Open Session Agenda
American Numismatic Association
2019-2021 Board of Governors / Chicago World’s Fair of Money
August 17, 2019 9:00 – 10:00 am

Call to Order – Board Chair, COL Steven Ellsworth, ret.

Roll Call [2 minutes] – Secretary Sandy Pearl

1. Opening and Welcome Comments [10 minutes] – Board Chair, COL Steven Ellsworth, ret.

2. Approval of Corporate & Special Officers and National Coordinator [5 minutes] – Board Chair COL Steven Ellsworth, ret.

In accordance with Article IV, Section 2(d) of the ANA Bylaws, the Board Chair has appointed the following Officers and Special Officers of the Association and has appointed the National Coordinator.

Corporate Officers
General Counsel – Hollie Wieland
Treasurer – Lawrence Baber
Secretary – Sanford Pearl

Special Officers
Parliamentarian – Mark Lighterman
Assistant Treasurers – Gerome Walton and Dan Usiak
Historian – Q. David Bowers
Counselors to the Chair – Ken Bressett, Q. David Bowers, Gary Adkins

National Coordinator – Richard Jozefiak

MOTION to approve the above listed Officers & Special Officers of the Association and the National Coordinator as appointed by the Chair.

Maker_______________________ Second_______________________

Votes For___________ Votes Against__________
3. **Discussion of the Budget Process [20 minutes]** – Governor Paul Montgomery

A. Motion to Balance the 2020 ANA Operational Budget

   MOTION by Governor Paul Montgomery, second by ________________ to create an operational budget for the coming fiscal year based on reasonable estimates of income and expense that do NOT depend on the Ben E. Keith Investments for balance.

   Reasons to Pass:
   - The ANA has been working for too long in a deficit spending mode.
   - A balanced operational budget will allow the board and management to focus on opportunities to further the association utilizing Ben E. Keith funds for strategic initiatives.
   - Balancing the budget will require the board and management to reestablish priorities for the association creating operational as well as fiscal efficiencies which are long overdue.

   Reasons to Oppose:
   - A balanced budget would require some difficult decisions that could disrupt the status quo and lead to morale issues within the association.
   - A balanced budget may temporarily disrupt association efficiency and will place the burden of managing change on the shoulders of the ED.

   Votes For_________ Votes Against_________

B. Motion to Create a Strategic Plan for Hobby Growth Utilizing Funds from the Ben E. Keith Fund for 2020

   MOTION by Governor Paul Montgomery, second by ________________ to create a strategic plan and budget, including specific initiatives, to further the hobby of collecting coins and other related materials, as outlined in the ANA mission statement, by utilizing funds donated by Ben E. Keith for specific goals.

   Reasons to Pass:
   - Money is literally “set aside” for specific projects meeting the mandate of the Ben E. Keith gift.
• There is a perception that Ben E. Keith funds may have been utilized in recent years to overcome “deficit” spending for the operation of the ANA headquarters, or has perhaps been comingled with ANA revenue streams.
• A separate accounting of what the Ben E. Keith money is being utilized for will provide the board and management specifics that can be measured.
• Motion creates additional transparency for the board, management as well as membership on strategic initiatives.

Reasons to Oppose:
• None I can think of

Votes For___________ Votes Against___________

4. **Committee Structure [5 minutes]** – Board Chair COL Steven Ellsworth, ret.

Bylaws Article IV, Section 2(d): The duties of the President include “to appoint all committees, designate the persons who shall chair the committees, determine the duties and scope of the committees, and remove any committee chairperson or member, with the exception of the Audit Committee, which shall be reserved to the Board of Governors.” (Article IV, Section 4(h) directs the Board to appoint the Audit Committee.)

In accordance with Article IV, Section 2 of the ANA Bylaws, Board Chair Ellsworth has designated the following as committees and has appointed the following Chairs of those committees.

