

A M E R I C A N  
**NUMISMATIC**  
A S S O C I A T I O N

**AMERICAN NUMISMATIC ASSOCIATION**  
**Financial Statements**  
**For the Year Ended October 31, 2015**

A M E R I C A N  
**NUMISMATIC**  
A S S O C I A T I O N

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INDEPENDENT AUDITORS' REPORT

Board of Directors  
American Numismatic Association  
Colorado Springs, Colorado

We have audited the accompanying financial statements of American Numismatic Association (a nonprofit corporation), which comprise the statement of financial position as of October 31, 2015, and the related statements of activities and changes in net assets, and cash flows for the year then ended, and the related notes to the financial statements.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

**Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Numismatic Association as of October 31, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Report on Summarized Comparative Information**

The financial statements of American Numismatic Association as of October 31, 2014, were audited by other auditors whose report dated March 13, 2015, expressed an unmodified opinion on those statements. In our opinion, the summarized comparative information presented herein as of and for the year ended October 31, 2014, is consistent, in all material respects, with the audited financial statements from which it has been derived.

### **Other Matter**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplemental schedules are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Waugh & Goodwin, LLP*  
Colorado Springs, Colorado  
January 29, 2016

AMERICAN NUMISMATIC ASSOCIATION  
Statement of Financial Position  
October 31, 2015  
(With Comparative Amounts for 2014)

	<u>ASSETS</u>	
	<u>2015</u>	<u>2014</u>
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 538,900	\$ 181,104
Investments	12,450,258	13,504,619
Accounts receivable, net	203,460	32,817
Inventory	57,763	53,773
Prepaid expenses	<u>234,597</u>	<u>121,128</u>
Total current assets	13,484,978	13,893,441
DESIGNATED INVESTMENTS	8,996,749	9,186,743
<b>PROPERTY AND EQUIPMENT:</b>		
Furniture, fixtures, and equipment	1,566,053	1,533,662
Museum galleries and cases	1,276,867	1,276,867
Building and improvements	4,412,461	4,437,622
Less accumulated depreciation	<u>(5,506,738)</u>	<u>(5,081,902)</u>
Property and equipment - net	1,748,643	2,166,249
<b>OTHER ASSETS:</b>		
Numismatic collections	37,684,838	37,662,998
Contribution receivable from remainder trust	<u>13,820,485</u>	<u>13,540,622</u>
Total other assets	<u>51,505,323</u>	<u>51,203,620</u>
<b>TOTAL ASSETS</b>	<b><u>\$ 75,735,693</u></b>	<b><u>\$ 76,450,053</u></b>
<b>CURRENT LIABILITIES:</b>		
Accounts payable	\$ 502,107	\$ 423,853
Accrued liabilities	75,858	71,695
Deferred revenue	<u>654,247</u>	<u>547,647</u>
Total current liabilities	1,232,212	1,043,195
<b>LONG TERM LIABILITIES:</b>		
Non-current deferred revenue	1,196,693	1,372,413
Accrued pension liability		721,918
Other liabilities	<u>52,937</u>	<u>61,655</u>
Total liabilities	2,481,842	3,199,181
<b>NET ASSETS:</b>		
Unrestricted		
Board designated	8,996,749	9,186,743
Equity in property and equipment	1,748,643	2,166,249
Undesignated	<u>9,342,166</u>	<u>9,289,419</u>
Total unrestricted	20,087,558	20,642,411
Temporarily restricted		
Numismatic collection	37,684,838	37,662,998
Contribution receivable from remainder trust	13,820,485	13,540,622
Program activities	<u>1,660,970</u>	<u>1,404,841</u>
Total temporarily restricted	<u>53,166,293</u>	<u>52,608,461</u>
Total net assets	<u>73,253,851</u>	<u>73,250,872</u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b><u>\$ 75,735,693</u></b>	<b><u>\$ 76,450,053</u></b>

