

**AMERICAN NUMISMATIC ASSOCIATION**  
**Fiscal year November 2015 to October 2016**  
**\*\* APPROVED BUDGET \*\***

Revenues	Totals
Admissions-Conventions & Museum	52,000
Advertising Income	329,673
Banquet	17,200
Book Replacement Charges	300
Convention Revenue	1,876,000
Consultation	48
Submission Center	150,000
Donations	159,804
Sponsors	241,950
Dues & Applications	754,992
Grants	26,069
Interest and Dividends	84,000
Research Fees	1,200
License Fees	53,000
Mailing Revenue	4,872
Medals & Badges	25,000
Miscellaneous	1,990
Photography	1,500
Program Conventions	35,000
Rebates-Hotel-Shuttle	28,416
Rental Property	6,060
Road Show	12,000
Sales	18,091
Sales-Museum Store	45,000
Seminars	70,200
Seminar - Summer	271,900
Numismatic Diploma	63,152
Subscriptions	4,200
Tours	11,430
Traveling Exhibits & Traveling -Club	450
Revenue Trans - Award Funds	10,843
Revenue Trans - College Scholarships	7,000
RevenueTrans - Education	9,900
RevenueTrans - F. S. School of Num.	19,600
RevenueTrans - Gilroy Roberts Fund	15,385
RevenueTrans - Lecce Adv. Schlship	23,500
RevenueTrans - Library Fund	19,476
RevenueTrans - Museum	750
RevenueTrans - Student Assistants NGC	43,640
RevenueTrans - Sundman Fund	3,330
RevenueTrans - Walton	40,167
RevenueTrans - YN fund	112,254
RevenueTrans - Endowed Salaries/Benefits	122,950
Investment Percentage 3.76%	694,484
Investment Percentage .9% - WFM	166,668
Total Revenue	5,635,444

Expenses	
Acquisitions	750
Advertising/Promotion	122,885
Auction	6,000
Auto Expenses	1,676
Awards-Funded	10,843
Awards-Non-funded	12,728
Bad Debt	1,500
Bank & Investment Fees	53,750
Book Purchases	10,476
Banquet	55,500
Bass Exhibit	27,849
Bereavement	600
Bourse	188,700
College Scholarship	7,000
Club Representative	13,717
Committee	11,000
Computer Technology Services	43,866
Contract Labor	205,913
Cost Of Sale	23,412
Cost of Sales Indirect-Enterprise	500
Employee Benefits	466,158
Employee Retention	4,775
Equipment Maintenance	80,932
Equipment Rental	15,000
Exhibits	85,828
Fund Development	10,000
General Service Contractor	386,638
Insurance	113,284
Legal Fees	75,000
License Fees	36,528
Life Members Expense	5,500
Mailing	175,337
Medals & Badges	19,769
Membership	6,000
Miscellaneous	2,329
National Coin Week	4,000
Numismatic Diploma Program	55,082
Officers	4,500
PNG Preshow Stipend	10,000
President	7,500
Preservation	9,000
Printing & Production	237,786
Professional Development	22,432
Program	17,800
Rent- Convention Facilities	208,150
Road Show	9,165
Salaries	1,811,388
Salaries-commissions	31,475
Security	264,440
Seminars	63,242
Seminar - Summer	163,715
Special Events	5,430
Sponsors	75,625
Supplies	38,494
Taxes - Warehouse	6,900
Telephone	21,706
Tours	9,192
Travel	197,393
Treasure Trivia	2,240
Utilities	60,696
Volunteers	16,350
Sub-total Expenses:	5,635,444
Total Expenses:	5,635,444
Net Economic Benefit	0
Capital Budget	70,669