

American Numismatic Association

Approved Budget - April 2007 to March 2008

AMERICAN NUMISMATIC ASSOCIATION-CURRENT FUNDS ALL DEPARTMENTS.

Fiscal year April 2007 to March 2008 ** APPROVED BUDGET **

	TOTALS	April	May	June	July	August	September	October	November	December	January	February	March
Revenues													
Advertising Income	719,345	59,267	59,266	59,590	59,591	59,590	59,590	59,591	59,591	59,591	61,226	61,226	61,226
Advertising-Newstand sales	20,070	1,673	1,673	1,673	1,673	1,673	1,673	1,673	1,673	1,673	1,673	1,673	1,673
Auction	540,000	0	0	0	0	405,000	0	0	0	0	0	0	135,000
Banquet	6,000	0	0	0	0	6,000	0	0	0	0	0	0	0
Book Replacement Charges	600	50	50	50	50	50	50	50	50	50	50	50	50
Bourse	735,100	0	0	0	0	533,900	0	0	0	0	0	0	201,200
Museum-Catalog	9,900	2,700	200	2,700	200	2,700	200	200	200	200	200	200	200
Conservation Center	8,332	4,166	4,166	0	0	0	0	0	0	0	0	0	0
Consumer Awareness	650	0	75	25	150	25	150	75	0	0	0	150	0
Submission Center	221,014	10,507	10,507	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000
Donations	356,550	7,208	27,208	27,208	23,383	40,383	31,308	31,308	47,708	47,708	23,708	23,708	25,708
Sponsors	385,000	0	0	21,000	22,500	155,500	5,000	25,000	25,000	21,000	25,000	25,000	60,000
Dues & Applications	940,616	75,373	75,658	76,299	76,935	77,576	78,238	79,051	79,731	79,928	80,011	80,194	81,623
Educational Journal	29,255	10,364	0	5,748	0	0	0	5,748	0	0	7,396	0	0
Grants	98,550	0	0	19,550	0	25,000	0	4,000	25,000	0	0	0	25,000
Interest and Dividends	20,260	300	300	300	300	8,400	8,400	300	300	760	300	300	300
Research Fees	1,200	100	100	100	100	100	100	100	100	100	100	100	100
License Fees	71,800	4,500	12,000	5,000	4,200	9,000	3,500	6,000	8,000	5,800	4,800	6,000	3,000
Mailing Revenue	21,550	1,433	2,033	2,183	1,933	1,683	1,433	1,683	2,183	2,183	1,433	1,683	1,683
Medals & Badges	20,395	0	0	0	0	20,395	0	0	0	0	0	0	0
Awards	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous	3,080	257	257	257	257	257	257	257	257	257	257	257	257
FIDEM fees	100,000	0	0	0	0	0	100,000	0	0	0	0	0	0
Photography	1,100	92	92	92	92	92	92	92	92	92	92	92	92
PNG Contribution	35,000	0	0	0	0	35,000	0	0	0	0	0	0	0
Program Conventions	60,850	0	0	0	0	37,850	0	0	0	0	0	0	23,000
Rebates-Hotel	1,000	0	0	0	0	1,000	0	0	0	0	0	0	0
Rental Property	9,180	765	765	765	765	765	765	765	765	765	765	765	765
Sales	84,000	0	50,000	3,000	4,000	22,000	0	0	0	0	0	0	5,000
Sales-Museum Store	64,200	3,000	3,500	12,000	18,000	4,500	4,000	3,000	3,500	3,500	2,850	2,850	3,500
Sales-Catalogue	397,500	30,000	35,000	46,000	26,000	25,000	23,000	35,000	37,000	50,000	35,000	24,500	31,000
Seminar - Coins in the Classroom	33,450	0	0	7,680	2,730	0	0	7,680	0	0	7,680	7,680	0
Seminar - Grading-Las Vegas	3,450	0	0	0	0	0	0	3,450	0	0	0	0	0
Seminar - Pre-convention	24,840	0	0	0	0	12,420	0	0	0	0	0	0	12,420
Seminar - Counterfeit Detection-Las Vega	3,450	0	0	0	0	0	0	3,450	0	0	0	0	0
Seminar - Grading	45,450	0	0	7,000	0	0	7,000	10,450	7,000	0	0	7,000	7,000
Seminar - GSNA Grading	3,450	0	3,450	0	0	0	0	0	0	0	0	0	0
Seminar - Summer	285,240	0	0	0	285,240	0	0	0	0	0	0	0	0
Numismatic Diploma	9,975	900	825	825	825	825	825	825	825	825	825	825	825
Special Events	96,000	0	0	0	0	0	5,000	0	0	0	35,000	0	56,000
Subscriptions	5,088	424	424	424	424	424	424	424	424	424	424	424	424
Tours	87,825	0	0	0	8,075	6,500	60,300	0	0	0	0	0	12,950
Traveling Exhibits & Traveling -Club	30,925	2,577	2,577	2,577	2,577	2,577	2,577	2,577	2,577	2,577	2,577	2,577	2,577
Revenue Transfer	155,041	7,062	1,500	2,400	84,759	18,338	21,847	6,313	0	0	6,313	2,563	3,946
Total Revenue	5,746,281	222,717	291,625	324,445	644,759	1,534,522	435,728	309,061	321,976	297,433	317,680	269,816	776,519