See Notes to Financial Statements

AMERICAN NUMISMATIC ASSOCIATION  
Statement of Activities and Changes in Net Assets  
For the Year Ended October 31, 2015  
(With Comparative Totals for 2014)

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>2015 Totals</u>	<u>2014 Totals</u>
<b>SUPPORT AND REVENUE:</b>				
Membership dues and fees	\$ 2,881,192	\$	\$ 2,881,192	\$ 2,936,310
Investment income	878,362	289,639	1,168,001	3,113,970
Other income	1,031,899	18,181	1,050,080	925,929
Contributions	141,840	211,812	353,652	2,017,568
Satisfied program restrictions	<u>120,784</u>	<u>(120,784)</u>	<u></u>	<u></u>
Total support and revenue	5,054,077	398,848	5,452,925	8,993,777
<b>EXPENSES:</b>				
Program services:				
Conventions	1,366,920		1,366,920	1,451,192
Editorial	846,409		846,409	877,938
Museum	729,238		729,238	637,419
Member services	407,128		407,128	489,611
Summer conference	360,845		360,845	454,779
Education	357,684		357,684	308,489
Library	241,982		241,982	190,916
Museum store	<u>64,047</u>		<u>64,047</u>	<u>52,374</u>
Total program services	4,374,253		4,374,253	4,462,718
Supporting services:				
General & administrative expenses	942,420		942,420	903,480
Fundraising	85,178		85,178	83,816
Membership development	<u>48,095</u>		<u>48,095</u>	<u></u>
Total supporting services	<u>1,075,693</u>		<u>1,075,693</u>	<u>987,296</u>
Loss on impairment of collection				<u>694,700</u>
Total expenses	<u>5,449,946</u>		<u>5,449,946</u>	<u>6,144,714</u>
CHANGE IN NET ASSETS	(395,869)	398,848	2,979	2,849,063
NET ASSETS, beginning of year	20,642,411	52,608,461	73,250,872	70,401,809
RECLASSIFICATION OF NET ASSETS	<u>(158,984)</u>	<u>158,984</u>	<u></u>	<u></u>
NET ASSETS, end of year	<u>\$ 20,087,558</u>	<u>\$ 53,166,293</u>	<u>\$ 73,253,851</u>	<u>\$ 73,250,872</u>

See Notes to Financial Statements

AMERICAN NUMISMATIC ASSOCIATION  
Statement of Cash Flows  
For the Year Ended October 31, 2015  
(With Comparative Amounts for 2014)

	<u>2015</u>	<u>2014</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in net assets	\$ 2,979	\$ 2,849,063
Adjustments to reconcile change in net assets to net cash used by operating activities:		
Net realized and unrealized gains on investments	(752,957)	(1,774,582)
Depreciation	505,475	318,567
Loss on impairment of collection		694,700
Loss on disposal of property and equipment	5,976	
Gain on deaccession sales	(8,731)	
Capitalizable collection items received	(21,840)	(1,704,205)
Change in value of remainder trust	(279,863)	(1,219,091)
Decrease (increase) in operating assets:		
Accounts receivable	(170,643)	
Prepaid expenses	(113,469)	112,692
Inventory	(3,990)	
Increase (decrease) in operating liabilities:		
Accounts payable	78,254	(255,754)
Accrued liabilities	4,163	
Accrued pension liability	(721,918)	
Other liabilities	(8,718)	
Deferred revenue	(69,120)	146,105
Total adjustments	<u>(1,557,381)</u>	<u>(3,681,568)</u>
Net cash used by operating activities	(1,554,402)	(832,505)
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of long-term investments	(47,485)	(37,526)
Proceeds from sale of long-term investments	2,044,797	1,063,700
Proceeds from deaccession sales	8,731	
Purchase of property and equipment	<u>(93,845)</u>	<u>(707,852)</u>
Net cash provided by investing activities	<u>1,912,198</u>	<u>318,322</u>
NET INCREASE (DECREASE) IN CASH	357,796	(514,183)
CASH AND CASH EQUIVALENTS, beginning of year	<u>181,104</u>	<u>695,287</u>
CASH AND CASH EQUIVALENTS, end of year	<u>\$ 538,900</u>	<u>\$ 181,104</u>

