

ANA Election of Officers

The following individuals (listed alphabetically by office) have received the required number of nominations for candidacy in the American Numismatic Association's 2017 election of officers. All have accepted their nominations and provided the following statements. Every Association member entitled to vote will receive an election ballot via the U.S. Postal Service or by e-mail, based on his or her expressed preference. Ballots must be received by the tabulating firm by July 1.

FOR PRESIDENT



Gary Adkins
Edina, MN
LM 2406

My name is Gary Adkins, and I have been active in numismatics and the ANA for 50+ years.

I am seeking the office of president of the ANA and hope to bring my time, talent and skills to the organization. I will do my best to build on and preserve the ANA legacy that has provided leadership of the numismatic community since 1891. This is no light task. I accept this challenge with great anticipation and dedication, hoping to leave this organization better than I found it after serving on the Board four years, vice president two years, and hopefully as your next president.

There are many challenges facing the ANA, and I am ready to take them on. This is a very large nonprofit coin club, but make no mistake, it is also a business with an annual budget of \$5 million. The operations and management are extremely important, and no single person could possibly be tasked with managing it all. It takes a team effort of highly qualified individuals to orchestrate the complex array of issues that are part of any large organization.

With the combined experiences of some very talented people, the ANA is headed for a brighter future. That future can be insured if everyone joins in the effort. I refer to the great director and staff, the Board which provides strategic guidance, and, most importantly, those of you who are the real strength of the organization—the membership! I believe that we must focus greater attention to insure a pleasurable and valuable experience for our members. I am convinced this starts at the local and regional club levels, where the heart of building a stronger membership begins. I will support that effort enthusiastically as the next president of the ANA.

I can assure you that I am committed to the hard work necessary to secure the future and all the promise it holds for the thousands of great members, the volunteers and all those who continue to support this wonderful organization. I treasure your friendship and appreciate your support.



Mike Ellis
Camilla, GA
LM 6363

Professional authenticator, grader and variety attributor. I am also a longtime author,

educator and volunteer. Having started collecting in 1968, I never really left the numismatic community. After serving seven years in the United States Navy, I chose to become a coin professional. Most of this time, I have done more of everything other than dealing coins, though I sure have looked at plenty, a necessity to learn as much as possible!

I have served as president of the Combined Organizations of Numismatic Error Collectors of America (CONECA) several terms and two terms on the American Numismatic Association Board of Governors. I have also taught at the ANA's Summer Seminar since 1996 and have received every award CONECA has to offer, including induction into its Hall of Fame. I have also received the ANA's Glenn Smedley Memorial Award and the Presidential Award from Clifford Mishler for service to the ANA.

So here is what I do today, in addition to most of that shown above. I still provide personal authentication, coin grading and numismatic attribution services of all kinds and am the general editor of the *Cherrypickers' Guide to Rare Die Varieties of United States Coins*. Besides *Cherrypickers' Guide* coins, I attribute about as much as anyone else, including almost everything except ancient coinage. It has been and still is my desire to share my knowledge with all the membership of the ANA. To see that is done properly, I feel leading the Board of Governors will go a long way in fulfilling that endeavor. We must get back to full concentration of our congressionally mandated mission to educate, including working much harder to protect numismatic consumers!

This is but a little about me. To learn about what I think is necessary to lead the Association and protect it from potential harm, including the loss of our Congressional Charter and our not-for-profit 501(c)3 status, closely read what I have to say in this June issue and in the material accompanying the ballot.

It is with a humble soul that I ask you to choose me to lead you into the future.

FOR VICE PRESIDENT



Dr. Donald H. Kagin
Tiburon, CA
LM 724

Don Kagin was born into a numismatic family and began his professional numismatic

career cataloging auctions for his father in 1968.