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	TOTALS	April	May	June	July	August	September	October	November	December	January	February	March
Expenses													
Advertising/Promotion		62,552	5,265	5,040	8,385	69,107	8,527	6,127	7,132	3,277	6,419	2,627	49,382
Advertising/Promotion Summer Show	66,550	0	0	0	0	66,550	0	0	0	0	0	0	0
Advertising/Promotion Spring Show	44,960	0	0	0	0	0	0	0	0	0	0	0	44,960
Advertising/Promotion General	122,331	62,552	5,265	5,040	8,385	2,557	8,527	6,127	7,132	3,277	6,419	2,627	4,422
Auction	2,060	0	0	0	0	1,200	0	0	0	0	0	0	860
Auto Expenses	756	63	63	63	63	63	63	63	63	63	63	63	63
Awards-Non-funded	45,000	0	0	0	0	45,000	0	0	0	0	0	0	0
Awards-funded	5,100	0	0	0	0	5,100	0	0	0	0	0	0	0
Bad Debt	1,200	100	100	100	100	100	100	100	100	100	100	100	100
Bank & Investment Fees	126,000	10,500	10,500	10,500	10,500	10,500	10,500	10,500	10,500	10,500	10,500	10,500	10,500
Book Purchases	12,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
Banquet	45,100	0	0	0	38,100	7,000	0	0	0	0	0	0	0
Bass Exhibit	22,720	1,550	1,550	1,550	1,550	1,550	1,550	5,675	1,550	1,550	1,550	1,550	1,550
Bereavement	1,200	100	100	100	100	100	100	100	100	100	100	100	100
Bourse	114,323	0	0	0	0	78,256	0	0	0	0	0	0	36,067
Club Representative	8,150	450	450	450	450	2,600	450	400	400	700	600	400	800
Committee	11,440	0	0	0	0	8,125	0	0	0	0	0	0	3,315
Community Lunches	0	0	0	0	0	0	0	0	0	0	0	0	0
Community Outreach	0	0	0	0	0	0	0	0	0	0	0	0	0
Computer Technology Services	45,861	3,572	3,572	3,572	3,572	3,572	3,572	3,572	3,572	3,572	3,572	3,572	6,572
Contract Labor-Consultants-Professional		44,657	14,882	40,859	18,835	34,190	20,949	14,526	15,002	16,978	14,454	14,429	26,005
Contract Labor - Authors	28,440	2,370	2,370	2,370	2,370	2,370	2,370	2,370	2,370	2,370	2,370	2,370	2,370
Contract Labor - Commissions	30,978	0	0	0	2,000	19,378	0	0	0	0	0	0	9,600