See Notes to Financial Statements

AMERICAN NUMISMATIC ASSOCIATION  
Notes to Financial Statements  
For the Year Ended October 31, 2015

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

American Numismatic Association (Association) was organized in 1891 and was chartered by an act of Congress to advance the knowledge of numismatics, encourage communication and cooperation among numismatists, acquire and disseminate information bearing upon numismatists, and promote popular interest in the science of numismatology. The Association is considered to be the largest numismatic organization of its kind.

Prior-Year Comparisons

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. This prior year summarized information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Association's financial statements for the year ended October 31, 2014, from which the summarized information was derived.

Method of Accounting

The financial statements of the Association have been prepared on the accrual basis of accounting.

Basis of presentation

The financial statement presentation follows the recommendations of accounting principles generally accepted in the United States of America ("US GAAP"). The Association is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, which represent the expendable resources that are available for operations at management's discretion and equity in property and equipment; temporarily restricted net assets, which represent resources restricted by donors as to purpose or by the passage of time; the investment in the numismatic collection; and permanently restricted net assets, which represent resources for which use by the Association is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Association.



## Notes to Financial Statements

### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Cash and Cash Equivalents

Cash and cash equivalents consist of the Association's checking, money market accounts, and other highly liquid investments not restricted or designated for other use. The Association maintains its cash and cash equivalents at a commercial bank, credit union, and at a brokerage firm. In the event of an institution's failure, the Association might only be able to recover the amounts insured.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent liabilities, and the reported amounts of revenues and expenses. Actual results could differ from those estimates. The significant accounting estimates used in the preparation of the Association's financial statements relate to the estimated useful lives of property and equipment, valuation of the numismatic collection, deferred membership fees, functional allocation of expenses to program and support services, valuation of the contribution receivable from the remainder trust, and actuarial estimates used to ensure that the pension funds are adequate to meet related obligations.

#### Income Tax

The Foundation qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and, accordingly, is not subject to federal income tax. Accordingly, no income tax provision has been recorded.

Management of the Association believes that it does not have any uncertain tax positions that are material to the financial statements.

#### Contributions Receivable

Contributions receivable are recognized when the donor makes a promise to give to the Association that is, in substance, unconditional. Donor restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When restrictions expire, temporarily restricted net assets are reclassified to unrestricted net assets.

## Notes to Financial Statements

### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Contributions Receivable - Continued

As of October 31, 2015 and 2014, the Association considers all contribution receivables to be fully collectible; accordingly, no allowance for doubtful contributions receivable has been recorded.

#### Net assets and contributions

The net assets of the Association have been reported separately by class of net assets as follows:

Unrestricted - amounts invested in property and equipment and those currently available for use in the Association's general operating activities.

Temporarily restricted - amounts which are stipulated by donors for specific operating purposes or restricted due to time restrictions and the investment in the numismatic collection.

#### Depreciation and Amortization

Property and equipment are recorded at cost as of the date of acquisition or fair value as of the date of receipt in the case of gifts. Capital expenditures exceeding \$1,000 are capitalized and depreciated over the appropriate term according to the Association's policies. Depreciation is recorded using the straight-line method over estimated useful lives of five to forty years for buildings and land improvements and three to ten years for furniture and equipment.

Depreciation and amortization expense amounted to \$505,475 and \$318,567 for the years ended October 31, 2015 and 2014, respectively.

#### Deferred life membership fees

Revenue recognition for life membership fees are deferred upon receipt and recognized over the estimated life of the membership. Such recognized revenue is included within membership dues and fees in the statement of activities.

#### Service fees

Revenues from service fees include auction commissions, bourse table income, and license fees and are recognized when earned.

## Notes to Financial Statements

### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Accounts Receivable

Accounts receivable are stated at the amount the Association expects to collect from balances outstanding at year end. Based on management's assessment of the outstanding balances, it has concluded that an allowance for doubtful accounts of \$5,732 is necessary for the years ended October 31, 2015 and 2014.

