American Numismatic Association Open Session Teleconference Tuesday, April 14, 2020

Immediately following Executive Session

Call to Order – President COL Steven Ellsworth, ret. **Roll Call** – Secretary Sandy Pearl 1. Approval of Open Session Minutes [2 minutes] – President COL Steven Ellsworth, ret. MOTION by _____, second by _____ to approve the minutes of the Board of Governors' Open Session meeting held February 29, 2020 at the National Money Show in Atlanta, Georgia. 2. Fund Development Training [10 minutes] – Fund Development Manager Donna Frater 3. Amending Awards Policies to the ANA Policy Manual [5 minutes] – President COL Steven Ellsworth, ret. In 2017, the Development Committee formed a subcommittee (Ellsworth, T. Hallenbeck, Kagin, Montgomery, and Ostromecki) to recommend policies for awards naming rights and sponsorship benefits. The policies were printed in *The Numismatist* in excerpt form as a record of the board's actions; however due to an administrative oversight, the fully written policies were not amended to the ANA Policy Manual. The Awards Committee recommends the policies be added. MOTION by ______ to add the following ANA Service Awards policies to the ANA Policy Manual effective immediately after Board Approval: Service Award Naming Rights (8/4/17) Service Awards Sponsorship Benefits (8/4/17) Reason to Pass:

1. The Awards Committee recommends this action.

- 2. It provides clear and consistent objectives and goals for obtaining funding for naming or sponsoring the ANA Service Awards.
- 3. It reflects Award Committee stretch goals [for potential revenue].
- 4. It reduces potential controversies.
- 5. It reflects prior approved Board motions.

Reason to Oppose:

- 1. The current Board may differ from prior Board positions.
- 2. There are conflicts with some plans to change the name of a current Service Award.
- **4. Upcoming Board Meeting Schedule** President COL Steven Ellsworth, ret.

The next Board teleconference is set for Tuesday, May 12, 2020 at 3:30pm MT.

ADJOURN