Numismatic education and innovation have been at the forefront of Kagin's career. He attained the nation's first B.A. degree in numismatics at Northwestern University and the first numismatic Ph.D. from the Union Institute and University. Since 1972, many of his research papers have appeared in several professional journals, including *The Journal of Economic History* and *The Numismatist*, where he has won the coveted Heath Literary Award.

Kagin's first book, *Private Gold Coins and Patterns of the United States*, was published in 1981 and is considered the reference book for this series. His other specialties include U.S. paper currency, and his *Numismatist* manuscript, "Treasury Notes of the War of 1812," is considered the definitive work on the subject.

Other innovations include nationally acclaimed one-man shows "The Oldest Living Pioneer" and "Colonial Man," and acting as the academic dean for the University of Rare Coins. Kagin inspired, shepherded and successfully received congressional approval for the 2006 San Francisco Old Mint Centennial Commemorative.

Don has contributed to *A Guide Book of United States Coins* since the late 1970s and created *Currency Market Review*, forerunner of *Currency Dealer Newsletter*. He has received numerous awards for his numismatic service, including the Glenn Smedley Memorial Award, Numismatic and PNG Ambassadors, NSDR Lifetime Achievement and two ANA Presidential Awards.

Kagin is often quoted in national periodicals such as *Money*, *U.S. News and World Report*, *Barron's* and *The Wall Street Journal*. He has lectured and taught numismatics internationally; conducted seminars and educational forums, including several years at the ANA Summer Seminar; and made several radio and television appearances, including two on *Good Morning America* and multiple appearances on the History and National Geographic channels.

Besides cataloging, writing, lecturing and teaching numismatics, Kagin is a member of several numismatic clubs and organizations; has served on several academic, educational and numismatic boards; and currently serves as a board member of the Industry Council for Tangible Assets and the National Silver Dollar Roundtable, and as a third-term ANA governor.



ANA Election of Officers *continued*

FOR GOVERNOR



Adam J. Crum
Newport Beach, CA
LM 5959

My name is Adam Crum. I began collecting coins, like many young boys of my generation, when my father introduced me to blue folding books for holding Lincoln cents, Buffalo nickels and Mercury dimes. As I grew into my teens, my enthusiasm waned, but the spark was reignited when I had the opportunity to relocate to California and enter the business as a full-time dealer. That was 30 years ago.

Since then, I have been an avid student and teacher of numismatics. I have had the opportunity to write several books and contribute to many others on the history and intrigue of numismatics. I have been the sponsor in the touring and promotion of some of the greatest numismatic items in existence, including the SS *Central America* treasure. My company, Monaco Rare Coins, was a co-sponsor in the rebuilding of the numismatic exhibit at the Smithsonian Institution's "Stories on Money." Education has been a significant factor behind all projects, both commercial and literary, in which I have been involved.

The implementation of 21st-century technology will be the catalyst for the growth of future collectors. I believe it is vital to our hobby that we engage younger generations in ways they are accustomed to receiving and deciphering information about those things they find of interest. If elected governor, I will encourage the ANA to continue its efforts to expand on its online educational platforms. I have been long involved with the development of an online university that has a 24/7 global reach 365 days a year. It has shown promise, is well received and currently in use by the PNG internship program.

The limited resources of the ANA are in dire need of expansion, and I bring unique abilities for fundraising ideas. In today's world of many distractions, we must find ways to communicate the exciting world of collectable money. Through launching campaigns that answer the basic question, "What is money?" I believe we can attract younger generations to the world of discovery of history, economics and the history of money that drives a civilized society.



