - Summer	207,000
Special Events	10,840
Sponsors	27,750
Supplies	42,968
Telephone	18,000
Travel	160,952
Utilities	51,640
Volunteers	16,296

Total Expenses:	<u>5,640,536</u>
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SUBTOTAL - NET OPERATING INCOME (LOSS)	<u>(402,892)</u>
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Designated & Restrictd Transfers

Designated Fund - College Scholarships	8,000
Designated Fund - Award Funds	7,590
Designated Fund - F. S. School of Num.	14,000
Designated Fund - Gilroy Roberts Fund	15,000
Designated Fund - Lecce Adv. Schlship	26,000

Designated Fund - Publications	6,120
Designated Fund - Sundman Fund	4,410
Designated Fund - NGC	82,350
Restricted Fund - Walton	16,851
Restricted Fund - YN fund / Newman	137,730
Total Designated/Restricted Transfers	<u>318,051</u>
NET INCOME (LOSS) AFTER TRANSFERS	<u>(84,841)</u>
Capital Budget	102,000
NET INCOME (LOSS) AFTER CAPITAL FUNDING	<u><u>(186,841)</u></u>