

**AMERICAN NUMISMATIC ASSOCIATION  
ATLANTA NATIONAL MONEY SHOW  
OPEN SESSION BOARD MEETING AGENDA  
3:00 - 4:30PM, February 28, 2014**

CALL TO ORDER & WELCOME - President Walt Ostromecki

ANA VISION - "To be the most respected, influential and beneficial numismatic association focused on education, fellowship, and public service."

**1) RESOLUTIONS** - John and Nancy Wilson, Co-chairs of the Resolutions Committee

MOTION by\_\_\_\_\_, second by\_\_\_\_\_, to adopt the Resolution Committee Report as presented for the 2014 National Money Show.

**2) HOUSEKEEPING**

MOTION by\_\_\_\_\_, second by\_\_\_\_\_, to accept the Open Session Live Podcast Regular Meeting Minutes at Headquarters, October 22, 2013.

MOTION by\_\_\_\_\_, second by\_\_\_\_\_, to accept the Open Session Teleconference Regular Meeting Minutes of November 11, 2013.

MOTION by\_\_\_\_\_, second by\_\_\_\_\_, to accept the Open Session Teleconference Regular Meeting Minutes, December 10, 2013.

**3) PRESIDENT'S RECAP OF 2/28/14 EXECUTIVE SESSION** - Walt Ostromecki

**4) TREASURER'S REPORT** - Larry Baber

**5) LEGAL COUNSEL UPDATE** - Hollie Wieland

**6) ANA-SUBSIDIZED BANQUET TICKETS**

A) MOTION by Vice President Garrett, second by\_\_\_\_\_, to increase the discounted ANA Banquet ticket rate from \$25 per person to \$50 per person across the board with the exception of those who have 10 or more years of volunteer service, effective with the 2014 World's Fair of Money Show.

*Note: The \$25 increase will help reduce the yearly ANA subsidy banquet cost, which is currently about \$55 to \$60 per person. By doing so, the ANA will lower its overall banquet costs, in line with our strategy to reduce costs and better balance our budget. On the other hand, an increase in ticket rates might have an adverse impact by reducing the number of exhibitors and/or others who would attend the banquet. This would have financial implications for the ANA if we fail to meet our set banquet attendance goal/guarantee.*

B) MOTION by \_\_\_\_\_, second by \_\_\_\_\_, to set the discounted ANA Banquet ticket rate at a flat 50% per person without exceptions, effective with the 2014 World's Fair of Money Show.

Note: *This policy could be a lasting solution, as we would only deal with this issue once. It would offer an alternative to doubling the banquet cost as well as help reduce the annual ANA subsidy cost. If the banquet ticket price were \$80, then the discounted rate would be \$40 per person. If it were \$75, then the discounted rate would be \$37.50, etc. This would reduce the ANA's 2014 banquet subsidy by approximately \$5,500+.*

*Another consideration is that our Rosemont Hyatt Hotel banquet contract does not have a specified minimum attendance requirement. Our ANA hotel contracts through 2016 require us to hold a banquet and/or meet an agreed upon concession (meal and beverage requirements); otherwise, we pay a penalty and/or face increased room rates. After 2016, we can examine the possibility of not holding a banquet at ANA WFM conventions in non-election years. Additionally, we can look into the concept of presenting all our Association awards during the Member Awards Reception instead of at a banquet.*

C) MOTION by \_\_\_\_\_, second by \_\_\_\_\_, to set the following category policy for who receives the VIP (discounted) banquet ticket rate:

CATEGORY ANA AWARDS BANQUET – VIP (DISCOUNTED) TICKETS

Individuals can only select from one category for the discount. No exceptions!

- 2014 WFM Bourse Table Holders receive TWO at the discounted rate each
- ANA "Prime" or "Title" Convention Sponsors receive TWO at the discounted rate each
- ANA Current Banquet Award Recipients receive ONE complimentary (free) & ONE at the discounted rate
- ANA Current Board Members and Appointed Special & Corporate Officers, Advisory Council Members and Past Presidents receive TWO at the discounted rate each
- ANA National Volunteers receive ONE at the discounted rate
- ANA Appointed Host Convention Committee Chairs only receive ONE at the discounted rate
- ANA Collector Exhibits - Exhibitors/judges receive ONE at the discounted rate

Banquet Award Recipients that are eligible for the discounted price

Exhibits: Howland Wood, Charles Wolfe Sr. [YN and ONE parent], Roger Hershey People's Choice, Radford Stearns.

Association Awards: Farran Zerbe, Lifetime Achievement, Numismatist of the Year, Elvira Clain-Stefanelli, Burnett Anderson, 50 year longevity, 75 year longevity, Hall of Fame Inductees

In the Election Year: Board-elect, TWO at the discounted rate each

## 7) MEDIATION POLICY REVISION

MOTION by Vice President Garrett, second by \_\_\_\_\_, to adopt the changes of the Mediation Policy as proposed and to incorporate these changes into the ANA Policy Manual.

### Complaints and Mediation Services

ANA members must adhere to the ANA Code of Ethics. Any member who is determined, after having had an opportunity to respond to a complaint, to have violated the ANA Code of Ethics as contained in the Bylaws, is subject to disciplinary action by the ANA.

### Informal Stage of Mediation: **STRIKE**

Upon receipt of a written Complaint, the Mediation Department will advise the person about whom the complaint has been made and attempt to facilitate a resolution between the Complainant and the member Respondent to arrive at a mutually acceptable solution. No formal response is required at this stage of the mediation process. Most complaints are resolved in this manner.

