

American Numismatic Association
Fiscal year November 2011 to October 2012
** Approved 2012 Budget **

Revenues	Totals
Admissions-Conventions & Museum	\$ 62,000.00
Advertising Income	\$ 455,900.00
Banquet	\$ 9,500.00
Book Replacement Charges	\$ 399.96
Convention Revenue	\$ 2,538,436.00
Catalog-Museum	\$ 200.00
Consultation	\$ 200.00
Submission Center	\$ 266,666.62
Donations	\$ 119,600.00
Sponsors	\$ 193,000.00
Dues & Applications	\$ 916,670.00
Grants	\$ 26,275.00
Interest and Dividends	\$ 110,627.00
Research Fees	\$ 1,500.00
License Fees	\$ 115,000.00
Mailing Revenue	\$ 6,175.00
Medals & Badges	\$ 27,252.00
Miscellaneous	\$ 1,096.00
Photography	\$ 650.00
PNG Day	\$ 20,000.00
Program Conventions	\$ 67,500.00
Rebates-Hotel-Shuttle	\$ 19,455.00
Rental Property	\$ 6,060.00
Sales	\$ 14,000.00
Sales-Museum Store	\$ 42,000.00
Seminar - Coins in the Classroom	\$ 480.00
Seminar - Pre-convention	\$ 18,000.00
Seminar - Carson City Destination Education	\$ -
Seminar - Summer	\$ 265,018.00
Numismatic Diploma	\$ 29,425.00
Subscriptions	\$ 4,320.00
Tours	\$ 27,045.00
Traveling Exhibits & Traveling -Club	\$ 2,500.00
Traveling Exhibit - Large	
Revenue Transfer - Endowment	\$ 139,250.00
Revenue Transfer - Award Funds	\$ 11,500.00
Revenue Transfer - NGC Funds	\$ 77,750.00
Revenue Transfer - YN fund	\$ 88,285.00
Revenue Transfer - Sundman Fund	\$ 5,000.00
Revenue Transfer - Library Fund	\$ 24,999.96
Revenue Transfer - Gilroy Roberts Fund	\$ 4,490.00
Revenue Transfer - Flo. Schook	\$ 2,072.00
Revenue Transfer - FUN Fund	\$ 10,000.00
Revenue Transfer - Museum	\$ 62,500.00
Revenue Transfer - Endowed Salaries/Benefits	\$ 174,036.00
Total Revenue	\$ 5,966,833.54

Expenses

Acquisitions	\$	500.00
Advertising/Promotion World Fair of Money	\$	58,284.00
Advertising/Promotion National Money Show	\$	42,420.00
Advertising/Promotion General	\$	62,093.00
Auction	\$	8,750.00
Auto Expenses	\$	1,776.00
Awards-Non-funded	\$	29,000.00
Awards-funded	\$	11,500.00
Bad Debt	\$	1,200.00
Bank & Investment Fees	\$	71,400.00
Book Purchases	\$	9,999.96
Banquet	\$	47,140.00
Bass Exhibit	\$	27,952.00
Bereavement	\$	900.00
Bourse	\$	249,240.00
Club Representative	\$	8,000.00
Committee	\$	15,000.00
Computer Technology Services	\$	41,773.25
Contract Labor - Authors	\$	27,320.00
Contract Labor - Computer	\$	11,710.00
Contract Labor - General	\$	57,532.00
Consultants - National Money Show	\$	19,950.00
Consultants - World's Fair	\$	14,250.00
Consultants - Professional	\$	59,200.00
Cost Of Sale	\$	25,700.00
Employee Benefits	\$	465,460.43
Employee Retention	\$	7,400.00
Equipment Maintenance	\$	66,024.00
Equipment Rental	\$	16,310.00
Exhibits - General	\$	65,744.04
Exhibits - Convention Showcase	\$	17,240.00
Exhibits - Club Traveling	\$	5,490.00
Exhibits - History of Money	\$	22,500.00
Fund Development	\$	13,000.00
Gift Annuity	\$	1,364.00
General Service Contractor	\$	401,000.00
Insurance	\$	89,520.00
Legal Fees	\$	139,250.00
License Fees	\$	40,417.93
Life Members Expense	\$	3,200.00
Mailing	\$	219,468.00
Medals & Badges	\$	25,000.00
Membership Reception	\$	4,500.00
Miscellaneous	\$	2,599.00
National Coin Week	\$	4,000.00
Numismatic Diploma Program	\$	38,650.00
Officers	\$	6,000.00
President	\$	12,000.00
Preservation	\$	5,000.00
Printing & Production	\$	349,550.00
Professional Development	\$	6,079.92
Program	\$	31,200.00
Recruitment	\$	499.92
Rent- Convention Facilities	\$	150,000.00

Salaries	\$	1,756,345.71
Salaries-commissions	\$	42,768.00
Security	\$	268,831.00
Seminar - Coins in the Classroom	\$	480.00
Seminar - Pre-convention	\$	15,820.00
Seminar - Sundman/Littleton	\$	5,000.00
Seminars - Numismatic Theater	\$	2,520.00
Seminar - Summer	\$	178,864.00
Special Events	\$	1,575.00
Sponsors	\$	58,675.00
Supplies	\$	54,708.00
Taxes - Warehouse	\$	7,140.00
Telephone	\$	31,904.28
Tours	\$	24,967.00
Travel	\$	310,414.00
Treasure Trivia	\$	900.00
Utilities	\$	68,400.00
Volunteers	\$	25,960.00

Total Expenses:	\$	<u>5,966,329.44</u>
-----------------	----	---------------------

Surplus/Deficit from Operations	\$	<u><u>504.10</u></u>
---------------------------------	----	----------------------