

American Numismatic Association
Second Quarter Ended April 30, 2011

	YEAR TO DATE		
	Actual	Budget	Variance
Revenue			
Admissions-Convention & Museum	\$ 24,164.24	\$ 20,900.00	\$ 3,264.24
Advertising-Sponsorships	\$ 247,335.72	\$ 246,859.98	\$ 475.74
Bourse	\$ 350,817.50	\$ 336,000.00	\$ 14,817.50
Submission Center	\$ 175,000.00	\$ 174,999.96	\$ 0.04
Donations	\$ 61,611.08	\$ 99,586.00	\$ (37,974.92)
Dues	\$ 414,606.72	\$ 557,956.00	\$ (143,349.28)
Sales-Catalog, Store, General	\$ 13,025.96	\$ 13,872.00	\$ (846.04)
Seminars	\$ 31,032.00	\$ 14,655.00	\$ 16,377.00
Other Revenue	\$ 610,204.03	\$ 175,297.94	\$ 434,906.09
Division Revenue Transfer	\$ 311,894.24	\$ 147,449.96	\$ 164,444.28
Total Revenue	\$ 2,239,691.49	\$ 1,787,576.84	\$ 452,114.65
Expenses			
Advertising/Promotion	\$ 17,082.34	\$ 61,965.00	\$ (44,882.66)
Bourse	\$ 75,664.28	\$ 66,137.00	\$ 9,527.28
Contract Labor / Consultants / Professional	\$ 91,363.78	\$ 68,514.56	\$ 22,849.22
Cost of Sales	\$ 6,067.10	\$ 5,826.24	\$ 240.86
Election	\$ 2,000.00		\$ 2,000.00
Exhibits	\$ 12,621.11	\$ 57,534.00	\$ (44,912.89)
General and Administrative Expenses	\$ 294,922.20	\$ 332,561.64	\$ (37,639.44)
General Service Contractor	\$ 46,731.84	\$ 95,000.00	\$ (48,268.16)
Legal Fees	\$ 307,352.71	\$ 129,499.98	\$ 177,852.73
Mailing	\$ 95,060.62	\$ 123,953.46	\$ (28,892.84)
Printing & Publication	\$ 134,956.44	\$ 187,906.50	\$ (52,950.06)
Rent - Convention Centers	\$ 46,150.00	\$ 53,525.00	\$ (7,375.00)
Salaries and Benefits	\$ 1,124,379.00	\$ 1,082,042.44	\$ 42,336.56
Security	\$ 77,305.82	\$ 69,955.00	\$ 7,350.82
Seminars	\$ 15,667.19	\$ 13,089.00	\$ 2,578.19
Supplies	\$ 17,068.82	\$ 34,612.98	\$ (17,544.16)
Travel	\$ 79,267.10	\$ 102,768.67	\$ (23,501.57)
Total Expenses	\$ 2,443,660.35	\$ 2,484,891.47	\$ (41,231.12)
Surplus/Deficit from Operations	\$ (203,968.86)	\$ (697,314.63)	\$ 493,345.77
Non - Cash Items	\$ 126,600.00		\$ 126,600.00
Funds - Deferred Division 2	\$ 295,130.24		\$ 295,130.24
Net Economic Benefit	\$ (35,438.62)	\$ (697,314.63)	\$ 661,876.01