

American Numismatic Association
ANA Consolidated - First Quarter Ending June 30, 2008

REVENUE	YEAR TO DATE				Total
	<i>Actual</i>	<i>Budget</i>	<i>Variance</i>	<i>Var %</i>	<i>Budget</i>
Advertising	\$152,845.76	\$180,016.00	(\$27,170.24)	(\$0.15)	\$724,449.00
Auction	\$13,608.76		\$13,608.76	\$0.00	\$571,000.00
Banquet				\$0.00	\$7,700.00
Book Replacement Charge	\$780.00	\$75.00	\$705.00	\$9.40	\$300.00
Bourse				\$0.00	\$732,670.00
Catalog-Museum	\$1,512.00	\$249.99	\$1,262.01	\$5.05	\$999.96
Consumer Awareness	\$150.00	\$100.00	\$50.00	\$0.50	\$650.00
Submission Center	\$74,750.02	\$69,000.00	\$5,750.02	\$0.08	\$276,000.00
Cash over (short)	\$11.44		\$11.44	\$0.00	
Donations	\$75,668.76	\$17,124.99	\$58,543.77	\$3.42	\$206,499.96
Sponsors		\$17,500.00	(\$17,500.00)	(\$1.00)	\$188,000.00
Dues and Application	\$232,374.58	\$235,405.87	(\$3,031.29)	(\$0.01)	\$977,276.74
Educational Journal	\$56.70		\$56.70	\$0.00	
Grants	\$19,305.00	\$17,550.00	\$1,755.00	\$0.10	\$20,850.00
Interest and Dividends	\$18,148.21	\$900.00	\$17,248.21	\$19.16	\$25,000.00
Research Fees	\$329.40	\$300.00	\$29.40	\$0.10	\$1,200.00
License Fees	\$21,413.18	\$9,000.00	\$12,413.18	\$1.38	\$35,500.00
Mailings	\$9,641.15	\$6,375.00	\$3,266.15	\$0.51	\$27,200.00
Medals and Badges	\$404.50		\$404.50	\$0.00	\$27,790.00
Miscellaneous Income	\$685.21	\$981.00	(\$295.79)	(\$0.30)	\$3,924.00
Photography	\$390.00	\$225.00	\$165.00	\$0.73	\$900.00
PNG Contribution				\$0.00	\$37,000.00
Program Convention	(\$269.00)		(\$269.00)	\$0.00	\$57,500.00
Rental Property	\$2,148.00	\$2,295.00	(\$147.00)	(\$0.06)	\$9,180.00
Sales-General & Convention	\$5,670.37	\$3,000.00	\$2,670.37	\$0.89	\$36,000.00
Sales-Museum Store	\$23,437.99	\$19,500.00	\$3,937.99	\$0.20	\$64,950.00
Sales-Catalogue	\$65,317.55	\$65,000.00	\$317.55	\$0.00	\$275,000.00
Seminars		\$4,960.00	(\$4,960.00)	(\$1.00)	\$290,461.00
Seminar-Numismatic Diploma	\$3,391.50	\$2,550.00	\$841.50	\$0.33	\$9,975.00
Subscriptions	\$1,236.00	\$1,287.00	(\$51.00)	(\$0.04)	\$5,148.00
Tours				\$0.00	\$18,400.00
Traveling Exhibit	\$450.00	\$1,325.00	(\$875.00)	(\$0.66)	\$3,925.00
Division Revenue Transfer	\$3,571.80	\$11,549.00	(\$7,977.20)	(\$0.69)	\$122,297.00
Total Revenue	\$727,028.88	\$666,268.85	\$60,760.03	\$0.09	\$4,757,745.66