Col. Steve Ellsworth (Ret.)
Clifton, VA
LM 3559

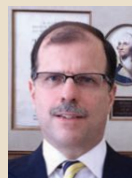
During his first term as an ANA governor, Ellsworth served as chairman of the Development Committee and a member of the Budget and Marketing Committees. He developed and implemented ANA's Philanthropic Gift Acceptance and Fundraising Policies and long-range gifting and fundraising plans. Further, he underwrote the costs for ANA staff to attend major fundraising conferences in Boston, Crested Butte and San Francisco, and personally attended numerous fundraising seminars in Washington, D.C. He has developed and presented educational programs on development at all Board meetings and multiple staff meetings held in Colorado Springs. He attended over 20 ANA-related clubs throughout the country; recruited over 20 new ANA members, wrote two articles for *The Numismatist* and continues to serve as an instructor (since 2000) at the ANA's Summer Seminar educational programs. He has not submitted any expenses for travel during his service on the Board.

Ellsworth enlisted in the U.S. Army as a private and retired at the rank of colonel. His assignments ranged from commander of Army Green Berets to special assistant to the Chief of Staff of the Army and an overseas Joint Service Command. He holds diplomas from the National War College, Army War College, National Defense University, and Command and General Staff College. He has a master's degree in business administration, certificate in international business, bachelor of science in management and bachelor of arts in applied politics.

Colonel Ellsworth is a life member of 17 numismatic associations and has served on many of their boards. He has been a contributor to the "Red Book" since 2002.

His security articles and "Best Secured Coin Shows" have been published extensively in keeping security awareness a priority for collectors and dealers. His personal collecting interests are large cents by Sheldon and Newcomb die variety. He has been a full-time numismatist and dealer as the principal owner of Bitternut Coin in Clifton, Virginia, since his retirement from the Pentagon.

If elected, he will continue to develop the long-term gifting and development programs to ensure the ANA and the hobby continue the mission of education and to keep our hobby fun.



Brian Hendelson
Bridgewater, NJ
LM 3873

The gift of a Morgan silver dollar from his grandmother when he was 10 years old was the beginning of a nearly 40-year numismatic journey for Brian Hendelson. He saved money from working summer jobs to attend the 1973 ANA show in Boston. Brian has been a passionate collector ever since and today is considered one of the nation's top experts in United States coinage. Brian Hendelson is a familiar face at nearly every numismatic event in the country.

Exhibiting has been an important part of Brian's numismatic efforts for many years. He has created important displays of United States coinage and early Americana for the ANA Museum Showcase. "I enjoy sharing my collection and inspiring others to collect. Working with the ANA to promote numismatic education and its summer convention has been an important part of my relationship with the organization," Hendelson notes. Brian also has experience working with another important nonprofit foundation—George Washington's Mount Vernon residence and museum in Virginia. Many of his important numismatic and early Americana holdings are displayed in that museum.

Brian states, "The future of numismatics should not be taken for granted. We all need to be creative, resourceful and generous with our time to ensure that future generations will have a chance to discover the hobby we all love so much." He plans to utilize his decades of business relationships to bring resources to the ANA to expand the hobby.

Hendelson has plans to introduce a proposal to create and fund numismatic clubs in high schools around the country. "We need to make coin collecting cool for a generation that has been totally distracted by social media and electronic gaming. These people are the future of our hobby, and we need to figure out how to reach them," Hendelson states.



FOR GOVERNOR



John W. Highfill
Broken Arrow, OK
LM 2655

John W. Highfill is running for the 2017 American Numismatic Association Board of

Governors. He started collecting Lincoln cents while in the 1st grade in Lawton, Oklahoma, in 1948. This led to a lifetime of numismatics.

In his 40-year career as a professional numismatist, he has always been a supporter of education. John has been an instructor at the Summer Seminars in Colorado Springs, Colorado, for several years and an ANA consultant for three decades.

He is the founder of the National Silver Dollar Roundtable, a nonprofit educational organization founded in 1982. It has become the second-largest numismatic dealer organization in the world. His 35-year history of NSDR accomplishments and awards include five-term president, 35-year board member, three-time President's Award, three-time Man of the Year, and 1994 Lifetime Achievement Award. He has recently been awarded the NSDR's "Legacy Award." As of 2017, this honor is now and henceforth titled the "John W. Highfill Lifetime Achievement Award."