#### Investments

The Association accounts for their investments in accordance with FASB ASC 958, "Not-for-Profit Entities". All of the Association's investments are recorded at quoted market values. Unrealized gains and losses are reported as revenue in the accompanying Statement of Activities and Changes in Net Assets. Realized gains and losses on investments sold, determined on a specific identification basis, are also included in revenue.

#### Date of Management's Review

In preparing the financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through January 29, 2016, the date that the financial statements were available to be issued.

#### Supplemental Cash Flow Disclosure

The Association paid no interest or income taxes during the years ended October 31, 2015 and 2014.

#### Inventory

The Association's inventory balance consists of retail items and awards and medals, and is stated at the lower of cost or market value, on a first-in, first-out basis.

#### Numismatic collections

The Association maintains a numismatic collection of over 275,000 items, many of which have significant value to collectors. Many of these items are on display in the museum for the public to view. Security measures are taken to safeguard this collection. The collection was initially recorded in the statement of financial position at the estimated fair value of the items in accordance with US GAAP.

## Notes to Financial Statements

### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Numismatic collections - Continued

The Association periodically evaluates the collection for impairments. If appropriate, the Association recognizes an impairment loss on collection items when the estimated fair value of the items is less than the carrying amount. During the year ended October 31, 2014, the Association recorded an impairment on the collection of \$694,700. This impairment was based on an appraisal of coins in the collection.

The collection consists primarily of coins, medals, paper currency and other objects and documents. They are catalogued, preserved, and cared for, and activities verifying their existence and assessing their conditions are performed. The Association's collection, acquired through purchases and contributions, is recognized as an asset in the statement of financial position. Purchases of collection items are recorded in the year in which the items are acquired as decreases in unrestricted, temporarily restricted or permanently restricted net assets based on the restrictions placed by donors on assets used to purchase the items. Contributed collection items are reflected in the financial statements at the estimated fair value of the items at the date of contribution. Proceeds from deaccessions, which are reflected as an increase in the appropriate net asset class, are used to acquire other items for the collection. During the years ended October 31, 2015 and 2014, the Association received \$21,840 and \$1,704,205, respectively, of new items into the collection.

#### Library collection

Library collection items are not carried as assets in the statement of financial position. Purchased library collection items are included as an expense in the statement of activities and donated library collection items are not recorded as revenue or expense in the statement of activities.

#### Allocation of expenses

The cost of providing the various program and supporting activities has been presented on a functional basis in the statement of activities. Expenses are generally charged to a functional department as incurred for the related activities based upon ratios determined by management.

## Notes to Financial Statements

### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Advertising expenses

Advertising costs are expensed as incurred. Advertising expense was \$134,481 and \$98,108, respectively, for the years ended October 31, 2015 and 2014.

### B. FAIR VALUE MEASUREMENTS

The Association applies Generally Accepted Accounting Principles (GAAP) for fair value measurements of financial assets that are recognized or disclosed at fair value in the financial statements on a recurring basis. GAAP establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of fair value hierarchy are as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Association has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability.

The level in the fair value hierarchy within which a fair measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

Notes to Financial Statements

B. FAIR VALUE MEASUREMENTS - Continued

The following tables present assets that are measured at fair value on a recurring basis at October 31, 2015 and 2014:

Assets at Fair Value as of October 31, 2015

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Cash	\$ 105,296	\$	\$	\$ 105,296
Equities	113,462			113,462
Mutual funds	5,135,011			5,135,011
Closely-held Corporate stock			16,093,238	16,093,238
	<u>\$ 5,353,769</u>	<u>\$</u>	<u>\$16,093,238</u>	<u>\$21,447,007</u>

Assets at Fair Value as of October 31, 2014

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Cash	\$ 205,285	\$	\$	\$ 205,285
Equities	71,194			71,194
Mutual funds	7,147,056			7,147,056
Closely-held Corporate stock			15,267,827	15,267,827
	<u>\$ 7,423,535</u>	<u>\$</u>	<u>\$15,267,827</u>	<u>\$22,691,362</u>

