

AMERICAN NUMISMATIC ASSOCIATION

Fiscal year November 2013 to October 2014

** PROPOSED BUDGET **

	TOTALS
Revenues	
Admissions-Conventions & Museum	36,050
Advertising Income	380,000
Banquet	8,000
Book Replacement Charges	300
Convention Revenue	1,870,000
Consultation	40
Submission Center	150,000
Donations	150,400
Sponsors	215,950
Dues & Applications	900,000
Grants	21,210
Interest and Dividends	70,000
Research Fees	1,500
License Fees	100,000
Mailing Revenue	4,249
Medals & Badges	25,000
Miscellaneous	2,208
Photography	1,540
Program Conventions	39,000
Rebates-Hotel-Shuttle	65,000
Rental Property	6,060
Road Show	29,485
Sales	17,270
Sales-Museum Store	55,000
Seminar -	18,000
Seminar - Summer	230,900
Numismatic Diploma	39,000
Subscriptions	4,320
Tours	15,875
Traveling Exhibits & Traveling -Club	1,500
Transfer - Restricted Funds - Subtotal:	<u>210,700</u>
Young Numismatist	120,703
Exhibit Awards	11,970
Lecture Series - Sundman	3,300
Numismatic Diploma - Walton	30,002
Florance Shook School of Numismatics	12,500
Engraving Program - Gilroy Roberts Fund	10,725
Bob Lecce Fund	21,500
Transfer - Designated Funds - Subtotal:	<u>157,459</u>
Museum	99,457
Library Fund	58,002
Transfer - Board Designated Endowment - Subtotal:	<u>748,365</u>
Student Assistants	90,365
Legal Expenses	168,000

Investment Percentage	490,000
Transfer - Undesignated Reserves - Subtotal: *	<u>776,195</u>
Total Revenue	<u>6,350,576</u>

*Previously approved for capital expenditures for 2014

Expenses

Acquisitions	703
Advertising/Promotion World Fair of Money	60,000
Advertising/Promotion National Money Show	24,000
Advertising/Promotion General	63,188
Auction	6,000
Auto Expenses	1,275
Awards-Non-funded	20,205
Awards-funded	11,970
Bad Debt	1,200
Bank & Investment Fees	62,400
Book Purchases	10,000
Banquet	47,825
Bass Exhibit	21,696
Bereavement	600
Bourse	182,050
Club Representative	9,733
Committee	11,500
Computer Technology Services	40,354
Contract Labor - Authors	33,016
Contract Labor - Computer	97,500
Contract Labor - General	46,308
Consultants - National Money Show	7,600
Consultants - World's Fair	15,200
Consultants - Professional	30,500
Cost Of Sale	28,100
Cost of Sales Indirect-Enterprise	504
Employee Benefits	491,991
Employee Retention	6,400
Equipment Maintenance	62,660
Equipment Rental	13,850
Exhibits - General	89,070
Exhibits - Convention Showcase	11,680
Exhibits - History of Money	1,680
Exhibits - Club Traveling	1,420
Exhibits - Treasure Exhibit	24,000
Fund Development	7,950
General Service Contractor	321,000
Insurance	100,788
Legal Fees	168,000
License Fees	42,521
Life Members Expense	4,500
Mailing	173,763

Medals & Badges	20,000
Membership	4,500
Miscellaneous	3,656
National Coin Week	3,850
Numismatic Diploma Program	44,579
Officers	6,000
President	12,000
Preservation	5,000
Printing & Production	258,115
Professional Development	33,673
Program	21,628
Recruitment	500
Rent- Convention Facilities	145,225
Road Show	29,485
Salaries	1,690,544
Salaries-commissions	39,668
Security	223,722
Seminar - Coins in the Classroom	1,193
Seminar - Pre-convention	11,725
Seminar - Money Talks	2,734
Seminar - Sundman/Littleton	3,780
Seminar - Summer	180,045
Special Events	12,290
Sponsors	84,237
Supplies	45,693
Taxes - Warehouse	7,140
Telephone	24,115
Tours	14,405
Travel	189,069
Treasure Trivia	500
Utilities	71,160
Volunteers	19,450
PNG Preshow Stipend	10,000
Subtotal Expenses:	<u>5,574,381</u>
Capital Expenditures - Various	150,600
Capital Expenditures - Web Site	625,595
Total:	<u><u>6,350,576</u></u>