John also understands the convention business. He owned and managed both the National Silver Dollar convention and the National Gold Convention for over 20 years. Both conventions and their seminars were free to the public. His past experience would be very helpful with the ANA bourse conventions.

He is ANA life member #2655, PNG #359, Life member #1 of the NSDR, ICTA board of governors, CCE board of governors, Numismatic Literary Guild, along with up to 20-25 nationwide numismatic organizations. He is also a 25-year contributor to both the "Red Book" and "Blue Book."

As ANA governor, John Highfill will do everything within his power to help the organization continue its educational mission and expand when and where necessary. He knows how important the individual and club members are to the ANA's success. The more the person knows about their collection, the more they can enjoy it. The ANA is about all their collector members and new ways to make things better as time moves forward, especially counterfeit and consumer protection.



Greg Lyon
St. Louis, MO
ANA 1119916

Having started collecting at age 6, I am a 34-year ANA member and have volunteered

for the ANA since 1989—as an exhibit judge, YN Summer Seminar chaperone and convention volunteer. Professionally, I have a 20+ year career in information technology, including five years in management consulting, and currently work as a project manager for Centene, ensuring large-scale projects are completed on-time and on-budget, the same goals the ANA has for meeting its objectives.

While the ANA is our national coin club, it is also a small business with a \$5 million annual budget, more than 35 employees and assets totaling nearly \$75 million. Perhaps the most important role of the ANA Board of Governors is to properly manage these assets to further the ANA's educational mission, today and in the future. I have both the collector's background and business experience to lead the ANA.

The accomplishments of which I am most proud from my first three terms on the Board are launching the ANA's updated website, developing the ANA Strategic Plan and implementing sustainable financial policies for the Association.

Our new website provides a platform through which the ANA can provide exclusive content, such as the entire 129-year history of *The Numismatist* now available to our members. Future plans call for placing educational programming from conventions and Summer Seminar online, allowing members who cannot attend these events in person to benefit from them remotely.

The ANA Strategic Plan provides clear priorities for the Association, including member outreach, improved museum security and, most importantly, financial sustainability. Our Association is in a strong financial position thanks to previous donations and bequests. With almost \$21 million in current investments, the ANA Board must balance current spending to provide the most educational benefits possible while preserving the long-term security of the ANA. A motion I made to balance these objectives was passed in 2015. The first two years of results have met the proposed objectives.

Most importantly, I plan to remain a governor who is available to the membership. All comments, thoughts and questions are welcome. My email is gregl13@swbell.net.



Paul Montgomery
Oklahoma City, OK
LM 4901

I see two significant opportunities critical to the future of the ANA. First, I believe we

can advance the public awareness of the ANA by means of an enhanced marketing and public-relations strategy. I have been a principal architect in bringing more than 200,000 people to our hobby over the past 30 years. The ANA is great, but it can and will be better.

Second, I believe collectors are under attack on many fronts. For decades I have been an advocate for our pastime, working with authorities to protect hobbyists on everything from adverse tax legislation to the defense of those impacted by unscrupulous trade practices. I am excessively passionate in this pursuit.

On a personal note, I consider it a great honor to serve the organization I love. I have been a collector all my life, traveling the world in search of coins. I am very proud to be a "coin weenie"! Many will remember me as the 1913 nickel guy, stemming from the discovery of the fabled Walton coin. Others, my decades roaming the aisles at hundreds of coin shows. More will remember my stewardship for the hobby, serving the PNG for 14 years as a board member and president, and my 20 years of service to ICTA as board member and chairman.

The people closest to me know that I am a leader, driven to advance the profile of our hobby, to elevate the level of public perception, to provide leadership whenever opportunity exists, and to raise the bar for the future of numismatics. I pray everyone I've met over the years will remember a friendly, confident voice, and a heart for a "greater good."

