

AMERICAN NUMISMATIC ASSOCIATION
Fiscal year November 2009 to October 2010
** APPROVED BUDGET **

Revenues	TOTALS
Admissions-Conventions & Museum	63,200
Advertising Income	507,000
Banquet	9,000
Book Replacement Charges	300
Convention Revenue	1,815,540
Catalog-Museum	500
Submission Center	294,000
Donations	117,316
Sponsors	136,500
Dues & Applications	1,052,298
Grants	19,350
Interest and Dividends	71,994
Research Fees	1,200
License Fees	126,400
Mailing Revenue	5,300
Medals & Badges	18,230
Miscellaneous	2,004
Photography	1,500
PNG Contribution	33,500
Program Conventions	56,900
Rental Property	9,180
Sales-Museum Store/Library book sale	33,500
Seminars	234,170
Numismatic Diploma	9,975
Special Events	25,000
Subscriptions	4,800
Tours	17,336
Traveling Exhibits & Traveling -Club	4,000
Revenue Transfer - Endowment	235,000
Revenue Transfer - Award Funds	11,500
Revenue Transfer - NGC Funds	90,308
Revenue Transfer - YN fund	118,608
Revenue Transfer - Sundman Fund	5,000
Revenue Transfer - Library Fund	3,000
Revenue Transfer - Gilroy Roberts Fund	2,790
Revenue Transfer - Flo. Schook	3,300
Total Revenue	<u>5,159,499</u>

Expenses	
Advertising/Promotion	118,664
Auction	1,950
Auto Expenses	1,224
Awards-Non-funded	12,799
Awards-funded	11,500
Bank & Investment Fees	54,660
Book Purchases	4,000
Banquet	27,210
Bass Exhibit	21,027
Bereavement	900
Bourse	110,498
Club Representative	5,550
Committee	8,003
Community Lunches	400
Computer Technology Services	24,401
Contract Labor-Consultants-Professional	101,861
Cost Of Sale	16,800
Employee Retention	6,700
Equipment Maintenance	52,112
Equipment Rental	13,700
Exhibits	72,658
Fund Development	15,500
Gift Annuity	1,365
General Service Contractor	164,433
Insurance	117,456
Intern Program	3,513
Legal Fees	235,000
License Fees	38,810
Life Members Expense	4,300
Mailing	278,480
Medals & Badges	16,650
Membership Reception	4,000
Miscellaneous	2,000
National Coin Week	4,070
Numismatic Diploma Program	27,400
Officers	4,000
President	12,000
Preservation	4,600
Printing & Production	416,112
Professional Development	6,838
Program	22,400

Recruitment	20,500
Rent- Convention Facilities	69,382
Salaries & Benefits	2,147,672
Security	183,776
Seminars	188,608
Special Events	37,888
Sponsors	59,408
Supplies	49,210
Taxes - Warehouse	6,800
Telephone	24,944
Tours	12,885
Travel	204,009
Treasure Trivia	600
Utilities	60,492
Volunteers	16,735
Total Expenses:	<u>5,128,453</u>
NET INCOME (LOSS)	<u><u>31,046</u></u>