

AMERICAN NUMISMATIC ASSOCIATION
Fiscal year November 2018 to October 2019
**** APPROVED BUDGET ****

Revenues	Totals
Admissions-Conventions & Museum	45,200
Advertising Income	446,196
Banquet	10,950
Convention Revenue	1,545,000
Consultation	156
Submission Center	165,000
Donations	137,664
Sponsors	178,000
Dues & Applications	708,996
Grants	25,529
Interest and Dividends	93,076
Research Fees	300
License Fees	45,996
Mailing Revenue	5,691
Medals & Badges	21,200
Miscellaneous	4,655
Photography	300
PNG Preshow Stipend	20,000
Program Conventions	38,000
Rebates-Hotel-Shuttle	46,500
Road Show	10,000
Sales	17,379
Sales-Museum Store	39,000
Seminars	59,232
Seminar - Summer	302,950
Numismatic Diploma	34,125
Subscriptions	4,632
Tours	5,840
Traveling Exhibits & Traveling -Club	120
Designated Fund - Award Funds	10,280
Designated Fund - College Scholarships	9,000
Designated Fund - F. S. School of Num.	26,295
Designated Fund - Gilroy Roberts Fund	21,805
Designated Fund - Lecce Adv. Schlship	28,500
Designated Fund - Library Fund	5,400
Designated Fund - Museum	1,200
Designated Fund - Student Assistants NGC	38,940
Designated Fund - Sundman Fund	4,110
Designated Fund - Publications	5,000
Restricted Fund - Walton	16,850
Restricted Fund - YN fund / Newman	118,282
Unrestricted Fund - Board approved	621,495
Unrestricted Fund - Capital	60,658
Unrestricted Fund Transfer	811,830
Total Revenue	5,791,332

Expenses	
Acquisitions	1,200
Advertising/Promotion	169,795
Auction	8,900
Auto Expenses	602
Awards-Funded	10,428
Awards-Non-funded	15,525
Bank & Investment Fees	50,802
Book Purchases	8,560
Banquet	54,655
Bass Exhibit	27,528
Bereavement	600
Bourse	170,800
Charitable Registrations	3,399
Club Representative	18,757
College Scholarship	9,000
Committee	11,000
Computer Technology Services	49,898
Contract Labor	171,654
Cost Of Sale	19,055
Cost of Sales Indirect-Enterprise	900
Employee Benefits	520,466
Employee Retention	6,075
Equipment Maintenance	80,848
Equipment Rental	15,600
Exhibits	97,020
Fund Development	20,035
General Service Contractor	406,000
Insurance	81,078
Legal Fees	39,000
License Fees	43,268
Life Members Expense	3,996
Mailing	184,586
Medals & Badges	17,765
Membership	4,250
Miscellaneous	589
National Coin Week	3,750
Numismatic Diploma Program	27,975
President	7,500
Preservation	5,400
Printing & Production	268,737
Professional Development	24,049
Program	14,300
Rent- Convention Facilities	117,100
Road Show	7,000
Salaries	1,969,878
Salaries-commissions	45,500
Security	256,202
Seminars	51,483
Seminar - Summer	172,646
Special Events	9,730
Sponsors	46,500
Supplies	40,204
Telephone	25,483
Tours	4,966
Travel	206,200
Treasure Trivia	2,925
Utilities	57,132
Volunteers	17,379
Sub-total Operating Expenses:	<u>5,730,674</u>
Capital Budget	60,658
Total Expenses:	<u>5,791,332</u>
Net Economic Benefit	<u><u>0</u></u>