

AMERICAN NUMISMATIC ASSOCIATION

Third Quarter Ended July 31, 2010

	YEAR TO DATE		
	Actual	Budget	Variance
Revenues			
Admissions-Conventions & Museum	26,086.00	33,000.00	(6,914.00)
Advertising Income	343,168.00	379,290.00	(36,122.00)
Convention Revenue	406,383.76	340,690.00	65,693.76
Submission Center	222,455.89	220,500.00	1,955.89
Donations	84,704.94	83,612.00	1,092.94
Dues & Applications	819,663.60	781,900.35	37,763.25
Grants	21,205.00	17,550.00	3,655.00
Interest and Dividends	68,475.77	46,794.00	21,681.77
License Fees	62,731.76	94,801.00	(32,069.24)
Medals & Badges	55.00	-	55.00
Miscellaneous	30,102.60	114,619.00	(84,516.40)
Sales	47,219.88	39,400.00	7,819.88
Seminars	230,523.35	228,920.00	1,603.35
Numismatic Diploma	10,616.75	7,481.25	3,135.50
Revenue Transfer	410,097.76	374,753.97	35,343.79
Total Revenue	2,783,490.06	2,763,311.57	20,178.49
Advertising/Promotion General	34,122.59	60,787.50	(26,664.91)
Awards	10,628.11	-	10,628.11
Bank & Investment Fees	51,962.97	41,010.00	10,952.97
Book Purchases	38,383.28	3,250.00	35,133.28
Bass Exhibit	13,162.50	14,364.00	(1,201.50)
Conventions	241,296.48	162,519.44	78,777.04
Computer Technology Services	13,558.20	19,115.00	(5,556.80)
Contract Labor	67,801.20	66,256.98	1,544.22
Cost Of Sale	18,214.79	14,028.00	4,186.79
Election	-	-	-
Equipment Maintenance	42,414.63	38,801.00	3,613.63
Exhibits	29,121.80	19,611.00	9,510.80
Fund Development	10,892.18	920.00	9,972.18
Insurance	84,293.00	88,092.00	(3,799.00)
Legal Fees	200,114.00	176,249.97	23,864.03
License Fees	14,738.65	38,345.00	(23,606.35)
Mailing	186,771.95	204,703.50	(17,931.55)
Medals & Badges	2,220.07	-	2,220.07
Miscellaneous	94,600.90	136,706.00	(42,105.10)
Numismatic Diploma Program	1,815.11	13,925.00	(12,109.89)
President/Officers	8,786.11	12,000.00	(3,213.89)
Printing & Production	228,889.10	304,284.00	(75,394.90)
Salaries and benefits	1,577,938.73	1,603,982.57	(26,043.84)
Security	30,811.45	56,911.00	(26,099.55)
Seminars	190,162.28	179,953.00	10,209.28
Supplies	30,205.75	37,166.50	(6,960.75)
Telephone	16,202.45	16,484.19	(281.74)
Travel	52,049.18	118,990.00	(66,940.82)
Utilities	47,422.40	45,369.00	2,053.40
Total Expenses:	3,338,579.86	3,473,824.65	(135,244.79)
Net Surplus/Deficit from Operations	(555,089.80)	(710,513.08)	155,423.28
Non - cash Items	211,000.00		
Funds - Deferred Division 2	663,705.00		
Net Economic Benefit	(102,384.80)	(710,513.08)	155,423.28