Contract Labor - Computer	76,310	5,530	5,768	5,768	5,768	5,768	10,530	5,530	5,530	8,030	5,530	5,530	7,030
Contract Labor - General	12,450	1,834	911	888	1,864	841	1,716	793	769	745	721	696	672
Consultants - National Money Show	10,000	2,500	0	0	0	0	0	0	0	0	2,500	2,500	2,500
Consultants - World's Fair	20,000	0	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	0	0	0
Consultants - Professional	97,590	32,423	3,333	29,333	4,333	3,333	3,833	3,333	3,833	3,333	3,333	3,333	3,833
Consumer Awareness	1,400	900	0	250	0	0	0	0	0	250	0	0	0
Cost Of Sale	205,254	13,860	16,170	24,360	18,480	21,630	11,340	15,960	17,010	22,470	15,897	11,487	16,590
Cost of Sales Indirect-Enterprise	17,160	1,430	1,430	1,430	1,430	1,430	1,430	1,430	1,430	1,430	1,430	1,430	1,430
Educational Journal	21,808	5,322	0	5,337	0	0	0	5,502	0	0	5,647	0	0
Election	25,000	0	0	0	25,000	0	0	0	0	0	0	0	0
Employee Benefits	548,919	45,743	45,743	45,743	45,743	45,743	45,743	45,743	45,743	45,743	45,743	45,743	45,743
Employee Retention	5,879	353	353	353	353	353	353	353	352	2,000	352	352	352
Equipment Maintenance	37,030	8,191	1,647	1,047	6,235	1,047	1,047	6,264	1,593	1,272	6,089	1,416	1,182
Equipment Rental	22,050	0	0	0	22,050	0	0	0	0	0	0	0	0
Exhibits		5,228	11,208	358	358	17,591	23,438	1,108	1,068	358	358	358	6,893
Exhibits -General/Convention	31,608	1,758	1,758	358	358	17,591	358	1,108	358	358	358	358	6,893
Exhibits - Lower Gallery	0	0	0	0	0	0	0	0	0	0	0	0	0
Exhibits - Upper Gallery - Faces of Money	550	550	0	0	0	0	0	0	0	0	0	0	0
Exhibits -Traveling - Money of the World	130	0	130	0	0	0	0	0	0	0	0	0	0
Exhibits -Traveling - Viva	0	0	0	0	0	0	0	0	0	0	0	0	0
Exhibits -Traveling - Barter, Bits & Dollars	4,030	0	0	0	0	0	4,030	0	0	0	0	0	0
Exhibits -Traveling - Beyond Engraving	0	0	0	0	0	0	0	0	0	0	0	0	0
Exhibits -Traveling - Club	1,750	420	620	0	0	0	0	0	710	0	0	0	0
Exhibits - Cromwell	11,200	2,500	8,700	0	0	0	0	0	0	0	0	0	0
Exhibits - FIDEM	19,050	0	0	0	0	0	19,050	0	0	0	0	0	0