*Rationale: Should the respondent be responsible, this process allows more delay in satisfying the complaint. It should be stated a **complaint** with action taking place upon completion of the mediation form and fee paid. On average, half of the complaints include months or even years of negotiation between parties prior to the Association being notified.*

### Formal Mediation Proceedings: **MODIFY**

If the informal efforts fail to resolve the complaint, the complaint will be reviewed by the Executive Director and the General Counsel to determine whether the complaint meets the minimum criteria necessary to be considered by the Mediation Committee. For all such Complaints that meet the necessary criteria to proceed to the formal mediation process, the following Association guidelines will apply. The Respondent will be notified of the complaint and a written response will be required within 30 days of notification of complaint. The Complainant will be notified of the Respondents reply and may respond, if desired, to the Association within 15 days of notification. The formal complaint and both parties documentation will be referred to the Mediation Committee. If disciplinary action is taken against an ANA member, the name, city and state of the member in question, along with the grounds for disciplinary action, are published in *The Numismatist*.

*Rationale: This paragraph needs to be simplified as follows:*

*For all such Complaints that meet the necessary criteria, the following Association guidelines will apply. The Respondent will be notified of the complaint and a written response will be required within 30 days of notification of complaint. The Complainant will be notified of the Respondent's reply and may respond, if desired, to the Association within 15 days of notification. The formal*

*complaint and both parties' documentation will be referred to the Mediation Committee. If disciplinary action is taken against an ANA member, the name, city and state of the member in question, along with the grounds for disciplinary action, may be published in The Numismatist per ANA board approval.*

**Mediation Fees - ANA Members: ELIMINATE PERCENTAGE & INCREASE MEDIATION FEES**

For current Association members who were members at the time of the actions complained of, the "Member Fees" rate shall be paid to the Association. For non-ANA members or for matters where the Complainant was not an ANA member at the time of the actions complained of, the "Non-Member Fees" rate shall be paid to the Association.

<b>Value at:</b>	<b>Member Fees</b>	<b>Non-Member Fees</b>
<b>\$0-1000.00</b>	<b>\$100.00</b>	<b>\$200.00</b>
<b>\$1000.01 +</b>	<b>\$150.00</b>	<b>\$300.00</b>

For matters not involving a numismatic transaction or where no monetary value is involved, the minimum processing fee is \$200.00 for ANA Members and \$400.00 for Non-ANA Members: **STRIKE**

*Rationale: If the transaction were \$0, then the fee would be applicable as addressed above.*

It is the policy of the Association to defer offering mediation services to individual members regarding payment disputes until 90 days and all other efforts to resolve are extinguished.

The Association will not intercede with disputes involving auction or grading companies.

**8) 2017 NATIONAL MONEY SHOW SITE**

MOTION by \_\_\_\_\_, second by \_\_\_\_\_, to select \_\_\_\_\_ as the host city for the 2017 National Money Show.

**9) HOST CHAIRMAN FOR THE 2015 PORTLAND NMS**

MOTION by \_\_\_\_\_, second by \_\_\_\_\_, to appoint Danny Bisgaard as the Host Chairman for the 2015 Portland, OR National Money Show.

**10) HONORARY HOST CHAIRS FOR THE 2015 PORTLAND NMS**

MOTION by \_\_\_\_\_, second by \_\_\_\_\_, to accept the nomination of Larry & Kathy Rowe as Co-Host Honorary Chairs for the 2015 Portland, OR National Money Show.

**11) ANA-RCNA HANDS ACROSS THE BORDER HONORARY CHAIR**

MOTION by \_\_\_\_\_, second by \_\_\_\_\_, to appoint Bill Cross as the Honorary RCNA Host Chairman for the 2015 Chicago World's Fair of Money show.

**12) DEALER BOURSE TABLE BEAUTIFICATION PLAN**

MOTION by Governor Sperber, second by \_\_\_\_\_, that the ANA Board of Governors establish a "Dealer Table Decoration Contest."

*Note: Associated costs are not in the adopted 2014 budget; thus, funding is a consideration. Guidelines for competition and judging have not been determined.*

**13) 60-YEAR ANA MEMBERSHIP RECOGNITION**

MOTION by \_\_\_\_\_, second by \_\_\_\_\_, that the ANA Board of Governors reinstate the 60-year Membership Recognition Policy.

*Note: Brought for consideration by member Neil Shafer, the idea is to honor 60-year members beginning in 2014 with nickel-silver pins. This proposal is not in the 2014 budget. The approximate cost of the program for 50 pins would be about \$2,000 dollars.*

**14) DIGITAL MEMBERSHIP - Governor Scott Rottinghaus**

A discussion with the membership: should the ANA keep the digital membership option?

**15) COMMITTEE WRITTEN REPORTS**

*Note: Written reports are to be entered into the record. BOG will have an opportunity to address any concerns before a copy of each is entered into the record.*

MOTION by \_\_\_\_\_, second by \_\_\_\_\_, to accept all committee written reports for \_\_\_\_\_ into the minutes of this meeting.

**16) REPORT OF THE EXECUTIVE DIRECTOR - Kim Kiick**

**17) SPECIAL RECOGNITION - Walt Ostromecki & Kim Kiick**

Note: *Youth Board Intern, Cole Schenewerk's six-month tenure is ending. Our new Youth Board Intern for the next six months will be Katie Reinders.*

MOTION by \_\_\_\_\_, second by \_\_\_\_\_, to approve the presidential appointment of Katie Reinders as the next six-month Youth Intern to the Board

Seeing no further official business on the open session agenda, we are adjourned.

**TOWN HALL TO FOLLOW AT 4:30PM**

Topic: The New ANA Website. Project update with Q & A hosted by Cole Schenewerk