

American Numismatic Association
ANA Consolidated eport
For the Three Months Ending June 30, 2009

	YEAR TO DATE				Total
	Actual	Budget	Variance	Var %	Budget
REVENUE					
Advertising-Sponsorships	\$132,122.54	\$117,281.25	\$14,841.29	12.65%	\$592,607.00
Auction				0.00%	800,000.00
Bourse	380.00		380.00	0.00%	776,805.80
Submission Center	74,371.98	69,000.00	5,371.98	7.79%	276,000.00
Donations	53,045.71	4,549.98	48,495.73	1,065.84%	131,299.92
Dues	217,745.71	264,319.00	(46,573.29)	(17.62%)	1,120,206.00
Sales-Catalog, Store, General	23,874.63	26,250.00	(2,375.37)	(9.05%)	70,500.00
Seminars				0.00%	283,704.00
Other Revenue	56,923.11	46,782.45	10,140.66	21.68%	362,919.80
Division Revenue Transfer	191.24	5,975.00	(5,783.76)	(96.80%)	148,402.00
Total Revenue	558,654.92	534,157.68	24,497.24	4.59%	4,562,444.52
EXPENSES					
Advertising/Promotion	3,111.21	15,125.00	(12,013.79)	(79.43%)	112,900.00
Bourse	540.02		540.02	0.00%	104,183.00
Contract Labor / Consultants / Professionals	21,051.61	28,278.85	(7,227.24)	(25.56%)	66,856.98
Cost of Sales	15,444.24	9,765.00	5,679.24	58.16%	27,090.00
Exhibits	755.80	10,137.48	(9,381.68)	(92.54%)	29,564.92
General and Administrative Expenses	97,485.81	114,610.92	(17,125.11)	(14.94%)	728,421.31
General Service Contractor				0.00%	137,500.00
Mailing	57,829.09	62,684.50	(4,855.41)	(7.75%)	256,025.00
Printing & Publication	86,907.21	102,692.51	(15,785.30)	(15.37%)	405,030.04
Rent - Convention Centers	(35.00)		(35.00)	0.00%	38,645.00
Salaries and Benefits	486,824.12	487,427.76	(603.64)	(0.12%)	1,968,179.61
Security	24,006.30	14,071.82	9,934.48	70.60%	155,124.51
Seminars	505.75		505.75	0.00%	198,662.00
Supplies	6,139.86	12,224.49	(6,084.63)	(49.77%)	48,336.96
Travel	7,010.01	2,145.02	4,864.99	226.80%	149,860.42
Division Revenue Transfer	191.24		191.24	0.00%	

Total Expenses	807,767.27	859,163.35	(51,396.08)	(5.98%)	4,426,379.75
Gross Income	(249,112.35)	(325,005.67)	75,893.32	(23.35%)	136,064.77
Other Non Cash Items	40,475.36		40,475.36	0.00%	
Legal Fees	245,884.26	52,749.99	193,134.27	366.13%	210,999.96
Market Value Decrease on Investments	(250,397.07)		(250,397.07)	0.00%	
Total Non Cash Items	35,962.55	52,749.99	(16,787.44)	(31.82%)	210,999.96
Net Revenue (Expenses)	(285,074.90)	(377,755.66)	92,680.76	(24.53%)	(74,935.19)