Below is a reconciliation of the beginning and ending balance of assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the year ended October 31, 2015:

Beginning balance	\$15,267,827
Change in value of closely held stock	<u>825,411</u>
Ending balance	<u>\$16,093,238</u>

The change in value of the closely held corporate stock of \$825,411 for the year ended October 31, 2015, is attributable to the unrealized gain on the increase of the value per share as of October 31, 2015. The value of the closely held stock is determined by inputs provided by the closely held corporation, based on its audited financial statements.

Notes to Financial Statements

C. INVESTMENT INCOME (LOSS)

Investment income (loss) consists of the following for the years ended October 31, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
Interest and dividends	\$ 135,191	\$ 120,297
Net realized and unrealized gains on investments	752,947	1,774,582
Change in value of split interest agreement	<u>279,863</u>	<u>1,218,091</u>
	<u>\$ 1,168,001</u>	<u>\$ 3,113,970</u>

D. DEFERRED REVENUE

Deferred revenue consists of the following at October 31, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
Membership dues & fees	\$ 1,470,793	\$ 1,542,838
Bourse	350,147	375,288
Sponsor payments	30,000	
Awards banquet		1,255
Other		<u>679</u>
	<u>\$ 1,850,940</u>	<u>\$ 1,920,060</u>

E. CONTRIBUTION RECEIVABLE FROM REMAINDER TRUST

Contribution receivable from remainder trust is based on the estimated net present value of the estimated fair value of shares of the same closely-held corporation as discussed in Note B, to be received by the Association in the future after the deaths of certain beneficiaries of the trust. Present value is based on the expected life of the income beneficiaries and a discount rate of 3.25% per annum.

The amount ultimately received from the remainder trust could differ materially from the contribution receivable from the remainder trust recorded as of October 31, 2015 and 2014.

G. DEFINED BENEFIT PENSION PLAN (TERMINATED OCTOBER 31, 2013)

The Association had a noncontributory defined benefit pension plan covering all employees who met the eligibility requirements. The Association's funding policy was to make the minimum annual contribution that was required by applicable regulations, plus such additional amounts as the Association determines to be appropriate from time to time. This plan was terminated October 31, 2013.

## Notes to Financial Statements

### G. DEFINED BENEFIT PENSION PLAN - Continued

As of October 31, 2014, the Association had on its books an accrual of \$721,918. During the year ended October 31, 2015, the Association paid its actual remaining obligation to participants of \$566,397 and recorded the excess accrued liability of \$155,521 as other income.

### H. POSTRETIREMENT BENEFITS

The Association previously had a plan which provided, upon qualification and enactment of a retiree's Medicare benefits, that the Association would pay the same proportion of the retiree's Medicare managed care premium as it does with current Association employees for as long as the retiree is enrolled in the Medicare program.

The present value of the accumulated benefits under the postretirement benefits policy was \$43,505 and \$47,192, respectively as of October 31, 2015 and 2014. The assumed discount rate used in the present value calculation is 8% per annum. For measurement purposes, a 10% annual rate of increase per capita cost of covered health care benefits in future years was assumed for the years ended October 31, 2015 and 2014.

### I. DEFERRED COMPENSATION

The Association has an agreement that provides one employee retirement benefits for years of service rendered before the Association had adopted a formal pension plan. The recorded liability for the estimated present value of future benefits due under this agreement was \$9,432 and \$14,463, respectively, as of October 31, 2015 and 2014.

### J. RETIREMENT PLAN

In October 2013, the Association created the American Numismatic Association 401(k) Plan (the "Plan") to be effective January 1, 2014. The Association will make a safe-harbor contribution in an amount not less than 3% of an eligible employee's compensation. Also, the Plan allows employees to make elective salary reduction contributions up to 100% of their compensation; and, the Association may, at its sole discretion, make matching contributions up to a maximum of the "Matched Employee Contribution" as described in the Plan. In addition, the Association may make discretionary contributions to the Plan. Employees must have attained the age of 18 and be employed on the last day of the Plan year.



