American Numismatic Association  
Open Session Teleconference  
Tuesday, April 14, 2020  
Immediately following Executive Session

**Call to Order** – President COL Steven Ellsworth, ret.

**Roll Call** – Secretary Sandy Pearl

1. **Approval of Open Session Minutes [2 minutes]** – President COL Steven Ellsworth, ret.

   MOTION by ____________ , second by ____________ to approve the minutes of the Board of Governors' Open Session meeting held February 29, 2020 at the National Money Show in Atlanta, Georgia.

2. **Fund Development Training [10 minutes]** – Fund Development Manager Donna Frater

3. **Amending Awards Policies to the ANA Policy Manual [5 minutes]** – President COL Steven Ellsworth, ret.

   In 2017, the Development Committee formed a subcommittee (Ellsworth, T. Hallenbeck, Kagin, Montgomery, and Ostromecki) to recommend policies for awards naming rights and sponsorship benefits. The policies were printed in *The Numismatist* in excerpt form as a record of the board’s actions; however due to an administrative oversight, the fully written policies were not amended to the ANA Policy Manual. The Awards Committee recommends the policies be added.

   MOTION by ____________, second by ____________ to add the following ANA Service Awards policies to the ANA Policy Manual effective immediately after Board Approval:
   - Service Award Naming Rights (8/4/17)
   - Service Awards Sponsorship Benefits (8/4/17)

   **Reason to Pass:**
   1. The Awards Committee recommends this action.
2. It provides clear and consistent objectives and goals for obtaining funding for naming or sponsoring the ANA Service Awards.
3. It reflects Award Committee stretch goals [for potential revenue].
4. It reduces potential controversies.
5. It reflects prior approved Board motions.

Reason to Oppose:
1. The current Board may differ from prior Board positions.
2. There are conflicts with some plans to change the name of a current Service Award.

4. **Upcoming Board Meeting Schedule** – President COL Steven Ellsworth, ret.

The next Board teleconference is set for Tuesday, May 12, 2020 at 3:30pm MT.

ADJOURN