

**AMERICAN NUMISMATIC ASSOCIATION**  
**Fiscal year November 2017 to October 2018**  
**\*\* APPROVED BUDGET \*\***

Revenues	Totals
Admissions-Conventions & Museum	43,000
Advertising Income	441,300
Banquet	14,950
Convention Revenue	1,536,000
Consultation	156
Submission Center	165,000
Donations	163,099
Sponsors	168,000
Dues & Applications	690,000
Grants	26,029
Interest and Dividends	87,316
Research Fees	500
License Fees	54,996
Mailing Revenue	5,223
Medals & Badges	21,335
Miscellaneous	2,099
Photography	600
PNG Preshow Stipend	20,000
Program Conventions	41,000
Rebates-Hotel-Shuttle	51,790
Road Show	10,000
Sales	19,879
Sales-Museum Store	41,000
Seminars	59,232
Seminar - Summer	302,950
Numismatic Diploma	34,125
Subscriptions	3,768
Tours	12,340
Traveling Exhibits & Traveling -Club	240
Restricted Fund - Award Funds	10,280
Restricted Fund - College Scholarships	8,000
Restricted Fund - Education	4,700
Restricted Fund - F. S. School of Num.	26,275
Restricted Fund - Gilroy Roberts Fund	21,805
Restricted Fund - Lecce Adv. Schlship	28,500
Designated Fund - Library Fund	8,004
Designated Fund - Museum	750
Designated Fund - Student Assistants NGC	38,940
Restricted Fund - Sundman Fund	4,110
Restricted Fund - Walton	16,850
Restricted Fund - YN fund	116,328
Unrestricted Fund - Board approved	576,688
Unrestricted Fund - Capital	106,555
Unrestricted Fund Transfer	666,512
<b>Total Revenue</b>	<b>5,650,223</b>

<u>Expenses</u>	
Acquisitions	750
Advertising/Promotion	140,542
Auction	5,450
Auto Expenses	881
Awards-Funded	10,405
Awards-Non-funded	14,167
Bank & Investment Fees	48,000
Book Purchases	7,320
Banquet	60,155
Bass Exhibit	27,729
Bereavement	600
Bourse	140,200
College Scholarship	8,000
Club Representative	9,857
Committee	11,000
Computer Technology Services	48,938
Contract Labor	179,237
Cost Of Sale	20,480
Cost of Sales Indirect-Enterprise	900
Employee Benefits	481,613
Employee Retention	5,475
Equipment Maintenance	75,913
Equipment Rental	15,600
Exhibits	51,004
Fund Development	17,124
General Service Contractor	340,250
Insurance	102,607
Legal Fees	48,000
License Fees	43,623
Life Members Expense	3,996
Mailing	165,899
Medals & Badges	16,500
Membership	3,000
Miscellaneous	2,799
National Coin Week	3,950
Numismatic Diploma Program	27,455
Officers	2,000
President	7,500
Preservation	8,004
Printing & Production	264,047
Professional Development	22,931
Program	12,300
Rent- Convention Facilities	153,284
Road Show	8,440
Salaries	1,969,878
Salaries-commissions	52,316
Security	262,987
Seminars	52,273
Seminar - Summer	172,646
Special Events	6,636
Sponsors	57,000
State Registrations	4,300
Supplies	38,518
Telephone	25,294
Tours	11,775
Travel	198,168
Treasure Trivia	2,625
Utilities	56,040
Volunteers	15,288
Sub-total Operating Expenses:	<u>5,543,669</u>
Capital Budget	106,555
Total Expenses:	<u>5,650,223</u>
Net Economic Benefit	<u>0</u>