Notes to Financial Statements

J. RETIREMENT PLAN - Continued

In addition to the 3% safe harbor contribution, for the years ended October 31, 2015 and 2014, the Association made matching contributions up to 3% of employee compensation and a discretionary 1% contribution of employee compensation. The Association's contribution to the plan totaled \$105,704 and \$85,827 for the year ended October 31, 2015 and 2014, respectively.

K. BOARD DESIGNATED NET ASSETS

Board designated net assets are available for the following areas:

	<u>2015</u>	<u>2014</u>
Operating reserve	\$ 7,226,022	\$ 7,226,022
Numismatic and library collections	1,364,472	1,562,380
NGC Settlement Fund	294,503	288,604
Publications	97,302	95,353
Defense fund	12,619	12,619
School of Numismatics	<u>1,831</u>	<u>1,765</u>
	<u>\$ 8,996,749</u>	<u>\$ 9,186,743</u>

L. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following areas:

	<u>2015</u>	<u>2014</u>
Numismatic collection	\$37,684,838	\$37,662,998
Contribution receivable from remainder trust	13,820,485	13,540,662
Program activities:		
Young Numismatists	359,301	410,306
Exhibit awards	333,513	341,223
Education Fund	163,069	156,695
Reward fund (reclassified)	162,348	
College scholarships	150,832	
Bob Lecce fund	120,689	109,481
Lecture series	112,309	114,483
Florance Shook School of Numismatic	91,861	98,628
Engraving program	78,696	77,929
Reagan staff education	49,434	48,932
David Ganz	15,515	15,364
Harry Bass	23,001	31,400
Education outreach	320	317
Rent	<u>82</u>	<u>82</u>
	<u>\$53,166,293</u>	<u>\$52,608,461</u>

Notes to Financial Statements

L. TEMPORARILY RESTRICTED NET ASSETS - Continued

Net assets are released from donor restrictions by incurring expenses that satisfy the restricted purpose. During the year ended October 31, 2015, temporarily restricted net assets were released from restrictions for the following programs:

	<u>2015</u>
Young Numismatists	\$ 77,636
Bob Lecce fund	16,956
Florance Shook School of Numismatic	8,823
Harry Bass	8,400
Exhibit awards	4,669
Lecture series	3,300
Education outreach	<u>1,000</u>
	<u>\$ 120,784</u>

During the year ended October 31, 2015, the Association reclassified the Reward Fund from board designated nets assets to temporarily restricted net assets to identify previously unrecognized donor restrictions on the fund.

M. COMMITMENTS AND CONTINGENCIES

The Association has entered into various contracts with hotels for future conventions to reserve blocks of rooms for attendees of the conventions. Although there is no liability to the Association for the rooms (individual attendees are responsible for payment on the rooms), some of the contracts contain clauses requiring the Association to pay a fee or penalty amount if the convention is cancelled or if the number of rooms used is not reasonably close to the level reserved. In the opinion of management, no fees or penalties are expected to be paid under these contracts and, therefore, no liability has been recorded.

The Association has entered into contracts for rental space at various convention centers for future conventions.

The Association is not able to make a meaningful estimate of the amounts or range of future minimum payments, if any, related to these commitments. Consequently, the Association has not provided for any future commitments under these contracts.