I do indeed see a very bright future for the ANA. We can never lose sight of our responsibility to the next generation. I have a knack for seeing what's coming. I am also quite skillful at focusing teams to solutions for prosperity. Please let me show you what I can do for the ANA.



ANA Election of Officers *continued*

FOR GOVERNOR



Dr. Ralph W. Ross
Sugar Land, TX
ANA 1096461

I am honored to accept the nomination for a third term to the ANA 2017-19 Board of

Governors. As an ANA Board Member for the past four years, I was collegially engaged in the day-to-day operations of the world's largest coin-collecting organization. As a proud ANA member for over 39 years, I have enthusiastically promoted numismatics and the ANA through assiduous service as past president of the Greater Houston Coin Club, founder of the nation's largest high school coin club, Texas Numismatic Association youth chair, ANA youth Summer Seminar counselor, ANA representative, district delegate and chair of several ANA committees. I am a proud recipient of some of the ANA's most distinguished honors, including the Medal of Merit, Glenn Smedley Memorial Award, Adult Advisor of the Year and two Presidential Awards, and received the revered title of Numismatic Ambassador from *Numismatic News*.

I now campaign for a third term to serve the interests of the academic community, collectors and the general public. As a coin collector since age 4 and dedicated educator for over three decades, I employ numismatics in the classroom to improve academic scholarship and expand interest in the coin-collecting hobby. I recently introduced "Numismatics thru Education" to the Stafford Municipal School District, a small district near Houston that provides a robust education from elementary school to community college.

I am running on a campaign platform to increase youth membership; encourage coins in the classroom; support families in numismatics; and bring numismatics into the mainstream of historical studies. If re-elected, I will help the Board of Governors solve some of the greatest challenges facing the ANA: increasing youth membership, increasing donations/fundraising, increasing attendance at the National Money Show® and the World's Fair of Money®, creating sustainable programs to balance the budget, addressing our digital/technological concerns, and finding ways to energize our organization.

I pledge to serve the Dealer, Investor, Collector and Exhibitor (D-I-C-E).



Thomas J. Uram
Eighty Four, PA
LM 4554

Thomas J. ("Tom") Uram is a lifetime resident of western Pennsylvania. He is a 1982

graduate of the University of Kentucky with a degree in business and finance. Tom is a 35-year veteran of the financial services industry. As a financial representative, he concentrates on charitable giving, life insurance, long-term care and IRAs for his clients.

Tom's first exhibit as a junior was at the American Numismatic Association's convention in 1976 in New York. He worked with Florence Schook in junior projects, served as a page at numerous national shows and was the first junior member elected as a club secretary. Tom participated in the David R. Cervin Roman Coin Project sponsored by the American Numismatic Association.

Tom has been president of the George Washington Numismatic Association since 1998. He has participated in and encouraged many National Coin Week projects and is a frequent speaker at local coin clubs and civic organizations, such as Lions and Rotary Clubs. He received an ANA Presidential Award in 2011.

In addition to the ANA and George Washington Numismatic Association, Tom is a member of the Western Pennsylvania Numismatic Society, Chicago Coin Club, Central States Numismatic Society (CSNS), Florida United Numismatists (FUN), Sphinx Society, North Hills Coin Club, South Hills Coin Club and 1715 Fleet Society, and an active member of the Industry Council for Tangible Assets (ICTA). With ICTA, Tom worked with members of the Pennsylvania House and Senate and fought to repel any coin tax legislation. Tom is president of the Pennsylvania Association of Numismatists.

I am running for the Board of Governors because I believe I can bring a perspective of the hobby from a collector's point of view. As president of a state numismatic organization that is totally volunteer-based, I can bring ideas and thoughts that can create and energize both dealers and collectors. If elected, I look forward to working on the "new face" of the ANA. I sincerely ask for your consideration when reviewing all the bios. With numismatic pride, I respectfully ask for your vote for governor of the American Numismatic Association.