3 Primary Committees:
  - **Strategic Plans Committee**
    Chair Gary Adkins
    Members TBA

  - **Operations Committee**
    Chair Paul Montgomery
    Member Kim Kiick (Staff)

  - **Finance & Budget Committee**
    Chair Larry Baber (Treasurer)
    Member Paul Montgomery
    Member Greg Lyon
    Member Mary Lynn Garrett
    Member Muriel Eyemery
    Member Shanna Schmidt
    Member Kim Kiick (Staff)
12 Supporting Committees:

Audit Committee (to be selected by the Board and voted upon in the next item of business)
Chair Clifford Mishler
Member Larry Baber (Treasurer)
Member Mary Lynn Garrett
Member Shanna Schmidt

Awards Committee
Chair Ralph Ross
Member Mike Ellis
Member Clifford Mishler

Bylaws Committee
Chair Mark Lighterman (Parliamentarian)
Member Clifford Mishler
Member Gary Lewis
Member Hollie Wieland
Member Donna Nunez (Staff)

Convention Committee
Chair Tom Uram
Member Shanna Schmidt
Member Muriel Eymery
Member Jennifer Ackerman (Staff)
Member Doug Mudd (Staff)

Development Committee
Chair Mary Lynn Garrett
Member Donna Frater (Staff)

Education Committee
Chair Brian Fanton
Member Ralph Ross
Member Mike Ellis
Member Rod Gillis (Staff)

Executive Committee
Per Bylaws ARTICLE IV: Elected Officials–Powers & Duties, Section 6. Section 6. Executive Committee - There shall be a standing Executive Committee which shall consist of the President, Vice President, Executive Director, Immediate Past President and General Counsel. The President may convene the Executive Committee on matters of importance as the President deems appropriate. The Executive Committee shall consider and review
any matter designated by the President and make recommendations to the Board as to any issue upon which the Executive Committee believes action should be implemented. The President may invite participation of such other persons, Officers or Governors where their participation would assist in the discussion and recommendation of the subject matter to be reviewed.

Chair COL Steven Ellsworth, ret.
Member Ralph Ross
Member Kim Kiick (Staff)
Member Gary Adkins (Past President)
Member Hollie Wieland (General Counsel)

Mediation Committee (CONFIDENTIAL)
Chair and Members TBD

Membership Committee
Chair Muriel Eymery
Member Mary Lynn Garrett
Member Cary Hardy (Staff)
Member Barbara Gregory (Staff)

Nominating Committee
Chair Ralph Ross
Member Steven Ellsworth
Member Mike Ellis
Member Muriel Emery
Member Mary Lynn Garrett
Member Greg Lyon
Member Clifford Mishler
Member Paul Montgomery
Member Shanna Schmidt

Outreach Committee
Chair Richard Jozefiak (National Coordinator)
Member Muriel Emery
Member Tiffanie Bueschel (Staff)

Security & Loss Prevention Committee
Chair Doug Davis
Member Larry Baber (Treasurer)
Member Carol Hull (Staff)
5. **Audit Committee [2 minutes]** – Board Chair COL Steven Ellsworth, ret.

In accordance with Bylaws Article IV, Section 2(d) of the ANA Bylaws, Board Chair Ellsworth has appointed the Chair of the Audit Committee.

In accordance with Bylaws Article IV, Section 4(h), the elected Board of Governors shall have all authority to “appoint the Audit Committee and its members.”

MOTION to seat the following members to the Audit Committee for 2019-2020: Chair Clifford Mishler, Member Larry Baber (Treasurer), Member Mary Lynn Garrett, Member Shanna Schmidt.

Maker_______________________ Second_______________________

Votes For___________ Votes Against__________

6. **Destruction of Ballots [2 minutes]** – Board Chair COL Steven Ellsworth, ret.

Bylaws Article VII, Section 6(d): All ballots and envelopes shall be retained by said firm until otherwise instructed by the Board of Governors. The ballots may not be destroyed until six months after the opening day of the convention at which the results are announced, and then only by majority vote of the Board of Governors, unless a recount application is made pursuant to Section 11 of this Article VII.

MOTION to authorize Election Services Corporation to destroy all print and electronic ballots from the 2019 Board of Governors Election on or after February 16, 2020 in accordance with Bylaws Article VII, Section 6.

Maker_______________________ Second_______________________

Votes For___________ Votes Against__________

7. **Initial Development Plans Through End of Year [15 minutes]** – Fund Development Manager Donna Frater

**ADJOURN**