AMERICAN NUMISMATIC ASSOCIATION  
Schedule of Program Services  
For the Year Ended October 31, 2015  
(With Comparative Totals for 2014)

	Conventions	Editorial	Museum	Member Services	Summer Conference	Education	Library	Museum Store	2015 Total	2014 Total
Advertising & promotion	\$ 86,002	\$ 950	\$ 7,997	\$ 17,525	\$	\$ 1,999	\$	\$	\$ 114,473	\$ 97,425
Bad debt							105		105	6
Bank & credit card fees	14,114	9,410	941	13,173	4,705	1,882	470		44,695	48,267
Bass Gallery			20,271						20,271	23,635
Computer services	7,359	2,563	6,493	16,450	2,164	6,493	12,096		53,618	59,350
Contract labor	37,746	34,976	17,697	27,402	2,811	10,539	11,113		142,284	198,278
Cost of sales	3,439		36	(2,605)		472		27,893	29,235	26,258
Depreciation & amortization	53,469	16,920	158,360	11,060		22,981	83,648	3,076	349,514	191,140
Editorial & publications	565	185,295	226	15,898	226	226	6,251		208,687	237,177
Employee Benefits	50,632	105,293	55,451	43,379	17,493	56,179	16,165	7,385	351,977	405,097
Events - education					175,239	37,233			212,472	209,511
Events - other	583,987	1,325	125	29,854	37,763	797			653,851	862,945
Equipment maintenance	8,029	2,541	24,169	1,661		3,451	12,560	462	52,873	40,335
Exhibits	37,330		22,739			8,625			68,694	110,461
Insurance	6,306	1,051	73,763	1,051		1,051	8,934		92,156	87,629
Mailings	9,046	92,976	1,422	45,362	3,169	4,889	2,723		159,587	166,968
Miscellaneous	1,114	17,388	5,169	29,583		4,190	2,414		59,858	47,782
Security & occupancy	147,806		86,380						234,186	206,821
Professional development	977	109	3,914	432		45			5,477	3,952
Salaries	193,337	370,452	216,469	151,175	79,714	193,461	69,646	23,595	1,297,849	1,218,570
Supplies	3,614	1,969	8,241	2,521	(353)	353	4,222		20,567	20,082
Telephone	4,164	1,944	1,296	1,960	259	1,296	1,037	389	12,345	12,302
Travel	109,780				37,655	(1,595)			145,840	150,688
Utilities	8,104	1,247	18,079	1,247		3,117	10,598	1,247	43,639	38,039
	<u>\$ 1,366,920</u>	<u>\$ 846,409</u>	<u>\$ 729,238</u>	<u>\$ 407,128</u>	<u>\$ 360,845</u>	<u>\$ 357,684</u>	<u>\$ 241,982</u>	<u>\$ 64,047</u>	<u>\$ 4,374,253</u>	<u>\$ 4,462,718</u>

See Notes to Financial Statements

AMERICAN NUMISMATIC ASSOCIATION  
Schedule of Supporting Services  
For the Year Ended October 31, 2015  
(With Comparative Totals for 2014)

	<u>General &amp; Administrative</u>	<u>Marketing &amp; Fundraising</u>	<u>Membership Development</u>	<u>2015 Total</u>	<u>2014 Total</u>
Advertising & promotion	\$	\$	\$	\$	\$
Bank & investment fees		5,482	14,526	20,008	683
Computer services	2	2,353		2,353	2,540
Contract labor	76,134	3,513		79,647	49,042
Depreciation & amortization	155,961			155,961	127,429
Editorial & publications	112	5,868		5,980	760
Employee Benefits	112,097	8,984	6,748	127,829	25,746
Events - education	11,674			11,674	
Events - other	25,787			25,787	2,326
Equipment maintenance	23,418			23,418	15,967
Fund development		7,770		7,770	12,424
Insurance	16,292			16,292	14,950
Legal fees	104,664			104,664	191,924
Loss on disposal of fixed asset					19,285
Mailings		4,992		4,992	864
Miscellaneous	19,964			19,964	12,377
Security	86,380			86,380	
Professional development	14,667			14,667	14,391
Salaries	253,917	46,086	26,821	326,824	458,452
Supplies	8,190			8,190	7,455
Taxes	6,551			6,551	6,695
Telephone	6,644	130		6,774	7,402
Travel	1,264			1,264	281
Utilities	18,702			18,702	16,302
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
	942,420	85,178	48,095	1,075,693	987,295

See Notes to Financial Statements