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EXPENSES	YEAR TO DATE				Total
	<i>Actual</i>	<i>Budget</i>	<i>Variance</i>	<i>Var %</i>	<i>Budget</i>
Advertising/Promotion	\$5,805.67	\$51,486.00	(\$45,680.33)	(\$0.89)	\$319,732.01
Auction				\$0.00	\$2,300.00
Auto Expenses	\$628.84	\$204.00	\$424.84	\$2.08	\$816.00
Awards - Funded				\$0.00	\$4,681.00
Awards - Non-funded	\$603.70		\$603.70	\$0.00	\$32,062.00
Bad Debt Expense	\$100.00	\$300.00	(\$200.00)	(\$0.67)	\$1,200.00
Bank & Credit Card Fees	\$18,614.17	\$15,810.00	\$2,804.17	\$0.18	\$63,060.00
Book Purchases	\$193.00	\$2,625.00	(\$2,432.00)	(\$0.93)	\$10,500.00
Banquet	\$2,685.85		\$2,685.85	\$0.00	\$49,053.00
Bass Gallery	\$4,387.50	\$4,898.76	(\$511.26)	(\$0.10)	\$24,020.04
Bereavement		\$300.00	(\$300.00)	(\$1.00)	\$1,200.00
Bourse				\$0.00	\$110,241.00
Club Representative	\$1,053.27	\$1,589.00	(\$535.73)	(\$0.34)	\$15,050.00
Committee				\$0.00	\$13,943.21
Community Outreach		\$75.00	(\$75.00)	(\$1.00)	\$300.00
Computer Services	\$5,206.24	\$14,196.00	(\$8,989.76)	(\$0.63)	\$42,584.00
Contract Labor / Consultants / Profess	\$27,231.37	\$35,202.07	(\$7,970.70)	(\$0.23)	\$106,712.34
Consumer Awareness	\$460.47	\$500.00	(\$39.53)	(\$0.08)	\$1,000.00
Cost of Sales	\$29,846.16	\$35,490.00	(\$5,643.84)	(\$0.16)	\$154,959.00
Cost of Sales Indirect-Enterprise	\$2,140.42	\$4,728.99	(\$2,588.57)	(\$0.55)	\$18,915.96
Employee Benefits	\$96,226.74	\$124,515.69	(\$28,288.95)	(\$0.23)	\$499,669.48
Employee Retention	\$291.50	\$900.00	(\$608.50)	(\$0.68)	\$5,450.00
Equipment Maintenance	\$20,986.92	\$12,515.00	\$8,471.92	\$0.68	\$39,367.00
Equipment Rental				\$0.00	\$22,650.00
Exhibits	\$3,423.25	\$50,800.00	(\$47,376.75)	(\$0.93)	\$103,313.50
Fund Development		\$1,500.00	(\$1,500.00)	(\$1.00)	\$20,000.00
General Service Contractor				\$0.00	\$146,595.00
Gift Annuity	\$341.25	\$341.25		\$0.00	\$1,365.00
Insurance	\$16,458.60	\$17,235.00	(\$776.40)	(\$0.05)	\$68,940.00
Intern Program	\$848.50	\$8,200.00	(\$7,351.50)	(\$0.90)	\$20,200.00
License & Fees	\$891.00	\$9,370.00	(\$8,479.00)	(\$0.90)	\$57,165.00
Life Member Expenses	\$2,785.39	\$3,300.00	(\$514.61)	(\$0.16)	\$12,250.00
Mailing	\$65,091.26	\$94,843.49	(\$29,752.23)	(\$0.31)	\$391,978.96
Medals and Badges	\$1,513.18		\$1,513.18	\$0.00	\$21,094.50
Membership Reception				\$0.00	\$3,000.00
Miscellaneous	\$64.90	\$2,501.00	(\$2,436.10)	(\$0.97)	\$4,000.00
National Coin Week	\$3,994.15	\$4,570.00	(\$575.85)	(\$0.13)	\$4,570.00
Numismatic Diploma Program		\$450.00	(\$450.00)	(\$1.00)	\$7,200.00
Officers	\$986.94	\$3,000.00	(\$2,013.06)	(\$0.67)	\$12,000.00
President	\$1,711.18	\$5,000.01	(\$3,288.83)	(\$0.66)	\$20,000.04

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EXPENSES	YEAR TO DATE				Total
	Actual	Budget	Variance	Var %	Budget
Preservation		\$2,076.00	(\$2,076.00)	(\$1.00)	\$8,300.00
Printing & Publication	\$135,675.32	\$198,346.98	(\$62,671.66)	(\$0.32)	\$723,137.92
Professional Development	\$1,501.00	\$9,827.74	(\$8,326.74)	(\$0.85)	\$24,783.96
Program				\$0.00	\$16,800.00
Recruitment Expense	\$3,873.82	\$3,248.00	\$625.82	\$0.19	\$13,900.00
Rent - Facilities				\$0.00	\$78,018.50
Salaries	\$383,876.41	\$423,701.02	(\$39,824.61)	(\$0.09)	\$1,696,621.89
Salaries - Commissions	\$9,854.82	\$6,611.60	\$3,243.23	\$0.49	\$44,296.38
Security	\$12,847.44	\$9,856.25	\$2,991.19	\$0.30	\$130,305.00
Seminars	\$1,255.48	\$7,469.00	(\$6,213.52)	(\$0.83)	\$233,126.00
Special Events	\$100.00		\$100.00	\$0.00	\$7,281.00
Sponsors	\$1,384.42	\$1,000.00	\$384.42	\$0.38	\$54,008.00
Supplies	\$8,580.00	\$17,584.75	(\$9,004.75)	(\$0.51)	\$68,857.00
Taxes				\$0.00	\$6,215.20
Telephone	\$6,089.00	\$8,625.00	(\$2,536.00)	(\$0.29)	\$35,029.00
Tours				\$0.00	\$10,840.00
Travel	\$4,357.06	\$4,420.00	(\$62.94)	(\$0.01)	\$212,181.16
Treasure Trivia				\$0.00	\$1,200.00
Utilities	\$13,059.96	\$14,715.00	(\$1,655.04)	(\$0.11)	\$58,860.00
Volunteers	\$324.90	\$75.00	\$249.90	\$3.33	\$11,923.00
Division Expense Transfer	\$3,571.80		\$3,571.80	\$0.00	
Total Expenses	\$900,922.85	\$1,214,002.60	(\$313,079.75)	(\$0.26)	\$5,868,822.04
Gross Revenue (Expenses)	(\$173,893.97)	(\$547,733.75)	\$373,839.78	(\$0.68)	(\$1,111,076.38)
NON CASH ITEMS					
Depreciation	\$67,794.00		\$67,794.00	\$0.00	
Investment fees	\$7,941.61		\$7,941.61	\$0.00	
Legal Fees	\$229,060.36	\$89,250.00	\$139,810.36	\$1.57	\$357,000.00
Interest and Dividends	(\$30,148.22)		(\$30,148.22)	\$0.00	
Unrealized Gains on Investments	\$88,206.19		\$88,206.19	\$0.00	
Total Non Cash Items	\$354,912.33	\$89,250.00	\$265,662.33	\$2.98	\$357,000.00
Net Revenue (Expenses)	(\$528,806.30)	(\$636,983.75)	\$108,177.45	(\$0.17)	(\$1,468,076.38)