

AMERICAN NUMISMATIC ASSOCIATION

First Quarter Ended January 31, 2010

	YEAR TO DATE		
	Actual	Budget	Variance
Revenues			
Admissions-Conventions & Museum	2,352.61	6,000.00	(3,647.39)
Advertising Income	103,193.78	123,870.00	(20,676.22)
Convention Revenue	1,479.95	-	1,479.95
Submission Center	74,491.98	73,500.00	991.98
Donations	59,691.00	26,704.00	32,987.00
Dues & Applications	281,757.00	258,108.90	23,648.10
Grants	1,900.00	-	1,900.00
Interest and Dividends	19,255.25	11,760.00	7,495.25
License Fees	15,434.19	31,603.00	(16,168.81)
Medals & Badges	55.00	-	55.00
Miscellaneous	11,606.18	7,101.00	4,505.18
Sales	8,253.26	6,600.00	1,653.26
Seminars	289.05	-	289.05
Numismatic Diploma	4,298.60	2,493.75	1,804.85
Revenue Transfer	403.89	59,699.99	(59,296.10)
Total Revenue	584,461.74	607,440.64	(22,978.90)
Advertising/Promotion General	921.00	17,761.00	(16,840.00)
Awards	707.60	-	707.60
Bank & Investment Fees	10,736.00	13,710.00	(2,974.00)
Book Purchases	768.00	1,750.00	(982.00)
Bass Exhibit	4,387.50	4,788.00	(400.50)
Conventions	155.00	-	155.00
Computer Technology Services	6,056.00	8,665.00	(2,609.00)
Contract Labor	16,136.00	22,343.00	(6,207.00)
Cost Of Sale	2,327.00	2,772.00	(445.00)
Election	-	-	-
Equipment Maintenance	16,175.00	12,674.00	3,501.00
Exhibits	102.00	1,137.00	(1,035.00)
Fund Development	60.00	2,400.00	(2,340.00)
Insurance	28,001.00	29,364.00	(1,363.00)
Legal Fees	22,953.00	58,750.00	(35,797.00)
License Fees	1,415.00	31,480.00	(30,065.00)
Mailing	65,619.00	71,400.00	(5,781.00)
Medals & Badges	-	-	-
Miscellaneous	39,817.00	32,327.00	7,490.00
Numismatic Diploma Program	1,536.00	225.00	1,311.00
President/Officers	2,389.00	4,000.00	(1,611.00)
Printing & Production	73,652.00	105,478.00	(31,826.00)
Salaries and benefits	482,801.85	531,698.90	(48,897.05)
Security	6,313.00	2,837.00	3,476.00
Seminars	2,226.18	480.00	1,746.18
Supplies	7,074.54	12,400.00	(5,325.46)
Telephone	4,047.26	6,250.00	(2,202.74)
Travel	7,663.00	19,758.00	(12,095.00)
Utilities	17,910.56	15,123.00	2,787.56
Total Expenses:	821,949.49	1,009,570.90	(187,621.41)
Net Surplus/Deficit from Operations	(237,487.75)	(402,130.26)	164,642.51
Non - cash Items	66,000.00		
Funds - Deferred Division 2	853,352.00		
Net Economic Benefit	549,864.25	(402,130.26)	164,642.51