

AMERICAN NUMISMATIC ASSOCIATION

Second Quarter Ended April 30, 2010

	YEAR TO DATE		
	Actual	Budget	Variance
Revenues			
Admissions-Conventions & Museum	19,835.61	25,000.00	(5,164.39)
Advertising Income	220,377.00	251,580.00	(31,203.00)
Convention Revenue	355,982.81	340,690.00	15,292.81
Submission Center	148,474.00	147,000.00	1,474.00
Donations	68,898.00	55,808.00	13,090.00
Dues & Applications	566,715.00	516,377.00	50,338.00
Grants	1,900.00	-	1,900.00
Interest and Dividends	63,950.00	35,994.00	27,956.00
License Fees	30,454.00	63,202.00	(32,748.00)
Medals & Badges	55.00	-	55.00
Miscellaneous	71,531.00	74,523.00	(2,992.00)
Sales	8,253.26	6,600.00	1,653.26
Seminars	289.05	-	289.05
Numismatic Diploma	7,387.00	4,987.00	2,400.00
Revenue Transfer	155,789.00	134,523.00	21,266.00
Total Revenue	1,719,890.73	1,656,284.00	63,606.73
Advertising/Promotion General	21,100.00	52,641.00	(31,541.00)
Awards	5,233.11	-	5,233.11
Bank & Investment Fees	34,952.00	27,360.00	7,592.00
Book Purchases	34,006.00	2,500.00	31,506.00
Bass Exhibit	8,775.00	9,576.00	(801.00)
Conventions	269,474.11	145,042.63	124,431.48
Computer Technology Services	6,056.00	8,665.00	(2,609.00)
Contract Labor	16,136.00	22,343.00	(6,207.00)
Cost Of Sale	2,327.00	2,772.00	(445.00)
Election	-	-	-
Equipment Maintenance	16,175.00	12,674.00	3,501.00
Exhibits	15,338.87	18,474.00	(3,135.13)
Fund Development	9,839.84	6,800.00	3,039.84
Insurance	55,956.00	58,728.00	(2,772.00)
Legal Fees	121,234.00	117,500.00	3,734.00
License Fees	2,860.00	32,560.00	(29,700.00)
Mailing	129,807.41	135,991.00	(6,183.59)
Medals & Badges	-	-	-
Miscellaneous	45,492.00	88,079.00	(42,587.00)
Numismatic Diploma Program	1,554.00	13,700.00	(12,146.00)
President/Officers	2,851.56	8,000.00	(5,148.44)
Printing & Production	149,206.00	205,356.00	(56,150.00)
Salaries and benefits	1,016,193.09	1,071,036.44	(54,843.35)
Security	16,161.50	35,082.00	(18,920.50)
Seminars	4,550.00	6,103.00	(1,553.00)
Supplies	19,712.40	24,465.25	(4,752.85)
Telephone	12,086.86	11,086.13	1,000.73
Travel	25,894.85	66,840.00	(40,945.15)
Utilities	31,834.73	30,246.00	1,588.73
Total Expenses:	2,074,807.33	2,213,620.45	(138,813.12)
Net Surplus/Deficit from Operations	(354,916.60)	(557,336.45)	202,419.85
Non - cash Items	156,000.00		
Funds - Deferred Division 2	964,543.00		
Net Economic Benefit	453,626.40	(557,336.45)	202,419.85