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	TOTALS	April	May	June	July	August	September	October	November	December	January	February	March
Fund Development	12,997	208	208	208	208	5,208	208	208	208	2,708	208	208	3,209
Gift Annuity	1,365	0	0	341	0	0	341	0	0	341	0	0	341
General Service Contractor	175,978	0	0	0	0	115,978	0	0	0	0	0	0	60,000
Insurance	74,274	6,190	6,190	6,190	6,190	6,190	6,190	6,190	6,190	6,190	6,190	6,190	6,190
Intern Program	33,111	0	1,758	2,608	3,408	2,608	22,105	208	208	208	0	0	0
Legal Fees	140,000	11,667	11,667	11,667	11,667	11,667	11,667	11,667	11,667	11,667	11,667	11,667	11,667
License Fees	48,574	167	1,072	1,067	4,967	167	167	1,167	2,326	35,476	166	166	1,666
Life Members Expense	11,800	410	410	1,410	410	3,300	1,410	410	410	1,410	410	400	1,410
Mailing	310,082	35,071	21,733	39,127	21,879	24,516	23,264	21,122	22,244	34,375	22,445	20,658	23,647
Medals & Badges	25,431	0	0	0	0	15,431	10,000	0	0	0	0	0	0
Membership Reception	2,800	0	0	0	0	2,800	0	0	0	0	0	0	0
Miscellaneous	4,384	251	251	251	251	250	250	250	250	249	249	249	1,633
National Coin Week	5,000	5,000	0	0	0	0	0	0	0	0	0	0	0
Numismatic Diploma Program	20,700	450	750	0	0	6,000	7,500	6,000	0	0	0	0	0
Officers	12,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
President	15,000	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250
Preservation	6,000	500	500	500	500	500	500	500	500	500	500	500	500
Printing & Production	744,869	92,459	64,469	78,316	47,116	44,086	97,766	61,046	43,116	68,866	43,216	54,419	49,989
Professional Development	38,121	4,923	6,594	2,159	2,804	3,439	3,944	4,754	1,664	1,035	1,435	890	4,477
Program	17,125	0	0	0	0	11,325	0	0	0	0	0	0	5,800
Recruitment	900	66	66	66	66	67	67	67	67	67	67	67	167
Rent-Facilities	57,277	0	0	0	0	41,977	0	0	0	0	0	0	15,300
Salaries	1,946,128	161,844	161,844	162,644	163,444	163,444	161,844	161,844	161,844	161,844	161,844	161,844	161,844
Security	132,960	5,439	3,539	3,539	3,727	63,127	3,727	3,727	3,727	3,727	3,727	3,727	31,227
Seminars	0	3,312	2,670	1,500	193,015	19,950	1,500	10,578	1,500	0	2,563	4,063	17,961
Seminars - Club	0	0	0	0	0	0	0	0	0	0	0	0	0
Seminars - Coins in the Classroom	33,455	3,312	0	0	17,658	2,340	0	2,563	0	0	2,563	2,563	2,456
Seminars - Las Vegas Grading	1,890	0	0	0	0	0	0	1,890	0	0	0	0	0
Seminars - Las Vegas Counterfeit	10,890	0	0	1,500	0	0	1,500	3,390	1,500	0	0	1,500	1,500
Seminars - GSNA Grading	2,670	0	2,670	0	0	0	0	0	0	0	0	0	0
Seminars - Numismatic Theater	5,427	0	0	0	0	3,245	0	0	0	0	0	0	2,182
Seminars - Sundman/Littleton	2,890	0	0	0	0	2,890	0	0	0	0	0	0	0
Seminars - Summer	175,357	0	0	0	175,357	0	0	0	0	0	0	0	0
Seminars - NCNA	2,735	0	0	0	0	0	0	2,735	0	0	0	0	0
Seminars - Pre-convention	23,298	0	0	0	0	11,475	0	0	0	0	0	0	11,823
Special Events	36,098	0	0	0	0	5,608	0	0	0	0	11,000	0	19,490
Sponsors	84,010	2,000	2,000	2,200	5,000	45,330	3,500	2,000	2,000	2,000	2,000	2,000	13,980
Supplies	48,474	7,089	2,934	3,334	4,427	3,054	5,479	4,863	2,934	3,244	4,747	3,434	2,935
Taxes - Warehouse	5,550	0	0	0	0	0	0	0	0	0	5,550	0	0
Telephone	34,455	2,880	2,790	2,790	2,790	3,235	2,860	2,790	2,790	2,790	2,790	2,790	3,160
Tours	85,087	0	0	0	2,030	6,500	64,557	0	0	0	0	0	12,000
Travel	203,034	5,103	6,935	5,103	36,103	49,812	12,321	27,480	5,108	5,108	7,500	5,108	37,353
Treasure Trivia	1,000	0	0	0	0	500	0	0	0	0	0	0	500
Utilities	58,272	4,856	4,856	4,856	4,856	4,856	4,856	4,856	4,856	4,856	4,856	4,856	4,856
Volunteers	7,203	0	0	0	0	4,948	0	0	0	0	0	0	2,255
Total Expenses:	6,562,009	557,705	419,518	474,238	719,411	1,023,379	578,435	452,399	382,474	460,274	409,253	380,612	704,311
NET INCOME (LOSS)	-815,728	-334,988	-127,893	-149,793	-74,653	511,143	-142,706	-143,339	-60,498	-162,841	-91,574	-110,796	72,208