

Job Title

Telemarketing Sales Representative

Job Description

Telemarketing Sales Representative

Seeking an experienced **Telemarketing Sales Representative** to join our team in **Torrance, CA**.

About the role:

This position is responsible for Telemarketing to our company's **existing customers** looking to purchase the **rare collectible coins** for which our company has an **industry-leading reputation**.

When not on the phone, this person will also help the team follow up on orders, assist in administration and other customer information requests and correspondence.

On-the-job training and development provided.

What you'll do:

- Make outbound calls to prospective and existing customers to qualify leads and close sales.
- Handle inbound sales leads and convert calls into sales.
- Develop product knowledge to help customers make informed buying decisions.
- Place orders in the inventory and sales software and assure timely delivery to customers.
- Investigate and resolve customer issues with their purchase.
- Accurately maintain records and tasks in the Client Relationship Management system.
- Keep all product and customer information confidential.

Our ideal candidate:

- Prioritize and plan work activities; Use time efficiently; Set goals and objectives.
- Detail-oriented, accurate and thorough; Strong verbal/written communication skills.
- Proficiency in Microsoft Excel, Word, and Outlook.
- Meets challenges with resourcefulness; Develop innovative ideas.
- Treat people with respect; Inspire the trust of others; Work with integrity and ethically; Uphold organizational values of teamwork, pitching in when and where needed.

What we offer:

- **\$43,680** plus commission
- Benefits package available

To Apply:

Please submit your resume via the “APPLY NOW” button

Equal Opportunity Employer

Education = 2 Year Degree

Relevant Work Experience = At Least 3 Years

Job Type = Telecommunications

Job Industry = Consumer Products

Job Location City = Torrance, CA

Job Location State = CA

Job Location Zip = 90505

Relocation Expenses = not covered

Employee Type = Full-Time Employee

Travel = None

Job Salary Pay Per = Year

Confidentiality Election = Complete

Job Information

Job Location:

Los Angeles, CA 90001

Job Category:

Other, Telemarketer